



# The ORACLE

Published by the Southern Maryland Dental Society

Volume 56, Issue 6

June 2022

*Dental assisting radiology  
and Basic anatomy  
July– August, 2022*

## Important Links

[ADA Coronavirus Cen-  
ter for Dentist](#)

[ADA Testing Dental  
Employee for Antibodies  
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[CDC Guidance on  
Providing Dental Care  
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[Maryland State Dental  
Association: COVID-19  
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Health](#)

Dear Colleagues,

It is amazing how quick the time flies! In a few weeks, I will be finishing my term as the President of the Southern Maryland Dental Society. I am honored to have been part of this wonderful volunteer organization that tirelessly works for our profession. I would like to thank Valerie Friedly and Janice Farber at the SMDS who were always there for me to help prepare for the meetings! I would also like to thank our executive committee members for their support this year.



The past year has seen our lives return to almost normal since the global pandemic began, thanks to the COVID-19 vaccinations. However, we are now facing the war in Ukraine, the global inflation, supply chain disruptions and high gas prices... As a small business owner, we feel the effect of them every day, when we deal with our staff, patients and vendors. I am sure I am not alone when I express my frustration with hiring and onboarding new staff or dealing with delay when supplies are ordered. While being optimistic that things will eventually get better, most of us are not certain how long this would last. So, we need to take this “change” as the new normal and prepare for whatever business environment we might face in the future. In the early days of the global pandemic, none of us were prepared for what was about to come, so we turned to the organized dentistry to look for the information for our staff, patients and families. While COVID-19 prevented us from holding large in-person meetings in the past years, we were able to continue to provide remote meetings for our members to provide update on the society’s advocacy efforts, peer reviews and clinical updates and many more! I am very grateful for the SMDS executive committee for organizing this past year’s speakers and meetings.

The SMDS is a volunteer organization, and there are many opportunities you can also be involved! Please reach out to any SMDS staff or executive committee members if you would like to learn more about opportunities to become involved.

Once again, I would like to thank everyone in the SMDS executive committee and the staff, who have helped me tremendously over the past year. Steve Feldman will be your new President of the SMDS, and I am confident that we will be in good hands with Steve. I will of course continue to help Steve and serve the SMDS in any way I can. Once more, I would like to encourage everyone to continue to support your organization and renew your membership when the time comes! Have a wonderful Summer and we will see you at our next meeting! Please reach out to me, Valerie or to any of the executive committee members if you have any questions about the SMDS!

Thank you,

Richard Shin, DDS



### **Southern Maryland Dental Society**

4920 Niagara Road • Suite 306  
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The ORACLE is published eight times a year by the Southern Maryland Dental Society, 4920 Niagara Road, Suite 306, College Park MD and sent to all members of the Society.

The SMDS will publish signed articles relating to all phases of dentistry (space permitting), but assumes no responsibility for opinions expressed by the contributors.

Acceptance of advertising in no way constitutes professional approval or endorsement.

Deadlines for all materials is the 1st of the month preceding the issue. Publishing dates are September, October, November, December, January, February, March, May/June.

### **We'd like to welcome our newest members**

- Dr. Samantha J Ben-Ezra
- Dr. Christina Cho
- Dr. Dawn Clarke
- Dr. Ashley A Emam
- Dr. Betty M Emam
- Dr. Francis J Hunte
- Dr. Pamela V Hymes
- Dr. Ana H Kim
- Dr. Arya Namboodiri
- Dr. Paul N Singh
- Dr. Tuan Anh Q Ta
- Dr. Winnie Wong

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## BULLETIN

### Maryland State Board of Dental Examiners Continuing Education Requirements

This bulletin summarizes the continuing education requirements for biennial license renewal for dentists and dental hygienists holding general licenses in Maryland. It is not intended to be exhaustive. Please refer to the Code of Maryland Regulations (COMAR) 10.44.22 titled Continuing Education for the text of the regulations. Note that dentists holding general anesthesia and sedation permits as well as those holding drug dispensing permits have additional continuing education requirements not discussed here for renewal of those permits.

A licensee must earn at least 30 hours of continuing education from Board approved sponsors. Of the required 30 hours, 2 hours must be in infection control. The 2 hours of infection control count toward the required 30 hours.

