

The Coulomb Co

Volume 55, Issue 27

April 2019

Save the Dates

<u>06/03-7/10/19</u>

Dental Assisting Radiology & Basic Anatomy

Dr. Joseph Frew & Dr. Halima Karim

06/08/19

Fun With Handson, In-Office 3D Printing and Orthodontic Aligners

Dr. Usa Bunnag

06/15/19

Pediatric Mini Residency Part 1

Dr. Ed Ginsburg

12/07-08/19

Lasers in Pediatric
Dentistry

Dr. Martin Kaplan

President's Message

Facebook Facelift

Dear Colleagues,

Spring is upon us! I hope you and your families are doing well, and ready to enjoy the (eventually) great weather.



During our last Executive Board Meeting (March 2019), we discussed SMDS' Facebook group. As a quick background, the "SMDS Dentists" Facebook group was created in early 2017 as a place for members to connect and communicate. It



was exclusive to SMDS members, and each addition had to be approved by the group administrator.

Participation was OK, ranging from clinical questions to social events and CE course announcements. The group was not used to communicate advocacy or

legislative items (that is reserved to our General Membership Meetings and email blasts).

As part of our effort to reach out to our non-member colleagues in the area and attract new members, the SMDS Executive Board felt that our Facebook group could be better utilized to achieve these goals. So "SMDS Dentists" Facebook group got a facelift! It is now called "DMV Dentists."

So far (only two weeks old), it has been a great success! We added over 200 new members and the group sprung back to life with active posts and discussions. It is now an even better place to post clinical questions and social events. Our CE course announcements have double the audience!

If you were a member of "SMDS Dentists," you are automatically a member of "DMV Dentists." It was just a name change. However, now you can invite your non-member friends to join (admin approval is still required.) So please invite your colleagues not only to join "DMV Dentists" Facebook group but also to join SMDS and be an active part of organized dentistry.

Sincerely, Yaser Roumani, DDS, MSD



Southern Maryland Dental Society

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CE PROGRAMS FOR THE EDUCATIONAL

FACILITY

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The ORACLE is published eight times a year by the Southern Maryland Dental Society, 4920 Niagara Road, Suite 306, College Park MD and sent to all members of the Society.

The SMDS will publish signed articles relating to all phases of dentistry (space permitting), but assumes no responsibility for opinions expressed by the contributors.

Acceptance of advertising in no way constitutes professional approval or endorsement.

Deadlines for all materials is the 1st of the month preceding the issue. Publishing dates are September, October, November, December, January, February, March, May/June.

Editors Letter

Dear friends,

Did you know that a just one hour of moderate activity a week can decrease the risk of disability? A study from the Journal of Preventative Medicine found



that those who exercised just one hour a week where more likely to be free of disability after four years.

We have a lot of hands-on continuing education courses planned this Spring and Summer. Sign up today before space runs out.

Registration for the next Dental Radiology courses is now open. The next course starts on June 3rd and registration form can be found on page page 13.

Just a friendly reminder that the DMV Oral Cancer Walk will be held on Saturday, April 27. Please find the flyer below with details on how to register.

If you have exciting news you want to share in the Oracle, please send me an email.

Cheers,

Halima Karim, DDS

Dear SMDS Members, Dear Doctors,

There has been some confusion regarding an advertisement piece sent by DOCS education to our area dentists (see image below).

The mailer is designed to sell you CE courses without real clarification of the licensing requirements. More specifically, the advertisement creates confusion regarding the requirements for prescribing Valium (Diazepam) by licensed dentists. For example, the ad states that programs are available that meet the "requirements" for adult anxiolysis and moderate sedation.

Dr. Arthur Jee of the Maryland State Board of Dental Examiners has kindly reached out to us to make matters clear. Please see the Board's message below.

