



The ORACLE

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May/June 2021

President's Message



As we head into the summer months and as hopefully all of you have been vaccinated, we are perhaps seeing an end to the restrictive life style we have had to endure through this pandemic. At this time we are seeing a shift in the logistical problems of being vaccinated from lack of supply to aspects of anti-vaccination public sentiment and more importantly a shortage of vaccinators. To that end members are reminded that the Montgomery and Prince Georges Counties' departments of health are now accepting and encouraging dentist to be vaccinators. If you are interested in participating in the vaccine distribution task force you must become a member of The Maryland Medical Reserve Corp <https://mdresponds.health.maryland.gov/>. Once you are a registered member you will be an eligible vaccinator. Requirements include an active dental license. Once recruited you will be trained on-site in mass-immunization protocols.

The legislative session in Annapolis came to an end with some frustration due to the pandemic social distancing mandates but with some successes. The Task Force bill was passed which will evaluate more clearly what barriers there are in Maryland to accessing Dental Care. The Board of Dental Examiners was charged to study issues related to the streamlining of disciplinary processes and the mechanism of nominating members to the State Board of Dental Examiners. Positive changes were also made to the Maryland Medicaid program regarding frequency of prophylactic services and extension of post partum benefits. Other legislation that can be reviewed on the General Assembly web site includes The Preservation of Telehealth Access Act and The Maryland Essential Workers Protection Act. <https://mgaleg.maryland.gov/mgaweb/site/Legislation/Report?id=passedByBoth>

Summer CE Courses

Expanded Functions

Sept, Oct, Nov, Dec dates

Dental Assisting Radiology

June 16-July 26

Pediatric Laser Frenectomies

August 28 and 29

Botox and Fillers

Aug 14

3D Print orthodontic appliances in office

Aug 21

GBR and PRF

Nov 6

ASDA anesthesia course

Oct 1

President's Message continued

As things are relaxing regarding in person meetings be on the lookout for live CE opportunities coming soon to our classroom. The MSDA has also decided to make the September Annual meeting a totally live event and I look forward to Southern Maryland Dental Society returning to a live format as well in October of 2021 for general membership meetings. I ask any remaining member who has not financially committed to renewing for 2020/2021 to do so as soon as possible as all non-renews will be terminated by the ADA at the end of June. Also please consider participating in the CE opportunity for our District IV ADA Trustee Dr. George Shepley from Baltimore County on June 18th and support his campaign to become President Elect of the ADA.

And so with this posting I bring to a close my tenure as your Southern Maryland Dental Society President and will be passing the gavel of leadership to Dr. Richard Shin in July. I want to thank everyone for the opportunity to serve you. I believe despite the challenges of the pandemic that the Society had a very successful year from the perspectives of being an informational source, advocacy, and continuing education. We would not have had such a successful year without the steady aide of a great executive committee and I want to thank each of them particularly our student members for a job well done. I want to especially pay tribute to our paid staff, Valerie and Janice, for keeping the day to day operations of the Society running smoothly and for keeping the bricks and mortar of our physical facility afloat during the financial challenges of this past year.

I wish everyone a happy and healthy summer and to stay the course as we weather the remaining months of this pandemic. I bid you a warm farewell as your president and look forward to seeing everyone in person at meetings moving forward.

Sincerely,

Richard M. Williams, DDS
President



Southern Maryland Dental Society

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The ORACLE is published eight times a year by the Southern Maryland Dental Society, 4920 Niagara Road, Suite 306, College Park MD and sent to all members of the Society.

The SMDS will publish signed articles relating to all phases of dentistry (space permitting), but assumes no responsibility for opinions expressed by the contributors.

Acceptance of advertising in no way constitutes professional approval or endorsement.

Deadlines for all materials is the 1st of the month preceding the issue. Publishing dates are September, October, November, December, January, February, March, May/June.

Editors Letter

Dear friends,

Welcome to the May/June edition of the Oracle. Mask guidelines are starting to loosen up given the new CDC recommendations regarding those who are vaccinated. Let's all still be careful in crowded areas but it's nice to see a partial return towards normalcy.

If you didn't get the chance to review the special Oracle honoring Dr. Soliday, I would encourage you to search through your emails and take a look.

This month we continue to have the SMDS student and venter spotlights for review. In addition we have an update from our SMDS trustee and several CE options to choose from.

Unfortunately, starting in July I'll be practicing in VA, and no longer part of the SMDS. It's been an honor and privilege to serve as the editor for the past term.

I hope you all enjoy the summer! We'll be back in the fall.

Best,

H. Iwin Chu, D.M.D.



In memoriam...



John Lippert
James Crowe
John Kilday
Stanley Brager
Thomas Soliday

The SMDS is committed to providing continuing education through Zoom. Please watch your email, follow the DMV Dentists Facebook page and keep an eye out for texts about these webinars.



The SMDS promises to provide you with the most information as quickly as we can. If you haven't done so already, please email Valerie at valerie@smdsdentists.org to sign up for text messaging.

SMDS student member spotlight



Eamari Bell

Fourth year dental student at the University of Maryland

Eamari Marianna Bell is a current fourth year student at the University of Maryland School of Dentistry and is a student member of the Southern Maryland Dental Society board. She also serves as senior editor for the school yearbook, *The Mirror*, as well as treasurer of Gamma Pi Delta, UMSOD's Prosthodontic Honor Society.

As a child, Eamari recounts several not-so-great experiences with dentists until finally finding one with whom she connected and who inspired her to pursue dentistry as her career of choice. A lover of all things beautiful, Eamari appreciates the way dentistry allows each individual to show case their beauty through their own unique smile, while also educating her patients on how important oral health is in relation to their overall health. She also appreciates the way dentistry allows her to interact with her patients on a personal basis and empathize with the anxiety that commonly accompanies going to the dentist while providing them with quality care.

Upon completion of her dental degree, Eamari is interested in continuing her education through completion of a general practice residency before deciding where to settle down but the DMV is definitely on her list of locations! Long-term, she has a strong passion for working in the public health sector, as well as pursuing her interest in esthetic dentistry.

SMDS vender spotlight



MidAtlantic Dental Transitions offers unparalleled service to sellers. Whether you are selling to an individual or a DSO, Dr. Bonsack and Curt Cooney will negotiate the best terms possible. Having sold his own Maryland practice as well as assisted others with their practice sales, Dr. Bonsack and the team understands all the details involved with completing a successful dental transition. He uses his years of experience dealing with people to bring a seller and buyer together. He also has excellent attorneys and certified public accountants ready to expedite the process.

When you are ready to sell, MidAtlantic Dental Transitions will provide you with a **no fee valuation**. Dental practice appraisals can be done using many different methods. We will make sure the valuation is based on a thorough cash flow analysis, which is exactly what the bank will use to determine if the sale price is feasible for full financing. We have several bank contacts to help with this process. Being a dentist who owned and operated his own practice, Dr. Bonsack understands how much effort goes into building a practice. Our mission is to get the best price and terms for each and every seller. Ultimately a win-win situation needs to be created for a successful transition to take place.