Cardiopulmonary resuscitation (CPR) certification must be continuously maintained and must not expire. The CPR course does not count toward the required 30 hours.

Beginning with the 2011 renewal cycle, each licensee must complete a 2-hour Board-approved course on abuse and neglect for **every other renewal cycle**. For example, those who renewed their license in 2011 must have completed the course as a condition of license renewal in 2011, and then must complete the course again for the 2015 and 2019 renewal cycles and so on. Those renewing their license in 2012 must complete the course as a condition of license renewal in 2012, 2016, and 2020 and so on. The course on abuse and neglect must relate to Maryland law on the subject of abuse and neglect.

Every dentist seeking renewal in 2015 and thereafter must complete a 2-hour Board-approved course on proper prescribing and disposal of prescription drugs. The course must be completed **every other renewal cycle** beginning with the 2015 renewal cycle. Dentists who do not prescribe prescription drugs are not exempt. Dental hygienists are not required to complete the course but they may do so for continuing education credits. The course may be taken on-line. These hours count toward the required 30 hours. For dentists holding drug dispensing permits the course may not be taken to fulfill the continuing education requirements contained in Senate Bill 603, Chapter 267, Laws of Maryland 2012.

Up to 17 hours of continuing education credit may be earned for self-study activities such as internet courses the licensee has successfully passed.

A licensee may earn up to 8 continuing education hours for providing volunteer pro-bono dental services at Board-approved programs within the State of Maryland. Each

60 minutes of pro-bono services will earn 1 continuing education hour up to 8 hours. Those interested should review the Board's Bulletin titled Pro Bono Dental and Dental Hygiene Services for Continuing Education Credit. Please contact the Board before engaging in pro-bono services for continuing education credit to ensure that the services that you provide will qualify.

A licensee may earn up to 4 continuing education hours for successful completion of Board-approved courses on cultural competency. These hours count toward the required 30 hours.

A dental hygienist who, after graduating from dental hygiene school, successfully completes a Board-approved course on local anesthesia in order to qualify to receive Board recognition to administer local anesthesia by infiltration, may receive continuing education credit toward renewal of their general license if the course is completed within the prescribed continuing education timeframe.

With the exception of the required course on abuse and neglect, the optional courses on cultural competency, and the optional pro bono program, the rule is that all continuing education courses or programs must be "designed to enhance the licensee's clinical knowledge and ability to treat dental patients." Therefore courses or programs that will not be approved for continuing education credit include, but are not limited to, those courses or programs on money management, personal finance, personal health and recreation, politics, memory training, and speed reading, etc.

The 2 year period for completing continuing education extends from January 1 through December 31 of the following year. This 2 year period in which the continuing education must be completed ends on December 31st of the year preceding the year in which the license is due for renewal. For example, if a license expires on June 30, 2013, the period to complete all continuing education requirements extends from January 1, 2010 through December 31, 2012. A licensee may ask the Board for an extension until June 30, 2013 to complete the continuing education. However a license may not be issued until all continuing education requirements have been met. "Double dipping" of continuing education hours for 2 renewal periods is not permitted.

A licensee must maintain accurate records of continuing education hours for at least 5 years.

Please keep in mind that the Board's laws and regulations change over time. All licensees are responsible for complying with the applicable law.

Dentists who have questions should direct them to Ms. Debbie Welch, Licensing Coordinator at 410-402-8511, and dental hygienists with questions should contact Ms. Sandra Sage, Dental Hygienist Coordinator at 410-402-8510.

(April 12, 2016)



# IMPORTANT UPDATE

from the MSDA

The MSDA has been notified that the Maryland Department of Health's Office of Controlled Substances Administration (OCSA) remains affected by the December 2021 cyber incident that impacted the department. Temporary procedures have been implemented for any provider renewing their CDS license or applying for a new license. The complete statement and temporary process can be found on the [OCSA Website](#). The process states:

*"Per State Government Article 10-226, if at least 2 calendar weeks before a license expires, the licensee makes sufficient application for renewal of the license, the license does not expire until the unit takes final action on the application. All pending renewal applications that were submitted at least 2 weeks before their expiration date are hereby extended until a final determination on the application has been made by OCSA. Any registrant whose registration is due for renewal should submit their renewal application timely, and their existing registration will similarly be extended until OCSA makes a final determination. When the MDH network resumes normal operations, an email notification will be sent to all registrants and a notice will be posted on our website at <https://health.maryland.gov/OCSA>.*

