



The ORACLE

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April 2020

Important Links

[ADA Coronavirus Center for Dentist](#)

[Return to Work ADA Interim Guidance Toolkit](#)

[Hand Hygiene for the Dental Team](#)

[CDC Guidance on Providing Dental Care during COVID-19](#)

[Maryland State Dental Association: COVID-19 Updates](#)

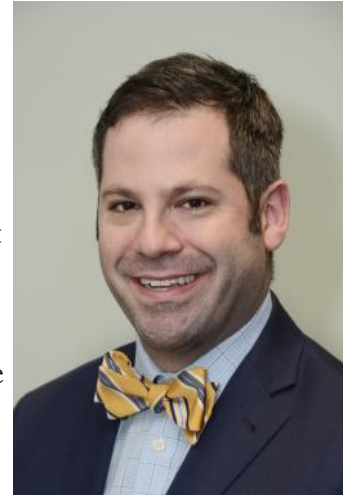
[Maryland Department of Health](#)

[Prince George's Grant](#)

[Montgomery County Grant](#)

President's Message

Hello Southern Maryland Dental Society Members! I am writing to you during these unprecedented times of hardships and closure. I like many of you have been limited to treating emergency patients only if any at all. I know that in these uncertain times it is exceedingly difficult to keep calm and work through the situation. Now more than ever we need membership. If you have not done so already, please consider renewing your membership. If the financing is an issue, there are options that will allow you to keep your membership active. If you have been reading all of the briefs from the ADA and the MSDA you know that our lobbyists have been hard at work trying to get our positions heard and mold the new policy into what is best for us, dentists!



Throughout this issue of the Oracle we will have links and information as the best places for you to get information and education during this pandemic. As soon as there is any information that we can share about reopening or any new regulations we will as always pass those along. We have been using our text message system to share information. If you have not gotten a text message from us, that means we do not have your cell phone information. If you would like to be added please reach out to us and we will make sure that you start to receive these messages

Above all, I wish for all of you to remain safe and healthy! I too am looking forward to the day when this is all behind us!

All the best!

Corey Anolik, DDS, FAGD

President SMDS



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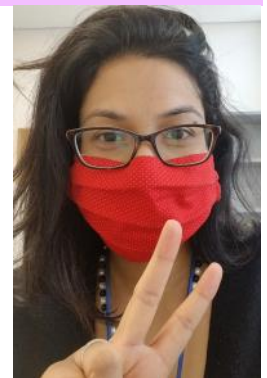
The ORACLE is published eight times a year by the Southern Maryland Dental Society, 4920 Niagara Road, Suite 306, College Park MD and sent to all members of the Society.

The SMDS will publish signed articles relating to all phases of dentistry (space permitting), but assumes no responsibility for opinions expressed by the contributors.

Acceptance of advertising in no way constitutes professional approval or endorsement.

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Editors Letter



Dear friends,

What a whirlwind its been. If you feel like everything is changing so quickly, that’s because it is. We want you to know that the SMDS is here to support you.

SARS-CoV-2 has transformed how we provide dental care and how we interact with each other. Those of you who are able to provide emergency services are playing a critical role in reducing the pressure on hospitals.

As we socially distance ourselves and stay at home, don’t forget to spend time taking care of yourself. Several people have said that they pray, run, read, watch Netflix, meditate or walk. A mantra that has helped me is “one day at a time.”

As a community and a country, there is still no clear path to returning to “normal” and the definition of “normal” is not even clear these days. The key factors are when we will have wider testing and a vaccine. For now, stay strong and stay safe.