Because we help buyers, we always have a pool of prospective buyers which we can match up with sellers. If we do not have a good match, we will market the practice to find an appropriate buyer. Once we have a buyer, we will expedite the transition in a timely and professional manner. **Our commission, which is not paid until the closing, promises to be the lowest in the industry.**

Sellers have options on how to transition their practice other than an outright sale. These options include a partnership buy-out, an associate buy-in, a deferred sale to an associate, a pre-retirement sale or a practice merger sale. Selling to a DSO is also an option and Dr. Bonsack has had great success negotiating with the DSOs. MidAtlantic Dental Transitions provides valuations and consultative services for these transactions as well.

Dr. Bonsack and Curt Cooney understand that selling your practice can be very emotional. We are determined to make sure the transfer of a legacy is expedited in a caring and professional manner. Whether you are local dentist looking for a Maryland dental broker or a dentist in another state, feel free to **contact Tom** and **Curt** with any questions.

Dr. Tom Bonsack: Tom@midatlanticdentaltransitions.com / 410-218-4061

Curt Cooney: Curt@midatlanticdentaltransitions.com / 443-326-4907

SMDS Trustee Report

SMDS Trustee to MSDA Report

May 13, 2021



The 2021 (mostly virtual) Maryland Legislative Session ended last month but the work of your MSDA Legislative Committee and MARPAC continue year. Attached to the report is the comprehensive Legislative Bill Summary from our outstanding lobbying team of Fran and Dan Doherty. Make sure you wake up each Saturday AM with a cup of coffee and our emailed MSDA Advocacy Page. Each week we provide updated information on legislation, regulations, and recommendations that you need to know for your practice and the profession of dentistry.

I have heard numerous members stating they are having a difficult time finding staff to help their offices run efficiently as we slowly recover from the pandemic. I took your concerns to this week's MSDA Board of Trustees meeting and made a resolution that the MSDA commit unused dental axillary funds to help solve this problem. The Board of Trustees agreed and we will utilize the public relations talents of Mrs. MSDA's Beth Lavine to promote dental assisting as a great long-term career. In speaking with Beth, the initial plan is to contact the Maryland Department of Education and school districts across Maryland to collaborate on how best to get our message across to young high school and college students. To make the program work, we will rely on MSDA members to be the contact individuals when young individuals express an interest in becoming part of the dental team. Stay tune for more information as this program develops but please start talking and mentoring young people. Once you have a person who shows great potential, the SMDS and the MSDA have certified programs to help you train that individual. All you have to do is ask, you may find a great future employee!

Speaking of asking, your MSDA President-Elect Dr. Steve Dargan is looking for interested individuals to serve on various MSDA Committees for 2021-22. The time commitment for most committees is unusually one evening every couple of months and currently it is all virtual. The knowledge you obtain and mentorship is well worth the time commitment. Key committees are Young Dentist, Membership, Diversity & Inclusion, and the Legislative Affairs Committee. If you have any interest in any of these committees, drop me a note at cdoring@comcast.net and I will inform Dr. Dargan.

This week the ADA announced the selection of a new Executive Director to replace retiring Dr. Kathleen O'Loughlin. The new Executive Director is Dr. Raymond Cohlmiya from Oklahoma. Ray comes from a family of dentists and I had the pleasure of working with him during my stint on the ADA Council on Membership. I found Ray to be energetic and a forward thinker who will serve the ADA well. Currently, Ray is the Dean at the University of Oklahoma College of Dentistry. Dr. Cohlmiya takes his new position on October 1.

SMDS Trustee Report continued

SAVE THE DATE! Free 4 hr. Virtual CE Course **Friday June 18 8am to noon** to support the campaign for MSDA member and ADA District 4 Trustee, Dr. George Shepley. George is running for the office of ADA President-Elect. We have a powerhouse of clinicians including:

Dr. Douglas Barnes (UMSOD) presenting “Esthetic Dentistry, An Update on All Ceramic Restorations”.

Dr. John Comisi (South Carolina College of Dental Medicine) “Look Past the Teeth and at the Airway”.

Dr. Barbara Steinberg (U. Penn School of Dental Medicine) “Eating Disorders: Medical Dental and Oral Health Considerations”.

Registration hosted by the MSDA is coming our soon so watch your e-mails! We ask you make a campaign contribution to Georges Campaign to register for the course. Taping of the course is planned. Campaign expenses are great but no contribution is considered too small. If you would like to consider a pre-seminar campaign contribution, here is the information from campaign treasurer Dr. Tom a’Becket:

“George Shepley ADA PRESIDENT ELECT Campaign contribution: Checks should be made out to “GEORGE SHEPLEY ADA CAMPAIGN/4th Trustee District”, mail to Tom a’Becket 510 Bramblewood Court Millersville MD 21108. CC accepted by Venmo @Thomas-Abecket

Thanks for your help! Tom”

Lastly, we have some key SMDS members who have been nominated for ADA Delegate and Alternate Delegate. You will soon be receiving a ballet for MSDA Officers and Maryland representatives to the ADA House of Delegates. I ask you to please fill out the ballots per the instructions and consider voting for our SMDS colleagues. For ADA Delegate, that would be Bob Wilson and Steve Feldman. For ADA Alternate Delegate, that would be Gigi Meinecke.

Respectfully Submitted,

Charles A. Doring DDS, MAGD

MSDA 2021 Legislative Report

The 2021 Session of the Maryland General Assembly ended April 12, 2021. Due to the Pandemic, this Session was conducted in an unprecedented manner. Basically, all aspects of the Session – hearings, subcommittee meetings, voting sessions - were conducted virtually. Testimony could be provided only if an individual signed -up to testify 2 business days prior to the hearing between the hours of 8 am and 3 pm. The number of witnesses were limited, thus necessitating that MSDA provide written testimony on most bills. The hearings and other meetings were conducted exclusively by Zoom. Participation during work sessions and subcommittee meetings was contingent on being sent a Zoom Link. Often some interested parties did not receive the opportunity to participate. These difficult procedures resulted in a difficult and frustrating experience.

Legislation directly affecting dentistry:

HB 368/SB 100 – Task Force on Oral Health in Maryland. This legislation establishes a Task Force comprised of representatives from dental organizations, patient advocacy groups, public health, dental education and more. It is to be co-chaired by the Dean of the Maryland Dental School and the Deputy Health Secretary for Public Health. It is to investigate and study the status of oral health in Maryland and the obstacles to Marylanders receiving appropriate and adequate dental Care. Both HB 368 and SB 100 **PASSED**.

HB 1030 – State Board of Dental Examiners – Membership – Nominations and Appointment Process. This bill would have eliminated the current nomination process for SBDE dentist vacancies. Under this process the Board conducts a ballot/election by all licensed dentist for the nominees submitted by recognized dental organizations and petition nominees supported by 15 signatures of licensed dentists. Following the vote, the votes are tabulated and the list of all nominees and the number of votes they received is submitted to the Governor. This bill eliminated the Board’s ballot process, and would have required that all nominees come from qualified dental organizations or as nominees by petition, and these nominations be submitted directly to the Governor. The bill did not provide any methodology to notify licensed dentists of the names or numbers of nominees sent to the Governor. The House of Delegates passed the bill. MSDA adamantly opposed HB 1030 and was able to prevent it from being heard in the Senate. **FAILED**

HB 708 – State Board of Dental Examiners – Dispositions and Summary Suspensions – Time Periods. This bill would have imposed limitations on the State Board processing and adjudicating disciplinary actions within a specified number of days. Under the bill, if the Board failed to finalize its adjudication of the issues timely, the respondent licensee was deemed to prevail. The Health Occupation Subcommittee decided to roll this into a Study under SB 836 (See below).