*Your temporary registration will be valid until the last day of the month, based on 90 days from the date OCSA received your application."*

Any provider that is experiencing complications due to their CDS renewal or new application, especially those seeking to renew/apply for their DEA authorization, should contact OCSA for further direction and support. OCSA can be reached at 410.764.2890, 866.240.7458 or [maryland.OCSA@maryland.gov](mailto:maryland.OCSA@maryland.gov). Posted customer service hours are from 10 a.m. to 3 p.m. Monday thru Friday.

# MSDA ORIOLES' GAME NIGHTS

Join the MSDA for a baseball game at Camden Yards. Root for the Orioles!

Enjoy a fun filled evening with your family, friends, and colleagues!

**Wednesday, July 27th at 7:05 PM vs Tampa Bay Rays**

**Friday, August 19th at 7:05 PM vs. Boston Red Sox**

**Cost: \$28 - \$59**

[Click here to purchase tickets](#)

*For questions, contact the MSDA Membership Department at 410-964-2880, press 2  
or [membership@msda.com](mailto:membership@msda.com).*



AN ADA CERP RECOGNIZED PROVIDER

***DENTAL ASSISTANTS  
HERE IS YOUR OPPORTUNITY  
GET LICENSED IN  
EXPANDED FUNCTIONS IN GENERAL***

**THURSDAYS ONLY 6:30pm-9:30pm**

**Dates: July 28, Aug. 4,11,18,25, Sept. 1,8,15,22,29, Oct. 6,13, 2022**

Fee: SMDS Member/Staff \$745. or Non-Member/Staff \$795. including books

Our course for the dental assistant focuses primarily on the dental assistant and his/her advancement. The goal is to prepare the assistant to be test ready for the DANB Expanded Functions General Exam. It is our responsibility to review didactic material while the doctor/assistant review the clinical material during the course of the office's daily routine. A positive interaction will advance the assistant while working, and the office can benefit from the increased ability of the assistant as he/she accomplishes more complex tasks as outlined by the dental law. We feel this mentor type environment fosters a positive working environment for both the doctor and assistant while accomplishing continuing education.

The formal lectures and in-office clinical experience combine the dynamics required for review and the setting to expose the assistant to materials required for licensure. The course requirements are attendance, competency sheets, quizzes and examinations. This 12 week course should be of interest to the doctor and assistant to keep the office productive, dynamic, and cooperative.

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EXP. FUN. GEN. APPLICATION

LEGAL NAME \_\_\_\_\_ AMOUNT ENCLOSED \_\_\_\_\_

HOME ADDRESS \_\_\_\_\_ EMAIL \_\_\_\_\_

HOME/CELL PHONE \_\_\_\_\_ SS# \_\_\_\_\_ HIGH SCHOOL GRAD \_\_\_\_ YES \_\_\_\_ NO

(Last four # only)

DENTIST'S NAME \_\_\_\_\_ PHONE \_\_\_\_\_ FAX \_\_\_\_\_

ADDRESS \_\_\_\_\_ EMAIL \_\_\_\_\_

**EMPLOYING DENTIST PLEASE COMPLET THE FOLLOWING:**

This employee has been working for \_\_\_\_ months \_\_\_\_ years in this dental office and I agree to provide clinical experience under my direct in room supervision. I agree to evaluate the applicant's performance. Once the course is completed assistant may NOT continue to perform these duties until the required boards are passed & state certificate received. Additional information on website.

June 2022

\_\_\_\_\_  
Dentist's Signature \_\_\_\_\_ Date

## NOTICE TO APPLICANTS

The provisions of this publication are not to be regarded as a contract between the student and the Southern Maryland Dental Society (SMDS). The SMDS reserves the right to change any provision or Requirements when such action will serve the interests of the SMDS and other applicants. The SMDS Further reserves the right to ask a student to withdraw when it considers such action in the best interest Of the SMDS. Class size is limited. FLUENCY IN ENGLISH IS REQUIRED.