Thank you Y Roumani DDS MSD President, SMDS

Maryland Dental Regulation \$10.44.12.08(D)[1] requires dentists to complete at least 24 hours of instructive classroom training with 20 clinical patient experiences and obtain a Class 1 permit before providing patients with moderate sedation using any oral sedative (incl. Valium).*

Clinically-tested and up-to-date adult anxiolysis and moderate oral sedation training programs are being taught in Washington, DC (May 17-19, 2019) and Memphis, TN (Aug. 16-18, 2019) that each meet these requirements.

Special sessions regarding patient assessment, airway management, medical emergencies, anatomy, physiology, pharmacology, documentation, certification, monitoring, inventory, and dispensing of medications are also included.

These courses provide up to 25 hours of CE credits and may be used to fulfill CE requirements for license renewal. DOCS Education is an AGD PACE provider since 2000 [#217651].

 Dentists in Maryland who provide oral moderate redution without required training and a permit could mean fines and reprimends



To receive sedation regulation alerts, visit SedationRegulations.com/MD
To register, visit DOCSEducation.com/courses or call (877) 524-3636

This announcement is a service of DIOCS Education

CLARIFICATION: MARYLAND ANESTHESIA AND SEDATION REQUIREMENTS

In the April 2019 edition of the Oracle, there were confusing statements regarding requirements for the use of anesthesia beyond local anesthesia. Please see the clarification below.

- 1. All licensed dentists may use nitrous oxide without the need for an anesthesia permit.
- 2. All dentists may practice "ANXIOLYSIS" without the need for an anesthesia permit. ANXIOLYSIS which is intended to decrease anxiety, includes a single dose of one sedative, narcotic, class of drugs, or medication prescribed by the treating dentist and taken the evening before the procedure or the morning of a procedure, or both. The use of the same drug or another drug is acceptable. However, it is one dose and one drug. For example, it can be a single dose of Valium (Diazepam) in evening and a single dose of Halcion (Triazolam) in morning. The one drug, one dose along with Nitrous Oxide is still 'Anxiolysis".
- 3. All dentists practicing "MODERATE" sedation are required to have a CLASS I Anesthesia permit. This is the use of more than one drug either in the evening or morning. For example, if Halcion and Valium (or narcotic or any other medication for sedation) are used together either in the evening or morning, or both in the evening and morning. IT IS MODERATE SEDATION!!!
- 4. Requirements for obtaining a MODERATE Sedation permit are contained in the Board's statutes and regulations. The educational requirements are 24 hours of didactic and 20 hours of observation. In addition, there are other requirements. Please contact the Maryland State Board of Dental Examiners for further details.

Maryland State Board of Dental Examiners

Thank you for making a difference!

Donations are tax-under section 501©(3) of the Internal Revenue Service code.

Stay up-to-date with upcoming **MOM Events**.

To subscribe to our **MOM newsletter**, go to

www.msdaf.org/subscribenewlsetter

You can cancel your subscription at any time!

VOLUNTEER

Mid-Maryland Mission of Mercy & Health Equity Festival

The 2019 Mid-Maryland MOM & Health Equity Festival will take place at the Xfinity Center located at the University of Maryland campus.





September 12-14

More information will be made available in an upcoming newsletter.



Saturday, April 27, 2019

ORAL CANCER

DMV Oral Cancer 5k Walk / Run

Registration: 7:30 am - Event begins 9:00 am

Free Public Oral Cancer Screenings Prizes for Top Fundraisers - Raffle

LOCATION:

Sligo-Dennis Avenue Park 10200 Sligo Creek Parkway Silver Spring, MD 20902

SPONSORSHIP OPPORTUNITIES:

Please contact megan@bccoralsurgery.com or 443.745.3625

COST:

Oral cancer survivors are FREE.
Walkers: \$30 to pre-register, \$35 day of event
5K Runners: \$35 to pre-register, \$40 day of event

6-10 year olds: \$15

Children 5 and under are FREE

REGISTRATION:

For more information or to register, please visit: https://donate.oralcancer.org/event/dmvoralcancer5k

GIVE ORAL CANCER A VOICE!





www.oralcancerfoundation.org

General Membership Meetings Fall 2019

October 7

Anterior Attrition: Orthodontic & Restorative Treatment Options

Dr. Viney Sinai

All will be at the Sheraton Hotel Silver Spring 8777 Georgia Avenue, Silver Spring, Maryland 20910

Meetings start promptly at 6:00pm
Dinner Buffet is free to
SMDS members



2 hours of Free CE



REMINDER

General Membership Meetings are FREE to SMDS members who register in advance.