MSDA 2021 Legislative Report

SB 836 – State Board of Dental Examiners – Disciplinary Process and Appointment Process Report.

This bill as amended establishes the State Board of Dental Examiners Disciplinary Process and Actions Report. The Board is required to study and make recommendations regarding revisions necessary to improve the process of disciplining dentists and the disclosure of disciplinary actions. The task force consists of (1) one member of the Senate of Maryland; (2) one member of the House of Delegates; (3) the Attorney General (or designee); (4) two members of SBDE; (5) two members of the Maryland State Dental Association; (6) one member of the Maryland Dental Hygienists' Association; (7) one member of the faculty of the University of Maryland School of Dentistry; and (8) two consumer advocates. The members in attendance at the first meeting of the task force must choose one of the two members of SBDE to serve as chair of the task force.

The task force must study: · how many complaints are filed annually; · how a complaint is filed; · who is eligible to file a complaint; · the length of time a complaint is open; · the timeframe to provide updates and a resolution to the complainant; · the manner in which disciplinary action from the board is publicly reported; and · whether a dentist should be required to carry malpractice insurance.

The SBDE is to report its findings and recommendations to the Governor and the General Assembly by December 1, 2021. **PASSED**

SB 808 – Health Occupations – Licensed Dentists- Administration of Vaccines. This bill was introduced at the request of the SBDE establishing standards and criteria that would need to be met by a licensed dentist to administer vaccinations. MSDA is of the opinion that legislation is not required to authorize dentists to administer vaccines, and the implementation of requirements are appropriate through the SBDE's regulatory process. The bill was heard in the Senate Committee March 2, 2021, but no further action was taken on the bill. **FAILED.**

HB 28/SB 5 – Public Health Implicit Bias Training and the Office of Minority Health and Health Disparities. : The Cultural and Linguistic Health Care Professional Competency Program, in coordination with OMHHD, must identify and approve implicit bias training programs that must be recognized by a health occupations board or accredited by the Accreditation Council for Continuing Medical Education (ACCME). This bill requires applicants for the renewal of a license or certificate issued by a health occupations board to attest to completion of an approved implicit bias training program the first time they renew their license or certificate after April 1, 2022. Beginning in fiscal 2023, the Governor must include in the annual budget bill an appropriation for the Office of Minority Health and Health Disparities (OMHHD) that is the greater of either \$1,788,314 or 0.012% of the total funds appropriated to the Maryland Department of Health (MDH) in that fiscal year. OMHHD must publish on its website (and update at least every six months) health data that includes race and ethnicity information it collects. **PASSED.**

HB 1125 – Prescription Drug Monitoring Program – Prescribers of Opioids – Notification Requirements. This bill would have required prescribers of opioids of a certain dosage to notify PDMP that the patient had been educated on the risks of opioid use, has been informed that overdose reversal drugs are available, and that an overdose drug had been prescribed. MSDA opposed this bill, and no further action was taken by the Committee. **FAILED.**

MSDA 2021 Legislative Report

HB 547/SB 485 – Maryland Medical Assistance Programs – Dental Prophylaxis Care and Oral Health Exams. These bills requires that The Maryland Medical Assistance Programs conform its requirements for frequency between prophylaxis treatments with the requirements required for commercial dental insurance. Thus, Medicaid may not require that the intervals between prophylaxis treatments and oral health exams be more than 140 days. **PASSED.**

SB 923 – Maryland Medical Assistance Program – Eligibility. This bill requires Medicaid, subject to the limitations of the State budget, to extend coverage for eligible pregnant women with family incomes up to 250% of the federal poverty level (FPL) for one year immediately following the end of the woman’s pregnancy. Coverage must include dental care (in addition to comprehensive medical and other health care services under current law). The bill takes effect January 1, 2022. **PASSED.**

HB 123/SB 3 – Preserve Telehealth Access Act of 2021 – In general, these bills expand the definitions of “telehealth” and the coverage and reimbursement requirements for health care services provided through telehealth for both Medicaid and private insurance. Carriers must reimburse for a covered service appropriately provided through telehealth, as specified in the bills. **PASSED.**

Legislation Involving Employer/Employee Covid issues.

1. HB 581 – Labor and Employment – Employment Standards During an Emergency (Maryland Essential Workers Protection Act) – At the request of various unions, numerous bills were introduced addressing employment safety and health issues during a declared emergency, as well as employment requirements during a catastrophic health emergency. The bills covered issues such as: bereavement and health leave, hazard pay, required safety and health programs, and much more. Most of the bills applied to employees of essential employers – which as originally defined encompassed a major portion of the health care industry. The bills as introduced would have had a very significant financial impact on dental practices. After many work group meetings and subcommittee work sessions a vastly revised HB 581 was passed by the House of Delegates, and subsequently the bill was further amended by the Senate.

Broadly, the bill establishes the following rights, benefits, responsibilities, and obligations related to essential workers, essential employers, and catastrophic health emergencies:

- An essential employer must provide safe working conditions during an emergency and, subject to availability, necessary amounts of safety equipment at no cost to essential workers, as specified.
- An essential employee has a right to refuse to perform an assigned task, as specified.
- An essential employer must take proactive steps to minimize the risk of transmission of the communicable disease that is the subject of the emergency, including paying for an essential employee to be tested for the disease under certain circumstances.
- An essential employer must provide an essential worker with public health emergency leave when federal or State funding is made available for that purpose, calculated based on an employee’s average working hours, as specified.
- An essential employer may not knowingly misclassify an essential worker as an independent contractor or other classification to avoid any other benefits due to an essential worker during an emergency

MSDA 2021 Legislative Report

- Maryland Department of Labor (MDL) and specified offices within MDL (1) are generally responsible for enforcing the bill and must report to the General Assembly by January 1, 2022, concerning COVID-19 enforcement activities and (2) must adopt an emergency temporary standard, as specified.
- Maryland Department of Health (MDH) must, in consultation with MDL and local health departments, develop a template health emergency preparedness plan for responding to catastrophic health emergencies.

The bill will apply to the current pandemic prospectively from the date the Governor signs the bill. Its provisions will be effective until 6 months after the state of emergency ends. It will to apply to any future catastrophic health emergencies. **PASSED**

2. HB 1199/SB 813 - Workers' Compensation – Occupational Disease Presumptions - Covid. (See also, HB 765, HB 1247/SB 725 and SB 812) - All of these bills were introduced to classify Covid-19 under the Workers Compensation Statute as an occupational disease. They also would have established that an employee who contracts Covid-19 is presumed to have contracted the virus in the course of their employment. MSDA strongly opposed these bills and none of them were acted on by the General Assembly. **FAILED**

3. HB 508/SB 210 – Covid 19 Claim – Civil Immunity. (See also, HB 25/SB 311, HB 1084, and HB 1106 – These bills would have granted civil immunity to health providers and/or to many businesses to varying degrees during the period of declared emergency for the pandemic. MSDA supported several of these bills, however none of them received favorable consideration by the Legislature. **FAILED**

Fran and I wish to recognize those dentists who participated in the Virtual Dentist Day/Dentist Week. It is by participation of dentists that MSDA is able to effectively educate Maryland's delegates and senators about issues critical to dentistry and our patients. Special recognition and thanks are also due to: Dr. Charles Doring, Chairman of the LAC. In addition, the efforts of Dr. Tom a'Becket were especially critical in the passage of HB 368 and SB 100 (Task Force) and the defeat of HB 1030 (SBDE Nominations). As always, thanks to Greg Buckler, Dorian Birkholz, MSDA's superb Public Relations and Communications consultant Beth Levine, and the Officers and Trustees of the MSDA. To all of you our heartfelt thanks.