SMDS is committed to a policy of equal opportunity for all persons to the end that no person, on the Grounds of sex, race, age, color, national origin, ancestry, marital status or status as a qualified individual with a disability shall be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity of the SMDS

**TO REGISTER** - Complete the information on the application and return it at least 10 days prior to the starting date along with payment to: Southern Maryland Dental Society, 4920 Niagara Road, Suite 306, College Park, Maryland 20740. **REFUNDS** can only be given if you withdraw 10 days prior to the first class. A \$30.00 administration fee will be charged for your refund or transfer. **BOOKS** can be picked Up during regular office hours once registration and payment is complete. Classes are held in Suite 300 At this same address unless otherwise indicated. **CHECKS** or Money Orders are to be made payable to the Southern Maryland Dental Society (SMDS). We do not take credit or debit cards. **Late Registration** Is possible based on availability. For additional information contact Janice Farber at 301-345-4196.

Other Location: Maryland State Dental Association, Columbia, MD., 410-964-2880, Debra Lampton.

MARYLAND STATE BOARD OF DENTAL EXAMINERS APPROVED PATHWAYS FOR CERTIFIED RADIATION TECHNICIAN  
ALL PATHWAYS REQUIRE A BOARD APPROVED RADIATION COURSE (SOURCE MSDA)

- |             |  |
|-------------|--|
| Pathway I   | <ul style="list-style-type: none"><li>* 18 years of age</li><li>* 3 months (300 hours full time in clinical setting in a dental office</li><li>* Basic oral anatomy course</li><li>* Must be working in a dental office for direct clinical supervision</li></ul>  |
| Pathway II  | <ul style="list-style-type: none"><li>* 18 years of age</li><li>* Pre-test for acceptance into radiology course (basic oral anatomy and dental terminology)</li><li>* If student fails pre-test, must take basic dental assisting course</li><li>* Must be working in a dental office for direct supervision</li></ul> |
| Pathway III | <ul style="list-style-type: none"><li>* Basic Dental Assisting Course prior to Board approved Radiology Course (18 years of age for Radiology) Not taken concurrently.</li><li>* Must be working in dental office for direct clinical supervision, unless classroom facility offers hands on clinical.</li></ul>       |

Students are required to have the appropriate non-returnable books, workbook & handouts for each course.

## COVID-19 UPDATES

Students will be required to wear face masks and gloves in the education facility. We will be taking everyone's temperature and have you complete a short health assessment. The number of students permitted is limited to allow for social distancing. We have had all the room vents professionally cleaned and added a new medical grade air purifier. The classroom is cleaned after each use.



# SOUTHERN MARYLAND DENTAL SOCIETY

IS AN ADA CERP RECOGNIZED PROVIDER

4920 Niagara Road, Suite 306, College Park, MD 20740

Tele:301-345-4196

Fax: 240-542-4774

Web site: [www.smdsdentists.org](http://www.smdsdentists.org)

E-mail: [Janice@smdsdentists.org](mailto:Janice@smdsdentists.org)

## ***DENTAL ASSISTING RADIOLOGY AND BASIC ANATOMY***

***7 classes will be held in our classroom and 4 will be held virtual***

**July 20 – August 31, 2022**

This course prepares the dental assistant who is employed in a dental office to sit for the Dental Assisting National Board Exam in Radiation Health & Safety Certification. All clinical practice takes place at the student's place of employment (including bringing in x-rays). A total of 11 classes which is 33 hours of class time. If you have any questions, please call 301-345-4196.

Course requirements: 18 years of age, high school grad or equivalency, 3 months experience and the signature of employing dentist on the application verifying employment & commitment of clinical supervision. **Fluency in English is required.**

TUITION: Member/Staff \$550. or Non-Member \$615., Fee Includes Book Pkg.