#InThisTogether #stayhome

Warmly,

Halima Karim, DDS

Webinars

ADA– Small Business Administration Loans: Understanding the Options for Dentist Owners

<https://www.youtube.com/watch?v=czf1q27wLyE&feature=youtu.be>

Henry Schein– COVID-19 & Dentistry: Negotiating Your Rent and Operating Cost Obligations

<https://www.youtube.com/watch?v=ISyIUcdKgMw&>

AGD– Staying Connected During COVID-19: EIDL and PPP– What You Need to Know

<https://www.gotostage.com/channel/a1927683343b4340ab66c15a5609616c/recording/2a719b7fed4b41f199ad2ea17dfdc902/watch?source=CHANNEL>



The SMDS is committed to providing continuing education through Zoom. Please watch your email, follow the DMV Dentists Facebook page and keep an eye out for texts about these webinars.

The SMDS promises to provide you with the most information as quickly as we can. If you haven't done so already, please email Valerie at valerie@smdsdentists.org to sign up for text messaging.

A Message from Maryland State Dental Association (MSDA)

Membership

If you have not yet paid your annual membership dues or are on a payment plan and concerned about your finances and ability to pay, please contact the MSDA's membership team at membership@msda.com or 410-964-4325. We can work with you through your situation to help keep your membership to receive all of the information and resources the MSDA can offer.

The MSDA is here for you! If there is anything you think the MSDA can support you with from answering questions to webinar ideas to other resources, please let us know. Together we will get through this and make YOUR profession and YOUR association stronger. You are not in this alone.

Sincerely,

Marlene Shevenell, DDS

President, MSDA

Greg Buckler, IOM, MBA, MSM

Executive Director, MSDA



The Classifieds

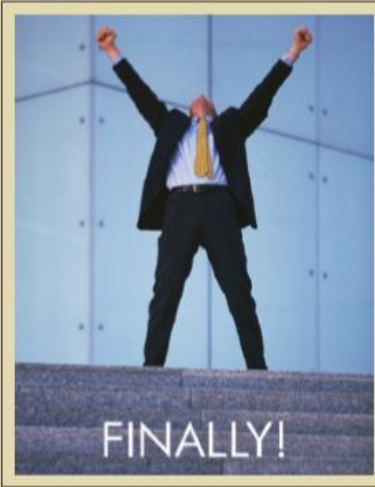
PART– TIME ORAL SURGEON. Must have the ability to work in a non-profit environment and a commitment to work with under-served populations. To learn more and to apply directly visit <https://www.communityofhopedc.org/job-openings>. If you have any questions please email hkarim@cohdc.org

RIVERDALE PARK, Maryland-corner of Baltimore Avenue (US 1) & East-West Hwy General dental practice 1 mile from University of Maryland 1786 ACTIVE patients, refers out molar endo, Invisalign, & Implant placement. Very low accounts receivable, Softdent dental software, Biolase Laser. Digital radiography and digital panorex. Call William P. Karpa, DDS [Call \(301\) 233-1814](tel:3012331814)

Established general family dental practice in Silver Spring, MD seeks dental assistant that is hard working, personable, has positive attitude, organized, and a team player. Candidate should have two years Dental Auxillary Experience (Preferred). Position is full time and includes evening hours and 1-2 weekend days a month. Please send copy of resume and list of references to admin@grosbergdental.com

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Ellen Dorner
Director, N/L Transitions

"After a few attempts to sell my practice with other brokers, Ellen and N/L Transitions not only brought in more prospective buyers, but also sold the practice quickly and efficiently. She managed the entire process from the beginning through to settlement – her performance was stellar"
Stuart Gordon, DDS

Other references available upon request

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NEW LISTING - PERIO PRACTICE – BALTIMORE/ WASHINGTON METROPOLITAN AREA – outstanding opportunity to purchase successful Perio practice in professional bldg. with abundant free pkgng. 3 efficient OP's in 987 S/F. Eaglesoft software, digital x-ray, Biolase Laser. Currently 3/days/week. For more information, contact Ellen Dorner- 410-616-2042 – edorner@nltransitions.com

NEW LISTING – OMS Practice – Carroll County - @1043 S/F medical bldg. Abundant free parking. 2 OP's. NueMD software. Low overhead. Excellent growth opportunity. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or edorner@nltransitions.com