Daniel T. Doherty, Jr.

Frances P. Doherty

April 14, 2021

SOUTHERN MARYLAND DENTAL SOCIETY

4920 Niagara Road, Suite 306, College Park, MD 20740

Tele: 301-345-4196 Fax: 240-542-4774 Website: www.smdsdentists.org E-mail: Janice@smdsdentists.org

AN ADA CERP RECOGNIZED PROVIDER

DENTAL ASSISTANTS
HERE IS YOUR OPPORTUNITY
GET LICENSED IN
EXPANDED FUNCTIONS IN GENERAL
THURSDAYS ONLY

Dates: Sept. 9,16,23,30, Oct.7,14,21,28, Nov.4,11,18, & Dec. 2, 2021

Fee: SMDS Member/Staff \$745. or Non-Member/Staff \$795. including books

Our course for the dental assistant focuses primarily on the dental assistant and his/her advancement. The goal is to prepare the assistant to be test ready for the DANB Expanded Functions General Exam. It is our responsibility to review didactic material while the doctor/assistant review the clinical material during the course of the office's daily routine. A positive interaction will advance the assistant while working, and the office can benefit from the increased ability of the assistant as he/she accomplishes more complex tasks as outlined by the dental law. We feel this mentor type environment fosters a positive working environment for both the doctor and assistant while accomplishing continuing education.

The formal lectures and in-office clinical experience combine the dynamics required for review and the setting to expose the assistant to materials required for licensure. The course requirements are attendance, competency sheets, quizzes and examinations. This 12 week course should be of interest to the doctor and assistant to keep the office productive, dynamic, and cooperative.

EXP. FUN. GEN. APPLICATION

LEGAL NAME _____ AMOUNT ENCLOSED _____

HOME ADDRESS _____ EMAIL _____

HOME/CELL PHONE _____ SS# _____ HIGH SCHOOL GRAD ____ YES ____ NO

(Last four # only)

SOUTHERN MARYLAND DENTAL SOCIETY

IS AN ADA CERP RECOGNIZED PROVIDER

4920 Niagara Road, Suite 306, College Park, MD 20740

Tele:301-345-4196 Fax: 240-542-4774 Web site: www.smdsdentists.org E-mail: Janice@smdsdentists.org

DENTAL ASSISTING RADIOLOGY AND BASIC ANATOMY

June 16 – July 26, 2021

This course prepares the dental assistant who is employed in a dental office to sit for the Dental Assisting National Board Exam in Radiation Health & Safety Certification. All clinical practice takes place at the student's place of employment (including bringing in x-rays). A total of 11 classes which is 33 hours of class time. If you have any questions, please call 301-345-4196.

Course requirements: 18 years of age, high school grad or equivalency, 3 months experience and the signature of employing dentist on the application verifying employment & commitment of clinical supervision. **Fluency in English is required.**

TUITION: Member/Staff \$550. or Non-Member \$615. Fee Includes Book Pkg.

DATES: June 16,21,23,28,30 July 7,12,14,19,21,26, 2021 Mon. & Wed., 11 classes

TIME: 6:00p.m.– 9:00p.m., LOCATION: College Park Classroom

APPLICATION – Please Print Clearly

COURSE TITLE: _____ DATE _____

LEGAL NAME: _____ AMOUNT ENCLOSED _____

HOME ADDRESS: _____

PHONE/CELL: _____ EMAIL _____

DENTIST'S NAME: _____ PHONE _____

OFFICE ADDRESS: _____ FAX _____

EMPLOYING DENTIST: This employee has been working for _____ months/years in this dental office and I agree to provide clinical experience under my direct in room supervision.

I agree to evaluate the applicants' performance. Once the course is completed the assistant may NOT continue to perform these duties until the required boards are passed & state certification received.

Dentist's Signature _____ Date _____

April 2021

Over

See Additional Information

NOTICE TO APPLICANTS

The provisions of this publication are not to be regarded as a contract between the student and the Southern Maryland Dental Society (SMDS). The SMDS reserves the right to change any provision or Requirements when such action will serve the interests of the SMDS and other applicants. The SMDS Further reserves the right to ask a student to withdraw when it considers such action in the best interest Of the SMDS. Class size is limited. FLUENCY IN ENGLISH IS REQUIRED.

SMDS is committed to a policy of equal opportunity for all persons to the end that no person, on the Grounds of sex, race, age, color, national origin, ancestry, marital status or status as a qualified individual with a disability shall be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity of the SMDS

TO REGISTER - Complete the information on the application and return it at least 10 days prior to the starting date along with payment to: Southern Maryland Dental Society, 4920 Niagara Road, Suite 306, College Park, Maryland 20740. **REFUNDS** can only be given if you withdraw 10 days prior to the first class. A \$30.00 administration fee will be charged for your refund or transfer. **BOOKS** can be picked Up during regular office hours once registration and payment is complete. Classes are held in Suite 300 At this same address unless otherwise indicated. **CHECKS** or Money Orders are to be made payable to the Southern Maryland Dental Society (SMDS). We do not take credit or debit cards. **Late Registration** Is possible based on availability. For additional information contact Janice Farber at 301-345-4196.

Other Location: Maryland State Dental Association, Columbia, MD., 410-964-2880, Debra Lampton.

MARYLAND STATE BOARD OF DENTAL EXAMINERS APPROVED PATHWAYS FOR CERTIFIED RADIATION TECHNICIAN ALL PATHWAYS REQUIRE A BOARD APPROVED RADIATION COURSE (SOURCE MSDA)

- | | |
|-------------|--|
| Pathway I | <ul style="list-style-type: none">* 18 years of age* 3 months (300 hours full time in clinical setting in a dental office* Basic oral anatomy course* Must be working in a dental office for direct clinical supervision |
| Pathway II | <ul style="list-style-type: none">* 18 years of age* Pre-test for acceptance into radiology course (basic oral anatomy and dental terminology)* If student fails pre-test, must take basic dental assisting course* Must be working in a dental office for direct supervision |
| Pathway III | <ul style="list-style-type: none">* Basic Dental Assisting Course prior to Board approved Radiology Course (18 years of age for Radiology)Not taken concurrently.* Must be working in dental office for direct clinical supervision, unless classroom facility offers hands on clinical. |

Students are required to have the appropriate non-returnable books, workbook & handouts for each course.

COVID-19 UPDATES

Students will be required to wear face masks and gloves in the education facility. We will be taking everyone's temperature and have you complete a short health assessment. The number of students permitted is limited to allow for social distancing. We have had all the room vents professionally cleaned and added a new medical grade air purifier. The classroom is cleaned after each use.