DATES: July 20,27,Aug.1,3,8,10,15,17,24,29,31, 2022 Mon. & Wed., 11 classes

TIME: 6:00p.m.– 9:00p.m., LOCATION: College Park Classroom

### **APPLICATION – Please Print Clearly**

COURSE TITLE: \_\_\_\_\_ DATE \_\_\_\_\_

LEGAL NAME: \_\_\_\_\_ AMOUNT ENCLOSED \_\_\_\_\_

HOME ADDRESS: \_\_\_\_\_

PHONE/CELL: \_\_\_\_\_ EMAIL \_\_\_\_\_

DENTIST'S NAME: \_\_\_\_\_ PHONE \_\_\_\_\_

OFFICE ADDRESS: \_\_\_\_\_ FAX \_\_\_\_\_

EMPLOYING DENTIST: This employee has been working for \_\_\_\_\_ months/years in this dental office and I agree to provide clinical experience under my direct in room supervision. I agree to evaluate the applicants' performance. Once the course is completed the assistant may NOT continue to perform these duties until the required boards are passed & state certification received. Dentist's Signature \_\_\_\_\_ Date \_\_\_\_\_

6/22

Over

See Additional Information

# THE SOUTHERN MARYLAND DENTAL SOCIETY PRESENTS

**1 Day  
Hands-On Course  
8 CE Hours**

**AGD Codes  
780, 200**

## When

**September 24, 2022  
8:00 AM - 5:00 PM**

## Meet the Instructor



**Kevin R.  
Doring  
DDS,  
MAGD**

Dr. Kevin Doring is a graduate of the Johns Hopkins

University and earned his D.D.S. degree at the University of Maryland School of Dentistry. He then completed a general practice and anesthesia residency at the Charleston Area Medical Center. He holds Mastership in the Academy of General Dentistry, is a Fellow in the American College of Dentists, the International College of dentists, the Pierre Fauchard Academy, and the International College of Oral Implantologists. Dr. Doring has been published in numerous dental journals and has lectured throughout the U.S. and internationally. He currently maintains a comprehensive general dental private practice in Edgewater, Maryland.

## Call

**301 345-4196**

## Email

**Valerie@smdsdentists.org**

## Facial Esthetics Training Course: Botox and Dermal Fillers

**College Park, MD (near Washington, DC)**  
4920 Niagara Road Suite 306, College Park, MD 20740

## Course synopsis

This one day course is designed for all dentists who wish to consider incorporating cosmetic facial enhancement treatments into their practices. The course will include 4 hours of lecture and 4 hours of participation credit for a total of 8 hours of continuing education. The latest cosmetic enhancement techniques utilizing Botox and Juvederm dermal fillers will be discussed and demonstrated. Participants will have the opportunity to perform these techniques on their own live patients.

Topics covered will include:

- The science of Botox and Dermal Filler treatments
- Review of facial anatomy
- Processes of aging and their effects on facial appearance
- Indications and contraindications of treatments
- Informed consent and legal considerations
- State Board guidelines
- Malpractice Insurance and your protection
- Incorporating cosmetic facial therapies into your practice
- Marketing cosmetic procedures

## Course schedule

8:00 - 8:30	am	Breakfast and registration
8:30 - 10:15	am	Theory and practice of Botox therapy
10:15 - 10:30	am	Break
10:30 - 12:00	pm	Hands on Botox exercises
12:00 - 1:00	pm	Lunch
1:00 - 2:45	pm	Theory and practice of dermal fillers
2:45 - 3:00	pm	Break
3:00 - 5:00	pm	Hands on Juvederm dermal filler exercises

**Participants are encouraged to bring patients on whom Botox/Juvederm procedures will be performed during the hands on portions of the course. Botox and Juvederm products will be available for purchase to use at the course.**

## Tuition

SMDS Members:	\$895	Non SMDS members:	\$995
Residents:	\$395	Staff/Patient:	\$225

**Breakfast, Lunch, Afternoon snack,  
hot and cold beverages will be  
provided.**



**PACE**  
ACADEMY of  
GENERAL DENTISTRY  
PROGRAM APPROVAL  
FOR CONTINUING  
EDUCATION

Approved PACE Program Provider #212256

AGD Endorsement: 01/01/2019 to 12/31/2022

# DENTAL PRACTICE SALES



Ellen Dorner  
Director, N/L Transitions

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- No Dual Representation
- Transition Planning
- Market Price

Whether you are in the beginning stages, or ready to transition out of your dental practice now, N/L Transitions will guide you through the process with **expertise, integrity, and experience.**

*"After interviewing brokers for the sale of my dental practice, I selected Ellen Dorner. She exceeded my financial and professional expectations. Ellen was focused, managed the process well, provided me with prospective buyers, and achieved an excellent outcome. The final sale was easier and faster than I was lead to believe by other brokers."*

**Stanley B. Foxman, DDS, P.A.A.**

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**NEW LISTING – ANNE ARUNDEL COUNTY –** Outstanding GP practice in free-standing building with excellent exposure and abundant parking. 2,000 S/F, 5 OP's. Practice currently open 3 ½ days/week. Over 1600 active patients, @18 new patients/month. Dentrix software. Digital radiography. PPO's/FFS. For more information, contact Ellen Dorner – 410-616-2042 – [edorner@nltransitions.com](mailto:edorner@nltransitions.com).