NEW LISTING – GP PRACTICE – Baltimore County - @1,553 S/F in business strip in office park. Abundant free parking. 4 OP's with 1 more plumbed. @2,100 active patients – 8-10 new patients/month. Carestream (Softdent) software, digital radiography, digital pan, intra-oral cameras, soft tissue laser. Many specialty procedures referred out. Good growth opportunity. For

more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or edorner@nltransitions.com

NEW LISTING – OMS Practice – Montgomery County – 1586 S/F in upscale medical bldg. NueMD software. 2 OP'S. Low overhead. Currently no marketing done, excellent growth opportunity. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or edorner@nltransitions.com

NEW LISTING – GP PRACTICE – Anne Arundel County - @2,600 S/F in stand alone bldg. FFS practice. Abundant free parking. 5 OP's. @2,600 active patients – 5-7 new patients/month. Dentrix practice software. iTero, digital radiography, digital pan. Many specialty procedures referred out. Good growth opportunity. Currently 3-day/week practice. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or edorner@nltransitions.com

NEW LISTING – GP PRACTICE – Anne Arundel County - @2,000 S/F in stand-alone bldg. Newly built-out. Abundant free parking. 4 OP's with 2 more plumbed. @250active patients- @30 new patients/month. Open Dental practice software. Intra-oral cameras, digital radiography, digital pan. Many specialty procedures referred out. Good growth opportunity. Currently 3-day/week practice. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or edorner@nltransitions.com.

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– her performance was stellar"

Stuart Gordon, DDS

Other references available upon request

NEW LISTING – GP PRACTICE – Baltimore County -
@3400 S/F in strip mall. Abundant free parking. 6 OP's with 1 more plumbed. Over 3,000 active patients – 20 – 25 new patients/month. Dentech software, digital radiography. Many specialty procedures referred out. Good growth opportunity. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or edorner@nltransitions.com

NEW LISTING – ORTHO PRACTICE – ANNE ARUNDEL COUNTY - @1,400 S/F in professional townhouse complex conveniently located off of Balto-Annap Blvd. Abundant free parking. 4 updated open bay OP's with additional consultation operator. @1300 active patients – 99 new pts/month. Orth2.Edge software, Digital radiography, Pan, Ceph, iTero HD scanner. For more information, contact Ellen Dorner at N/L Transitions 410-616-2042 or edorner@nltransitions.com

ANNE ARUNDEL COUNTY – GP PRACTICE - High-tech practice currently collecting over 1 mil. 2,000 S/F with 5 Op's. Ample free pkg. Over 1600 active patients. 67% PPO- 33% FFS. Dentrix software. Digital radiography dentistry. Seller would like to stay on post-sale. For more information contact Ellen Dorner at N/L Transitions– 410-616-2042 or edorner@nltransitions.com

GP PRACTICE – FREDERICK, MD - Hi-tech PPO practice – Lasers, Cerec, Pan, Digital Radiography, Intra-oral Cameras– @2880 S/F in office park with abundant free

pkg.- 8 OP's; Dentrix software; REFERS OUT MOST SPECIALTY PROCEDURES. For more information call Ellen Dorner at N/L Transitions – 410-616-2042 or email edorner@nltransitions.com

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GP PRACTICE – HARFORD COUNTY, MD – Located in strip mall on busy, main road – free pkg. 2400+S/F. 4 OP's, 2 addl plumbed. Digital X-rays, high-tech equipment. @3,000 active pts. all in totally updated, beautifully designed office. For more information, contact Ellen Dorner- 410-616-2042 or email edorner@nltransitions.com

CLASSIFIED ADS ARE FREE FOR ALL SMDS MEMBERS. All others will be charged a \$50.00 fee. Ads should be 5 lines or 50 words. An additional fee will be charged for longer ads. All ads must be legible and typed copy is preferred. You may fax copies to 240-542-4774. All payments must be paid in advance. **APPROVAL** The Southern Maryland Dental Society reserves the right of approval on all ads.