The Southern Maryland Dental Society Presents



Pediatric Tongue- and Lip-Ties and Laser Frenectomies

2-Day Hands-On Course - 15CEUs

WHERE: 4920 Niagara Rd, Suite 306, College Park, MD 20740

When

Sat. & Sun., August 28-29, 2021
8:00 am - 4:30 pm

Meet the Instructors



Martin Kaplan, DMD

Dr. Kaplan is a pediatric dentist. He was the first pediatric dental hospital trained post-graduate from Montefiore Hospital in the Bronx, NY. He has been a

member of The Academy of Pediatric Dentistry, Department at Tufts University School of Dental Medicine in Boston, 2006-2017. He has lectured nationally and internationally, has co-authored several dental articles and has been a contributing author in several dental texts including the *Journal of the American Laser Study Club - Infant Laser Frenectomy Special Issue*. Dr. Kaplan was instrumental in developing the first in the country comprehensive Infant Laser Frenectomy class which has been co-presented with other specialists in the laser and lactation professions at Tufts University Dental/Medical Center in Boston.



Catherine Watson Genna, BS, IBCLC

Catherine is particularly interested in dyads with medical challenges to breastfeeding. In addition to mentoring lactation interns, she uses her clinical photos and videos in presentations to healthcare professionals on assisting breastfeeding babies with anatomical, genetic or neurological problems. She participates in a research collaborative with Columbia University and Tel Aviv University Depts of Biomedical Engineering, investigating biomechanics of the lactating nipple and aspects of sucking and swallowing in breastfeeding infants. Board certified for 27 years, she is also the author of two lactation texts, professional journal articles, and chapters in the Core Curriculum and Breastfeeding and Human Lactation. Catherine served as Associate Editor of the United States Lactation Consultant Association's official journal *Clinical Lactation* for its first seven years.

Tuition

SMDS Members: \$830 Residents: \$500
Non-SMDS Members: \$950 Staff/IBCLC: \$350

Registration

Call (301) 345-4196

Email Valerie@smdsdentists.org

Introduction:

Enhance your understanding of the issues of pediatric laser dentistry, including tongue-ties and lip-ties! As many as 5 percent of all babies born in the US have tongue-ties significant enough to cause breastfeeding difficulties. Affected babies often fail to thrive and can be erroneously labeled as "lazy nursers" or "stubborn feeders".

A good surgical laser for cutting soft tissue must be able to vaporize soft tissue, while at the same time efficiently coagulating surgical margins. Not all laser wavelengths are suitable to comply with both requirements. This course focuses on the practical aspects of soft tissue laser surgery and on the fundamental processes involved in the laser-tissue interaction; it helps attendees learn how deep the laser beam cuts and how deep the coagulation and hemostasis extend into the surgical margins. Our hands-on participation lab is designed to train attendees on what surgical lasers can do safely and efficiently.

Clinical Curriculum

- Background and significance of TOTS;
- Diagnosis of pediatric tongue- and lip-ties;
- Multi-disciplinary approach to treating pediatric tongue and lip ties;
- Lactation support for the breastfeeding tongue-tied dyad;
- Bodywork and alternative therapy for the tongue-tied baby;
- Setting expectations with families and patients;
- Current methods of clinical assessment, diagnosis and treatment of pediatric lingual and labial ties.

Attendees will:

- o Describe infant sucking physiology and how tongue-ties impair infant suck;
- o Appropriately use reliable diagnostic criteria to screen babies and children for this condition;
- o Clearly express orthodontic-myofunctional connection;
- o Discuss how the soft tissues of the orofacial complex may lead to malocclusion, TMD, headaches, and other problems; and
- o List and define all consequences and benefits of using lasers to remove oral restrictions.

Laser Curriculum:

Laser Surgery and Safety Basic Knowledge Certification Curriculum for this Course has been developed by the American Laser Study Club (ALSC). The ALSC's curriculum overcomes the known limitations of many laser dentistry courses, and includes the detailed physics of soft tissue ablation and coagulation with laser and hot tip (non-laser) devices. Laser hands-on wetlab on tissue samples will include laser safety instructions, frenectomy simulations and other surgical laser procedure demonstrations. Laser instructions will be assisted by the guest speaker Peter Vitruk, PhD, MInstP, CPhys, a laser physicist who founded the American Laser Study Club and LightScalpel Inc.



Hands-On Participation Session: 2 HOURS

- Laser Safety
- Laser Surgical Technique Simulations
- Superficial Ablation
- Superficial Coagulation
- Shallow Incisions
- Deep Incisions
- Practicing Surgical Techniques on a Pig Jaw

Course Certificates:



Course participants, who successfully complete examination, will be awarded a LASER SAFETY basic knowledge CERTIFICATE from the Board of Laser Safety of the Laser Institute of America (DISCOUNTED cost for the ALSC members), as well as a Laser Dentistry and Laser Surgery Basic Knowledge and Hands-On participation Wetlab CERTIFICATE from the American Laser Study Club (FREE for the course participants).

About the ALSC:

American Laser Study Club (ALSC - www.AmericanLaserStudyClub.com) was founded to promote science-based laser dentistry, surgery and safety education. The ALSC is proud of its curriculum and its distinguished membership, including our honorary members Gordon J. Christensen, DDS, MSD, PhD and Rella P. Christensen, RDH, PhD, world renowned leaders in dental product research and education, who welcomed the ALSC's mission: "Peter, we congratulate you on starting a laser study club. It is greatly needed, and you are the man to do it." Other Honorary Members of the ALSC are Charles M. Cobb, DDS, MS, PhD, Professor Emeritus, Department of Periodontics, School of Dentistry, University of Missouri-Kansas City; and C. Kumar N. Patel, PhD, MS, the Inventor of the CO₂ Laser; Recipient of National Medal of Science (1996); Member of US National Inventors Hall of Fame 2012; Professor Emeritus, UCLA. The ALSC is proud to have helped many dentists and surgeons.

SOUTHERN MARYLAND DENTAL SOCIETY
4920 Niagara Road *Suite 306* College Park, MD 20764

Pediatric Tongue and Lip-Ties,
and Laser Frenectomies

2 Day Hands on Course
15 hours CE

Saturday and Sunday August 28 and 29, 2021

8:00am to 4:30pm

Instructors: Martin Kaplan, DMD,
Peter Vitruk, PhD, and Catherine Watson Genna, BS, IBCLC

SMDS Members: \$830.00 Non SMDS dentists \$950.00

Residents: \$500.00 Staff/IBCLC \$350.00

Name: _____

Address: _____

Telephone: _____email: _____

Cancellation fee: \$50.00 No refunds after Nov. 3rd, 2021

The Southern Maryland Dental Society Presents



Pediatric Tongue- and Lip-Ties and Laser Frenectomies

2-Day Hands-On Course - 15CEUs

WHERE: 4920 Niagara Rd, Suite 306, College Park, MD 20740

When

Sat. & Sun., Nov. 13-14, 2021
8:00 am - 4:30 pm

Meet the Instructors



Martin Kaplan, DMD

Dr. Kaplan is a pediatric dentist. He was the first pediatric dental hospital trained post-graduate from Montefiore Hospital in the Bronx, NY. He has been a member of The Academy of Pediatric Dentistry, Department at Tufts University School of Dental Medicine in Boston, 2006-2017. He has lectured nationally and internationally, has co-authored several dental articles and has been a contributing author in several dental texts including the *Journal of the American Laser Study Club - Infant Laser Frenectomy Special Issue*. Dr. Kaplan was instrumental in developing the first in the country comprehensive Infant Laser Frenectomy class which has been co-presented with other specialists in the laser and lactation professions at Tufts University Dental/Medical Center in Boston.