**EXCELLENT OPPORTUNITY - GP PRACTICE – Montgomery County -** @1,250 S/F in stand-alone bldg. with 2 BR apt upstairs; addl storage in full basement. Abundant free parking. 4 OP's. @1,500 active patients – @5 new patients/month. Digital radiography, Pan. Refers out Endo, Oral Surgery and Ortho. Good

growth opportunity. Currently 3-day/week practice. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or [edorner@nltransitions.com](mailto:edorner@nltransitions.com)

### **PERFECT FOR SATELLITE LOCATION - GP PRACTICE – MONTGOMERY COUNTY -**

@1,000 S/F in townhouse in office complex conveniently located off Rockville Pike. Abundant free parking. 3 OP's. @997 active patients – 10-15 new pts/month. Dentrix Ascend software, Dentamax digital radiography. Refers out specialty procedures. Currently no mktg. For more information, contact Ellen Dorner at N/L Transitions 410-616-2042 or [edorner@nltransitions.com](mailto:edorner@nltransitions.com).

**OUTSTANDING PEDIATRIC PRACTICE – MD - I70 corridor –** 4,000+ S/F in outstanding condo office bldg. 11 OP's, @17,000 active patients – 35 new patients/month. Dentrix software. Digital Pan/Ceph, digital radiographs, electronic charts. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or [edorner@nltransitions.com](mailto:edorner@nltransitions.com).



**NEW LISTING – PEDIATRIC PRACTICE – Western MD** – 4,000+ S/F with addl 1,000 S/F for expansion in condo office bldg. 6 OP's, @12,000 active patients – 60 new patients/month. Dentrix software. Digital Pan/Ceph, digital radiographs, electronic charts. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or [edorner@nltransitions.com](mailto:edorner@nltransitions.com).

**OMS PRACTICE – CARROLL COUNTY, MD -** @1043 S/F medical bldg. Abundant free parking. 2 OP's. NueMD software. Low overhead. Excellent growth opportunity. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or [edorner@nltransitions.com](mailto:edorner@nltransitions.com).

**OMS PRACTICE – MONTGOMERY COUNTY, MD** – 1586 S/F in upscale medical bldg. NueMD software. 2 OP'S. Low overhead. Currently no marketing done, excellent growth opportunity. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or [edorner@nltransitions.com](mailto:edorner@nltransitions.com)

# The Classifieds

**Maryland, Pennsylvania West Virginia:** New Listing Ortho Office. Very well established and respected practice serving the tristate area. Centrally located with easy access in two location, One in Western MD and the second in close by West Virginia. The Maryland office has 4 fully equipped ops and the real estate is also available. The West Virginia location is leased with 3 fully equipped ops. The 3-year average collections for these locations (2017,18,19) were +\$725k. The drop in 2020 was modest and due wholly to the pandemic. The long-time doctor is retiring after 30+ years serving the communities. Call or email Curt Cooney at 443-326-4907 or Curt@MidAtlanticDentalTransitions.com for MORE DETAILS!

**Morgantown West Virginia:** NEW LISTING! "Take me home country roads" to the place to practice dentistry in WV. This 2100 square foot office is fully equipped with 6 ops (2 Hygiene and 4 dental) and fully digital in a medical office complex. The office consistently average's just under \$600K per year. Collection YTD for 2021 are projected to be in the same range. Office is currently open 4 days per week (for many years)Call or email Curt Cooney at 443-326-4907 or Curt@MidAtlanticDentalTransitions.com for MORE DETAILS!