Failure to register at least one week in advance will result in a \$25.00 late charge.

To register <u>Please call</u> 301.345.4196 or <u>Email</u> valerie@smdsdentists.org



Leadership Update

Message from ADA's Executive Director Dr. O'Lough-



For the first time in 20 years, dentistry has a new specialty. Earlier this month, the National Commission on Recognition of Dental Specialties and Certifying Boards recognized dental anesthesiology as the 10th dental specialty.

The National Commission on Recognition of Dental Specialties and Certifying Boards is comprised of nine general dentists, appointed by the ADA Board of Trustees; one specialist from each of the nine recognized specialties, appointed by the sponsoring organization; and a public/consumer member appointed by the National Commission.

The ADA House of Delegates in 2017 established the National Commission to oversee the decision-making process for recognizing dental specialties. The "Requirements for Recognition of Dental Specialties" is still managed by the ADA's Council on Education and Licensure and the ADA House of Delegates.

Dental specialties are recognized "to protect the public, nurture the art and science of dentistry and improve the quality of care," according to the National Commission website. You can read more about this development in ADA News.



THE SOUTHERN MARYLAND DENTAL SOCIETY PRESENTS

1 Day Hands-on Course 8 hours CE

When:

Saturday June 8, 2019 8:00 AM - 4:00 PM

Meet the Instructor:



Usa Bunnaa. DDS

Dr. Bunnag is a general dentist with an extensive orthodontic

background in functional and fixed appliances (straight wire). She was an Invisalian and Clear Correct provider for more than 10 years before moving into the 3D printing arena. Dr. Bunnag is also an advanced Cerec user with more than 10 years of experience. Her passion for dentistry extends to her humanitarian work as well. In 2017, Dr. Bunnag became the first woman dentist to receive the American Dental Association Humanitarian of the Year Award for her extensive work with Smiles on Wings. Dr. Bunnag is the owner of two laser and digital practices in Bethesda and Silver Spring, Maryland.

Registration:

301 345-4196

Email:

Valerie@smdsdentists.org

Fun With Hands-on, In-Office 3D Printing and Orthodontic Aligners

College Park, MD (near Washington, DC)

4920 Niagara Road Suite 306, College Park, MD 20740

Course Objectives:

Learn how to use the software and hardware to design and fabricate clear orthodontic aligners to treat selected cases for a fraction of the cost of outsourcing to big-name companies. Have fun, save money, and have control of your cases. It's Gaming and fun With Digital Dentistry.

Course outline:

- Introduction: Why 3D printing?
- Hardware, software, and teamwork necessary for success in 3D printing
- Case selection
- STL files for digital planning-Cerec Scan
- Aligning teeth: Software training: Archform
- How to align teeth efficiently
- Attachments and IPR
- Exporting models for 3D printing
- Options for outsourcing case designing

Lunch

- 3D printing
- Software: Preform, Meshmixer
- Setting up models for 3D printing
- Files management
- In-office 3D printing-Moonray
- Clear aligner fabrication-Hands on with models
- Tips for successful delivery appointments
- Practice management

Knowledge of orthodontic principles is helpful. Bring a laptop with a threebutton mouse. Dental assistants welcome.

Tuition

SMDS Members: Residents/Students: \$295 Non SMDS members:

\$395 \$95 Team member:





Breakfast, Lunch, Afternoon snack, hot and cold beverages will be provided.

Fun with Hands-on In Office 3D Printing and Orthodontic Aligners

Instructor: Usa Bunnag, D.D.S.