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- Laser Surgical Technique Simulations
- Superficial Ablation
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- Shallow Incisions
- Deep Incisions
- Practicing Surgical Techniques on a Pig Jaw

Course Certificates:



Course participants, who successfully complete examination, will be awarded a **LASER SAFETY basic knowledge CERTIFICATE** from the Board of Laser Safety of the Laser Institute of America (DISCOUNTED cost for the ALSC members), as well as a **Laser Dentistry and Laser Surgery Basic Knowledge and Hands-On participation Wetlab CERTIFICATE** from the American Laser Study Club (FREE for the course participants).

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SOUTHERN MARYLAND DENTAL SOCIETY
4920 Niagara Road *Suite 306* College Park, MD 20764

Pediatric Tongue and Lip-Ties,
and Laser Frenectomies

2 Day Hands on Course
15 hours CE

Saturday and Sunday November 13 and 14, 2021

8:00am to 4:30pm

Instructors: Martin Kaplan, DMD,
Peter Vitruk, PhD, and Catherine Watson Genna, BS, IBCLC

SMDS Members: \$830.00 Non SMDS dentists \$950.00

Residents: \$500.00 Staff/IBCLC \$350.00

Name: _____

Address: _____

Telephone: _____email: _____

Cancellation fee: \$50.00 No refunds after Nov. 3rd, 2021

THE SOUTHERN MARYLAND DENTAL SOCIETY PRESENTS

**1 Day
Hands-On Course
8 CE Hours**

Facial Esthetics Training Course: Botox and Dermal Fillers

**AGD Codes
780, 200**

College Park, MD (near Washington, DC)
4920 Niagara Road Suite 306, College Park, MD 20740

Course synopsis

This one day course is designed for all dentists who wish to consider incorporating cosmetic facial enhancement treatments into their practices. The course will include 4 hours of lecture and 4 hours of participation credit for a total of 8 hours of continuing education. The latest cosmetic enhancement techniques utilizing Botox and Juvederm dermal fillers will be discussed and demonstrated. Participants will have the opportunity to perform these techniques on their own live patients.

Topics covered will include:

- The science of Botox and Dermal Filler treatments
- Review of facial anatomy
- Processes of aging and their effects on facial appearance
- Indications and contraindications of treatments
- Informed consent and legal considerations
- State Board guidelines
- Malpractice Insurance and your protection
- Incorporating cosmetic facial therapies into your practice
- Marketing cosmetic procedures

Course schedule

| | | |
|---------------|----|---|
| 8:00 - 8:30 | am | Breakfast and registration |
| 8:30 - 10:15 | am | Theory and practice of Botox therapy |
| 10:15 - 10:30 | am | Break |
| 10:30 - 12:00 | pm | Hands on Botox exercises |
| 12:00 - 1:00 | pm | Lunch |
| 1:00 - 2:45 | pm | Theory and practice of dermal fillers |
| 2:45 - 3:00 | pm | Break |
| 3:00 - 5:00 | pm | Hands on Juvederm dermal filler exercises |

Participants are encouraged to bring patients on whom Botox/Juvederm procedures will be performed during the hands on portions of the course. Botox and Juvederm products will be available for purchase to use at the course.

Tuition

| | | | |
|---------------|-------|-------------------|-------|
| SMDS Members: | \$825 | Non SMDS members: | \$950 |
| Residents: | \$325 | Staff/Patient: | \$225 |

When

**Saturday August 14, 2021
8:00 AM - 5:00 PM**

Meet the Instructor



**Kevin R.
Doring
DDS,
MAGD**

Dr. Kevin Doring is a graduate of the Johns Hopkins

University and earned his D.D.S. degree at the University of Maryland School of Dentistry. He then completed a general practice and anesthesia residency at the Charleston Area Medical Center. He holds Mastership in the Academy of General Dentistry, is a Fellow in the American College of Dentists, the International College of dentists, the Pierre Fauchard Academy, and the International College of Oral Implantologists. Dr. Doring has been published in numerous dental journals and has lectured throughout the U.S. and internationally. He currently maintains a comprehensive general dental private practice in Edgewater, Maryland.

Call

301 345-4196

Email

Valerie@smdsdentists.org

**Breakfast, Lunch, Afternoon snack,
hot and cold beverages will be
provided.**



PACE
ACADEMY of
GENERAL DENTISTRY
PROGRAM APPROVAL
FOR CONTINUING
EDUCATION

Approved PACE Program Provider #212256

AGD Endorsement: 01/01/2019 to 12/31/2022

Southern Maryland Dental Society
4920 Niagara Road * Suite 306 * College Park, MD 20740

FACIAL ESTHETICS TRAINING COURSE
BOTOX and DERMAL FILLERS

1 Day Hands on Course

8 Hours CE

Saturday, August 14, 2021

8:00am to 5:00pm

Instructor: Kevin R. Doring, DDS, MAGD

Make checks payable to SMDS or
Southern Maryland Dental Society

SMDS Members: \$825.00

Non SMDS Member dentists \$945.00

Residents: \$325.00 Staff/ patients: \$225.00

NAME: _____

ADDRESS: _____

TELEPHONE: _____email: _____

Cancellation fee \$50.00

No refunds after August 6th, 2021

THE SOUTHERN MARYLAND DENTAL SOCIETY PRESENTS

**1 Day
Hands-on Course
8 hours CE**

When:

Saturday

August 21, 2021

8:00 AM - 4:00 PM

Meet the Instructor:



**Usa Bunnag,
DDS**

Dr. Bunnag is a general dentist with an extensive orthodontic

background in functional and fixed appliances (straight wire). She was an Invisalign and Clear Correct provider for more than 10 years before moving into the 3D printing arena. Dr. Bunnag is also an advanced Cerec user with more than 10 years of experience. Her passion for dentistry extends to her humanitarian work as well. In 2017, Dr. Bunnag became the first woman dentist to receive the American Dental Association Humanitarian of the Year Award for her extensive work with Smiles on Wings. Dr. Bunnag is the owner of two laser and digital practices in Bethesda and Silver Spring, Maryland.

Registration:

301 345-4196

Email:

Valerie@smdsdentists.org

Hands-on, In-Office 3D Printing For Orthodontic Applications

College Park, MD (near Washington, DC)

4920 Niagara Road Suite 306, College Park, MD 20740

Course Objectives:

Learn how you can incorporate 3D printing into your practice and use the software and hardware available to design and fabricate clear orthodontic aligners to treat selected cases for a fraction of the cost of outsourcing to big-name companies. Have fun, save money, and have control of your cases. It's the next level of Digital Dentistry and the best ROI for your investment.

Course outline:

Introduction: Why 3D printing?

Hardware, software, and teamwork necessary for success in 3D printing

Case selection

STL files for digital planning-Primescan

Aligning teeth: ArchForm Software and others.

How to align teeth efficiently

Attachments and IPR

Exporting models for 3D printing

Options for outsourcing case designing

Which 3D printers: SprintRay Pro 95

Software: Rayware, Meshmixer

Setting up models for 3D printing

Files management

Clear aligner fabrication

Tips for successful delivery appointments

Practice management

Knowledge of orthodontic principles is helpful.