**Annapolis Maryland:** New Listing / Under Contract: Wonderful office in a medical professional building. 4 ops with 2 additional rooms plumbed. Fully Digital. Call or email Curt Cooney at 443-326-4907 or Curt@MidAtlanticDentalTransitions.com

**Montgomery County (Northern)- NEW LISTING** and it won't last!! General Practice grossing 1.1 million in a beautiful 6 op, high tech office! Call or email Curt Cooney at 443-326-4907 or Curt@MidAtlanticDentalTransitions.com

## **DSO opportunities: NEW LISTINGS:**

Maryland GP practice grossing 1.35 million and 10 operatories!

**For Lease** Excellent Practice Opportunity for a Dentist or Dental Specialist to take over a newly renovated 5 operatory building on the main highway. The "Gateway Building" with excellent visibility, is literally on the Gateway to the entire peninsula. Out front there is a large double sided light box commercial sign for both North and South to see. The office is fully plumbed...Even medical gases for a Peds or OMS doctor.

If interested the owner/doctor can incentivise the deal with dental chairs, operatory lights, x-ray and digital equipment, sterilizers, air and suction pumps, N2O/ O2 manifolds and Flowmeter machines, lathe, model trimmer, Triad, vacuformer, the list goes on. This area will see 600 new housing units in the next 5 years based on recent municipal acquisitions by the county government. Dental Economics Magazine estimates that a startup currently costs about 500K for 5 ops including the construction buildout and equipment/supplies. Why take on that kind of debt starting out? A nicely appointed office with nautical theme that can be turn key (on request) awaits you. A nice quality of life awaits you in a low crime, top schools, no managed care community. Call for more details at 301-481-2055

**For Sale! Digital Panoramic PC-4000** in excellent condition; images are great. Can send image or demonstrate as I am still using it now. (2) Kavo Diagnodent units with tips. Best offer takes it. Adam Schneider DDS. 301-948-3111

**Fairfax County Virginia- NEW LISTING and it won't last!!** Average collection for the the last 3 years of +\$600K. Very Nice high tech office with digital X-ray, Pano, and files. The office building built in 2009, has great visibility on a busy main road ! Call or email Curt Cooney at 443-326-4907 or Curt@MidAtlanticDentalTransitions.com

# The Classifieds

**TURN KEY DENTAL OFFICE FOR SALE DOWNTOWN WASHINGTON, DC** SAVE HUGE MONEY, TIME, HEADACHES! Totally built out and fully equipped dental office 2 blocks from the White House. Nice medical building. Perfect for new dentist, periodontist, endodontist. Fantastic insurances with the IMF, World Bank, FDIC, Federal Reserve, AFL-CIO, etc, [blackhorseink@cs.com](mailto:blackhorseink@cs.com)

**GP Practice -Prince Georges county** 1000 S/F practice condo with 3 fully functional operatories. Abundant free parking. 20 new patients per month. Digital sensors and panorex. Equipped with nitrous. Eaglesoft for practice management and open 3days a week. 950 active patients. For more info. Contact Hank at 443-333-9772 or [Hank897@gmail.com](mailto:Hank897@gmail.com)

# The Classifieds

**Fairfax County Virginia NEW LISTING!** General Practice located in the greater Fairfax area of northern Virginia. Plumbed with 4 ops currently. The office is over 3000 square feet with ample room to grow within the current footprint. The office is fully digital with many top of the line equipment upgrades. This office has everything you need, great location, long history of success, very nice office with all the bells and whistles. The office is located in a medical office park at the intersection of two major roads. perfect for a dentist that wants to start in a prime location. Call or email Curt Cooney at 443-326-4907 or Curt@MidAtlanticDentalTransitions.com for MORE DETAILS!

**Lower Eastern Shore of Maryland- NEW LISTING!** General practice grossing +700k in a professional medical complex! A tremendous opportunity to practice on the coast. Hunting, Fishing, boating, beach, wide open spaces. The practice is currently working 4 days per week. 3 ops with room for possible expansion. Very nice set up, well maintained and well-appointed space. Growth potential as seller refers many specialty procedures and does very little marketing or advertising all in a high growth low tax market Call or email Curt Cooney (443-326-4907) or Curt@MidAtlanticDentalTransitions.com for MORE DETAILS!