When: Saturday June 8, 2019

Time: 8:00am to 4:00pm

7 CEU

Tuition

SMDS Members: \$295.00 Non SMDS members: \$395.00

Residents/students: \$95.00 Team members \$95.00

Send a check to
Southern Maryland Dental Society
Suite 306
4920 Niagara Road College Park, Maryland 20740

Name:		
Address:		
Telephone:	e-mail:	

Questions: valerie@smdsdentists.org or 301-345-4196

Cancellation fee: \$45.00 No refunds after May 20, 2019

THE SOUTHERN MARYLAND DENTAL SOCIETY PRESENTS

1 Day 8 hours CE

Pediatric Mini-Residency - Part

When:

Saturday June 15, 2019 8:00 AM - 4:00 PM

Meet the Instructor:



Ed Ginsberg, DDS

Dr.Ginsberg completed both his dental degree and his pediatric dental training at the University of Maryland.

He is the founding partner of

Smiles4children, an 8 dentist pediatric dental group practice with locations in Catonsville, Elicott City, and Eldersburg.

He is a Diplomate of the American Board of Pediatric Dentistry, and a Fellow of the American College of Dentists, International College of Dentists, and the American Academy of Pediatric Dentistry.

A member of the medical staffs at Johns Hopkins, Sinai, and Kernan hospitals, Dr. Ginsberg is also a member of the Johns Hopkins Craniofacial team.

He has been a clinical assistant professor in the Department of pediatric dentistry at the University of Maryland since 1985.

Dr. Ginsberg is past president of the Maryland Academy of Pediatric Dentistry and the Maryland Society of Dentistry for Children. He currently serves as Chair of the Oral Clinical Examination of the American Board of Pediatric Dentistry and is also an examiner on the sedation committee for the Maryland State Board of Dental Examiners.

Registration:

301 345-4196

Email:

Valerie@smdsdentists.org

College Park, MD (near Washington, DC)

4920 Niagara Road Suite 306, College Park, MD 20740

Course Objectives:

This 2 part course provides an expansive, contemporary, and in-depth summary of pediatric dentistry. Topics to be discussed include prevention, silver diamine fluoride (SDF), treatment planning, restorative dentistry and materials, space maintenance, pediatric dental emergencies and trauma, non-pharmacologic and pharmacologic behavior guidance and vital and non-vital pulp therapy.

The course curriculum is designed to serve as a in-depth review of pediatric dentistry for dentists hoping to gain greater competency in their treatment of pediatric patients.

At the conclusion of the course, participants will have gained a better understanding of major clinical areas of pediatric dentistry, current evidence-based treatment and will have expanded their general knowledge of pediatric dentistry.

Tentative Schedule Part I

07:30 - 08:00	Registration and breakfast
08:00 - 10:00	Pediatric Dental Emergencies/Trauma
10:00 - 10:15	Break
10:15 - 12:00	Non-Pharmacologic Behavior Guidance
12:00 - 1:00	Lunch
1:00 - 2:30	Restorative Dentistry
2:30 - 2:45	Break
2:45 - 4:00	Treatment Planning
4:00 - 4:30	Lecture/Wrap-up/Questions

Tuition

SMDS Members: Residents/Students: \$295 Non SMDS members:

\$95 Team member:

\$395 \$95



Breakfast, Lunch, Afternoon snack, hot and cold beverages will be provided.

SOUTHERN MARYLAND DENTAL SOCIETY PRESENTS

Pediatric Mini-Residency – Part 1 Instructor: Ed Ginsburg, D.D.S.