Bring your laptop and mouse (three-button mouse)

Tuition

SMDS Members:

\$495

Non SMDS members:

\$595

Residents/Students:

\$195

Team member:

\$195



PACE
ACADEMY of
GENERAL DENTISTRY
PROGRAM APPROVAL
FOR CONTINUING
EDUCATION

**Breakfast, Lunch, Afternoon snack, hot
and cold beverages will be provided.**

Approved PACE Program Provider #212256

AGD Endorsement: 01/01/2019 to 12/31/2022

Southern Maryland Dental Society
4920 Niagara Road * Suite 306 * College Park, MD 20740

HANDS-ON IN OFFICE 3D PRINTING
FOR ORTHODONTIC APPLICATION

1 Day Hands on Course
7 Hours CE
Saturday, August 21, 2021
8:00am to 4:00pm
Instructor: Usa Bunnag, DDS

Make checks payable to SMDS or
Southern Maryland Dental Society
4920 Niagara Road Suite 306, College Park, MD 20740

SMDS Members: \$495.00
Non SMDS Member dentists \$594.00
Residents: \$195.00 Staff/ patients: \$195.00

NAME: _____

ADDRESS: _____

TELEPHONE: _____ email: _____

Cancellation fee \$50.00

No refunds after August 12th, 2021

The Southern Maryland Dental Society Presents

HANDS ON GUIDED BONE REGENERATION AND AUTOLOGOUS BLOOD CONCENTRATE PRF



ISAAC TAWIL, DDS, MS

NYU Graduate

Ambassador of Megagen
International Network of Educators
and Clinicians

Diplomat of the International
Academy of Dental Implantology and
the International Academy for Dental
Facial Esthetic

Founder and Co-Director of
Advanced Implant Education

Teaches surgical seminars in Mexico,
Arizona, and NY as well as hands on
courses globally

Private practice in New York

Registration

Saturday, November 6th, 2021

301-345-4196

valerie@smdsdentists.org

4920 Niagara Road #306

College Park, MD 20740

Course Objectives:

- Develop an understanding of the role of autologous biologics in grafting protocols
- Fabricate PRF membranes and socket plugs
- Understand clinical applications of PRF
- Hands on phlebotomy training (drawing blood)

Course Fee: \$450 members / \$550 non members

Time: 8:30AM - 4PM 7 CE HOURS

Light breakfast/Lunch included

This course is designed for specialists and general practitioners who are interested in enhancing their bone grafting technique, especially for dental implant cases. Platelet-Rich Fibrin (PRF®) is derived from a small sample of the patient's blood, taken at the point of care and processed to develop a fibrin clot. The fibrin clot is prepared into a membrane that is rich in platelets, growth factors, and cytokines necessary to produce rapid healing and efficient regeneration.

This biomaterial is resilient, strong, and pliable, making it easy to manipulate. It can be cut to size and is supple enough to adapt to many anatomical areas. It is adhesive in nature, making it an ideal carrier for bone graft material. Uses for the material include bulking graft material (sticky bone), replacing graft material, using it as a barrier membrane, placing it in extractions sites for increased healing, and using it in guided tissue regeneration procedures. It is also ideal for extraction/immediate placement cases.

The hands-on training portion will teach you how to create the PRF membrane/plugs.



Provider #212256

AGD Endorsement: 01/01/2019 to 12/31/2022



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SOUTHERN MARYLAND DENTAL SOCIETY PRESENTS

Guided Bone Regeneration and PRF

Instructor: Isaac Tawil, DDS, MS

WHEN: Saturday November 6, 2021

TIME: 8:00am to 4:00pm

Location: SMDS Educational Facility

College Park, Maryland

Tuition

SMDS Members: \$450.00 NON SMDS Members: \$550.00

Send this registration form and a Check made out to:

Southern Maryland Dental Society

4920 Niagara Road * Suite 306 * College Park, MD 20740

Name: _____

Address: _____

Telephone: _____ e-mail: _____

Cancellation Fee \$50.00

No Refunds after October 27, 2021

Maryland ADSA Anesthesia Course - Save the Date

October 1, 2021

Location: Turf Valley Resort, Columbia, MD 8 Hours CE

TITLE: Ten Minute Saves a Life - Review of Dental Office Emergencies and Treatment Pathways

Speaker:

Dr. Andrea Fonner is a Board-Certified Dentist Anesthesiologist with a mobile anesthesia practice in Bellevue, Washington. She is currently serving as the Vice-President of the American Dental Board of Anesthesiology (ADBA) and has been a board examiner and primary contributor for many years. She serves in various positions with the American Dental Society of Anesthesiology (ADSA). Nationally, she is on the Board of Directors and is the Director of the Assistant's course; locally, she is the President of the Washington component. Her passion is teaching dentists around the world about ways to improve patient safety. She was the co-creator of the ADSA Ten Minutes Saves a Life!® emergency application and manual, which is the only cognitive aid that exists for dentistry and is used around the world. She is the Co-Director for the ADSA High-Fidelity Human Simulation course and is the Co-Director for the Oregon Academy of General Dentistry Parenteral Moderate Sedation course.

Topics:

History of the Ten Minutes Saves a Life!® Emergency Application and Manual
Suggestions for Use of the Ten Minutes Saves a Life!® Application and Manual
Preparation & Prevention of Sedation Emergencies
Review of Common Airway and Cardiac Emergencies

Please visit: www.adsahome.org/components in July/August for registration.

The Classifieds

\$500/day salaried contract position doing primarily preventive and perio (SRP) procedures in a general dental office in downtown Washington, DC.

Applicant must have excellent communication and clinical skills and must be able to work independently.

DC license and malpractice insurance are required.

Very interesting group of primarily adult professional patients. Send Resume.

Dentalscene@cs.com or call at 703—751-6147

Turnkey fully windowed downtown **Washington DC dental office** fully plumbed and equipped. Two blocks from the orange/blue and red metro lines and two blocks from the white house, IMF, FDIC, Federal Reserve, NEA, AFL-CIO, etc. They have fabulous private insurance. No need to join PPOs/HMOs. Lovegreat-books@gmail.com



The Classifieds

DENTAL ASSOCIATE— Salaried part time position in a general dental office in downtown Washington, DC. Applicant must have excellent communication, clinical skills and be able to work independently. Primarily hygiene and diagnosis. We refer out anything you feel uncomfortable doing. DC license + malpractice insurance necessary. Excellent job opportunity. dentalscene@cs.com

RIVERDALE PARK, Maryland-corner of Baltimore Avenue (US 1) & East-West Hwy **General dental practice** 1 mile from University of Maryland 1786 ACTIVE patients, refers out molar endo, Invisalign, & Implant placement. Very low accounts receivable, Softdent dental software, Biolase Laser. Digital radiography and digital panorex. Call William P. Karpa, DDS [Call \(301\) 233-1814](tel:3012331814)

Established general family dental practice in **Silver Spring, MD** seeks **dental assistant** that is hard working, personable, has positive attitude, organized, and a team player. Candidate should have two years Dental Auxillary Experience (Preferred). Position is full time and includes evening hours and 1-2 weekend days a month. Please send copy of resume and list of references to admin@grosbergdental.com