**Charles County, Maryland (Waldorf)- NEW LISTING!** General Practice located in a high growth very nice area of the county. 4 ops full ops and plumber for a fifth in a 1900 square foot office. The office is fully digital and was recently updated Patient base is primarily PPO (90%) and FFS (10%). Office is currently open 4 days per week Call or email Curt Cooney at 443-326-4907 or Curt@MidAtlanticDentalTransitions.com for MORE DETAILS!

**NEW LISTING Turn-key Dental Office Suite for Lease in Bowie** - Fully Equipped and computerized, this 5-operator, 2000sq ft dental office is located in a premium professional medical building central and convenient for patients residing in PG and Anne Arundel counties. Perfect for satellite office, multi-office dental group, or even a start-up. You can save the cost needed for a build-out and equipping a new dental office!

Call for details. 443-481-9473

. 5+ years of experience. Contact: Chambers250@aol.com

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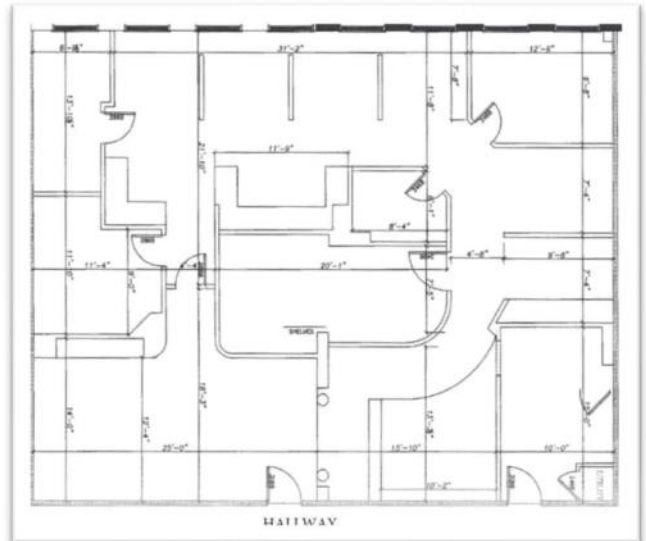
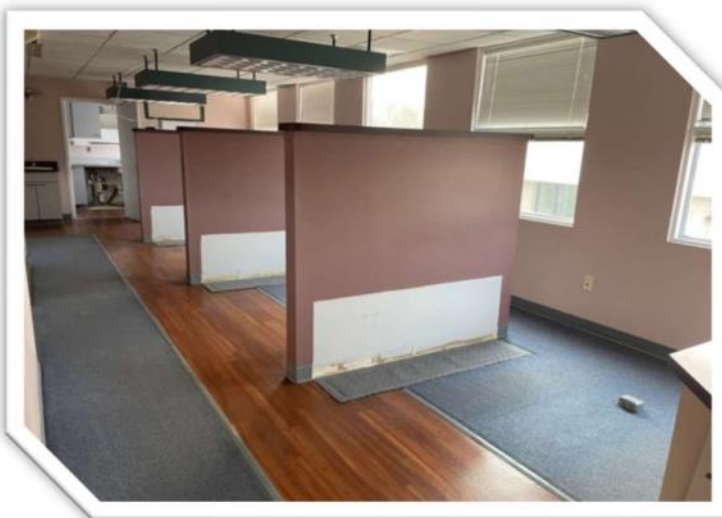
# The Classifieds

## Orthodontist, Pediatric and General Dental Service Office for Lease

Colesville Professional Center  
13321 New Hampshire Avenue  
Silver Spring, MD 20904

Contact Vipin Desai for more information  
301-523-6652

[vdesai@vip-propertiesusa.com](mailto:vdesai@vip-propertiesusa.com)



### Suit 206 (2,314sq.ft)

- **Ideal for Orthodontist and Pediatric/General Dental services.**
- Well lighted office suit
- Features fully built out six (6) plumbed operatories,
- Sterilization area and separate Lab,
- Examination/Consultation room,
- Spacious waiting/reception area,
- Separate Business office, etc.



### **Colesville Professional Center**

- Great location and visibility at a major Intersection in Colesville/Silver Spring, New Hampshire and Randolph Road
- Elevator Access
- Ample parking for Tenants and Visitors under the Building plus 3-level Parking Deck
- Recently Renovated common areas and restrooms
- Light-filled Offices