WHEN: Saturday June 15, 2019 TIME: 8:00am to 4:00pm

Location: SMDS Educational Facility
College Park, Maryland

Tuition

SMDS Members: \$295.00 NON SMDS Members: \$395.00

Residents/Students: \$95.00 Team Members \$95.00

Send this registration form and a Check made out to:

Southern Maryland Dental Society

4920 Niagara Road * Suite 306 * College Park, MD 20740

Name:		
Address:		
Telephone:	e-mail:	

Cancellation Fee \$45.00

No Refunds after June 7, 2019

The Southern Maryland Dental Society Presents



Pediatric Tongue- and Lip-Ties and Laser Frenectomies

2 Days Hands-On Course 12 CEUs

When

Saturday & Sunday December 7-8, 2019 8:00 AM - 4:00 PM

Where

4920 Niagara Rd, Suite 306 College Park, MD 20740

Meet the Instructor



Martin Kaplan DMD, DABLS

Dr. Kaplan has been an early adopter of laser dentistry since 2004. He has lectured nationally and internationally, has co-authored several articles and was a contributing

author of the unique, first of its kind, Color Atlas of Infant Tongue-Tie and Lip-Tie Laser Frenectomy. Dr. Kaplan is a Member at the American Laser Study Club, a Diplomate of the American Board of Laser Surgery (ABLS) and the director of Dental Laser Education and Development for the ABLS.

Breakfast, Lunch, Afternoon snack, hot and coldbeverages will be provided.

Tuition

SMDS Members: \$695 Residents: \$495
Non-SMDS Members: \$825 Staff/IBCLC: \$330

Registration

Call (301) 345-4196

Email

Valerie@smdsdentists.org

Introduction: Enhance your understanding of the issues of pediatric laser dentistry, including tongue-ties and lip-ties! As many as 5 percent of all babies born in the US have tongue-ties significant enough to cause breastfeeding difficulties. Affected babies often fail to thrive and can be erroneously labeled as "lazy nursers" or "stubborn feeders".

A good surgical laser for cutting soft tissue must be able to vaporize soft tissue, while at the same time efficiently coagulating surgical margins. Not all laser wavelengths are suitable to comply with both requirements. This course focuses on the practical aspects of soft tissue laser surgery and on the fundamental processes involved in the laser-tissue interaction; it helps attendees learn how deep the laser beam cuts and how deep the coagulation and hemostasis extend into the surgical margins. Our hands-on participation lab is designed to train attendees on what surgical lasers can do safely and efficiently.

Clinical Curriculum:

- . Demonstrate a wide range of didactic and clinical tools for the use of lasers in pediatric dentistry
- · Present basic knowledge about Dental lasers adhereing to the established standards of education
- Instruct Dentists, Lactation Consultants, Speech and Language Therapists, and other allied health care providers to understand the efficient and safe application of laser energy in everyday practice
- Provide sound scientific basis and proven efficacy of use of lasers in Dentistry in order to ensure public safety
- Explore current methods of clinical assessment, diagnosis and treatment of lingual and labial ties.
 Attendees will be able to:
 - Understand infant sucking physiology and how tongue ties impair infant suck;
 - Use reliable diagnostic criteria to screen babies for this condition; and
 - Understand all consequences and benefits of using lasers to remove oral restrictions
- Through participation in a hands-on workshop, the course attendees will learn to remove oral restrictions using soft- tissue lasers
- · Explore current methods of identification of TOTS for diagnosis, treatment, and management
- Demonstrate two different practice models to integrate TOTS therapy into various practice settings

Laser Curriculum: Laser Surgery and Safety Basic Knowledge Certification Curriculum for this

Course has been developed by the American Laser Study Club (ALSC). The ALSC's curriculum overcomesthe known limitations of many laser dentistry courses, and includes the detailed physics of soft tissue ablation and coagulation with laser and hot tip (non-laser) devices. Laser hands-on wetlab on tissue samples will include different laser wavelengths and will include laser safety instructions and demonstrations. Laser instructions will be assisted by guest speaker Peter Vitruk, PhD, MInstP, CPhys, DABLS, a laser physicist who founded the American Laser Study Club and LightScalpel LLC.