MidAtlantic Dental Transitions

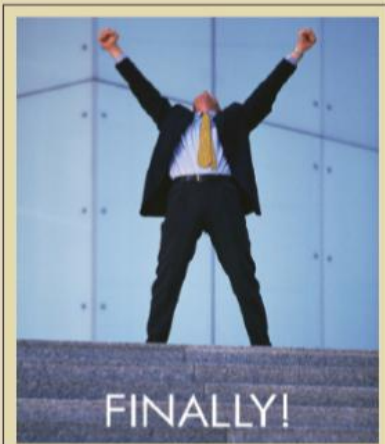
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- "Sold his own practice"

"You can't get more honest and committed than Dr. Tom Bonsack. Using Tom to sell or buy a practice will be the best move you ever make." — Dr. Craig Slotke

Tom Bonsack DDS
www.MidAtlanticDentalTransitions.com

410.218.4061
info@MidAtlanticDentalTransitions.com

SPEAKER: CHESAPEAKE DENTAL CONFERENCE


The Classifieds

Endodontist - A caring doctor, experienced in diagnosis, treatment, retreatment, and surgery with excellent communication and team approach skills is available to work with your office. Willing to work evenings, weekends, and weekdays. Contact: Johnson.endo@yahoo.com or call 703-981-4984

Multiple job openings in DC (must have DC license): Looking for Periodontist :1 day/wk
Hygienist 4-5 days, Dentist 2 days. City Dental DC, 1221 Mass Ave, NW Contact John Tsaknis, 202-628-7979

DENTAL OFFICE CONDO FOR SALE- Rockville-King Farm Area- First floor turn-key condo office. 3 operatories plus hygienist room, reception room, business office, lab, sterilizing and dark room, internal bathroom and kitchenette. Fully equipped, computerized and digital XR, Nitrous and Oxygen in all operatories, 4th operatory roughed in, automatic defibrillator and free parking in open lot. 301-762-6832

For Sale! Digital Panoramic PC-4000 in excellent condition; images are great. Can send image or demonstrate as I am still using it now. (2) Kavo Diagnodent units with tips. Best offer takes it. Adam Schneider DDS. 301-948-3111



Karpa
Dental
Brokerage
LLC

William P. Karpa, DDS

Call for references:
301-233-1814
301-461-2222

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POTOMAC, MD 20854
karpadentalbrokerage.com

Cutting edge results.

DOES COVID19 HAVE YOU THINKING ABOUT RETIREMENT?

If the Coronavirus has you thinking of retiring, Karpa Dental Brokerage will gladly help guide you through the process of selling your practice with the goal of maximizing your profit. As the only independent dental broker in the Washing DC area, with over 14 years of experience, Karpa Dental Brokerage specializes in helping dentists buy and sell dental practices and provides a hands-on approach, making your transition a seamless one.

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www.nltransitions.com

10626 York Road, Suite H, Hunt Valley, MD 21030 410-616-2042 edorner@nltransitions.com

DENTAL PRACTICE SALES

Whether you are in the beginning stages or ready to transition out of your dental practice now, N/L Transitions will guide you through the process with expertise, integrity, and experience.

- Free Consultation
- Transition Planning
- Backed by a team of Dental Professionals
- No Dual Representation
- Market Price Assessment



Ellen Dorner
Director, N/L Transitions

"After a few attempts to sell my practice with other brokers, Ellen and N/L Transitions not only brought in more prospective buyers, but also sold the practice quickly and efficiently. She managed the entire process from the beginning through to settlement – her performance was stellar"

Stuart Gordon, DDS

Other references available upon request

NEW LISTING – GP PRACTICE – Montgomery County

- @1,250 S/F in stand-alone bldg. with 2 BR apt up-stairs; addl storage in full basement. FFS practice. Abundant free parking. 4 OP's. @1,500 active patients –@5 new patients/month. Digital radiography, Pan. Refers out Endo, Oral Surgery and Ortho. Good growth opportunity. Currently 3-day/week practice. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or edorner@nltransitions.com

NEW LISTING – GP PRACTICE – BALTIMORE CITY –

located in secure high-rise, reasonable rent. 3 OP's – plumbed for 5. Digital radiography. EZ Dental software. Currently a 3 ½ day practice. Great opportunity for growth. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042, 410-935-4066 or edorner@nltransitions.com.

OMS PRACTICE- SOUTHERN MD -1,800+ S/F with addl. storage space upstairs. Free standing bldg. with excellent visibility in growing area. 4 OP's, addl. plumbed OP. Windent OMS software. CBCT, digital radiography. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or edorner@nltransitions.com.

NEW LISTING – PEDIATRIC PRACTICE – MD -I70 corri-

dor – 4,000+ S/F in outstanding condo office bldg. 11 OP's, @17,000 active patients – 35 new patients/month. Dentrux software. Digital Pan/Ceph, digital radiographs, electronic charts. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or edorner@nltransitions.com.

NEW LISTING – PEDIATRIC PRACTICE – Western

MD – 4,000+ S/F with addl 1,000 S/F for expansion in condo office bldg. 6 OP's, @12,000 active patients – 60 new patients/month. Dentrux software. Digital Pan/Ceph, digital radiographs, electronic charts. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or edorner@nltransitions.com.

NEW LISTING – OMS PRACTICE- SOUTHERN MD -.

Free standing bldg. with excellent visibility in growing area. 1,800+ S/F with addl. storage space upstairs. 4 OP's, 1 addl plumbed, 2 addl unplumbed.. Windent OMS software. Kodak 8000 Pan, Carestream periapicals. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or edorner@nltransitions.com.

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Other references available upon request

GP PRACTICE – ROCKVILLE, MD – located in townhouse in office park with free parking. 3 OP's – digital radiography. Dentrix Ascend software. 997 active patients. 10-15 new patients/month. Refers out most specialty procedures. PPO's only. Great opportunity for growth. For more information, contact Ellen Dorner at N/L Transitions 410-616-2042 or edorner@nltransitions.com.

EXCELLENT OPPORTUNITY – GP PRACTICE – Baltimore County - @1,553 S/F in business strip in office park. Abundant free parking. 4 OP's with 1 more plumbed. @2,100 active patients – 8-10 new patients/month. Carestream (Softdent) software, digital radiography, digital pan, intra-oral cameras, soft tissue laser. Many specialty procedures referred out. Good growth opportunity. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or edorner@nltransitions.com.

NEW LISTING – OMS Practice – Montgomery County – 1586 S/F in upscale medical bldg. NueMD software. 2 OP'S. Low overhead. Currently no marketing done, excellent growth opportunity. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or edorner@nltransitions.com

NEW LISTING – OMS Practice – Carroll County - @1043 S/F medical bldg. Abundant free parking. 2 OP's. NueMD software. Low overhead. Excellent growth opportunity. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or edorner@nltransitions.com.

GP PRACTICE – ST. MARY'S COUNTY, MD – INCREDIBLE OPPORTUNITY - with ideal location in Leonardtown, MD – Located on main road in stand-alone building– free pkg. 6,000 S/F. 10 OP's – all rear delivery. New Digital Radiography, New Pan-X. @6,500 active pts. Abeldent software. 70% PPO, 30% FFS. For more information, contact Ellen Dorner- 410-616-2042- edorner@nltransitions.com.

GP PRACTICE – HARFORD COUNTY, MD – Located in strip mall on busy, main road – free pkg. 2400+S/F. 4 OP's, 2 addl plumbed. Digital X-rays, high-tech equipment. @3,000 active pts. all in totally updated, beautifully designed office. For more information, contact Ellen Dorner- 410-616-2042 or email edorner@nltransitions.com.

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