2 HOURS

Hands-On Participation Session:

- Laser Safety
- Laser Surgical Technique Simulations
- Superficial Ablation
- · Superficial Coagulation

- Shallow Incision
- Deep Incisions
- · Practicing Surgical Techniques on a Pig Jaw

Course Certificates: Course participants, who successfully complete examination, will be



awarded a LASER SAFETY basic knowledge CERTIFICATE from the Board of Laser Safety of the Laser Institute of America (DISCOUNTED cost for the ALSC members), as well as a Laser Dentistry and Laser Surgery Basic Knowledge and Hands-On participation Wetlab CERTIFICATE from the American Laser Study Club (FREE for the course participants).

About the ALSC: American Laser Study Club (ALSC - www.AmericanLaserStudyClub.com) was founded to promote science-based laser dentistry, surgery and safety education. The ALSC is proud of its curriculum and its distinguished membership, including our honorary members **Gordon J. Christensen**, DDS, MSD, PhD and **Rella P. Christensen**, RDH, PhD, world renowned leaders in dental product research and education, who welcomed the ALSCs mission: "Peter, we congratulate you on starting a laser study club. It is greatly needed, and you are the man to do it." Other Honorary Members of the ALSC are **Charles M. Cobb**, DDS, MS, PhD, Professor Emeritus, Department of Periodontics, School of Dentistry, University of Missouri-Kansas City; and **C. Kumar N. Patel**, PhD, MS, the Inventor of the CO₂ Laser; Recipient of National Medal of Science (1996); Member of US National Inventors Hall of Fame 2012; Professor Emeritus, UCLA. The ALSC is proud to have helped many dentists and surgeons.

SOUTHERN MARYLAND DENTAL SOCIETY

LASERS in PEDIATRIC DENTISTRY

DECEMBER 7-8, 2019
SMDS members \$695.00 NON SMDS Member \$825.00
Residents \$495.00 RDH/Staff \$295.00

Please send a Check made out to Southern Maryland Dental Society And mail along with registration to:

Suite 306 4920 Niagara Road College Park, Maryland 20740

NAME:		
ADDRESS:		
TELEPHONE:	e-mail	

Cancellation Fee \$50.00 NO refunds after November 25, 2019

SOUTHERN MARYLAND DENTAL SOCIETY

IS AN ADA CERP RECOGNIZED PROVIDER

4920 Niagara Road, Suite 306, College Park, MD 20740

Tele:301-345-4196 Fax: 240-542-4774 Web site: www.smdsdentists.org. E-mail: Janice@smdsdentists.org

DENTAL ASSISTING RADIOLOGY AND BASIC ANATOMY

JUNE 3 – JULY 10, 2019

This course prepares the dental assistant who is employed in a dental office to sit for the Dental Assisting National Board Exam in Radiation Health & Safety Certification. All clinical practice takes place at the student's place of employment (including bringing in x-rays). A total of 11 classes which is 33 hours of class time. If you have any questions, please call 301-345-4196.

Course requirements: 18 years of age, high school grad or equivalency, 3 months experience and the signature of employing dentist on the application verifying employment & commitment of clinical supervision. *Fluency in English is required*.

TUITION: SMDS Member/Staff \$510 or Non-Member \$575, Fee Includes Book Pkg.

DATES: June 3,5,10,12,17,19,24,26 July 1,8,10, 2019

ceived.

2019

TIME: 6:00p.m. – 9:00p.m. Mon. & Wed. 2018 LOCATION: College Park Classroom

Dentist's Signature

APPLICATION – Please Print Clearly COURSE TITLE: DATE LEGAL NAME: AMOUNT ENCLOSED HOME ADDRESS: PHONE/CELL: EMAIL DENTIST'S NAME: PHONE OFFICE ADDRESS: FAX EMPLOYING DENTIST: This employee has been working for _____months/years in this dental office and I agree to provide clinical experience under my direct in room supervision. I agree to evaluate the applicants' performance. Once the course is com-

pleted the assistant may NOT continue to perform these duties until the required boards are passed & state certification re-

Date

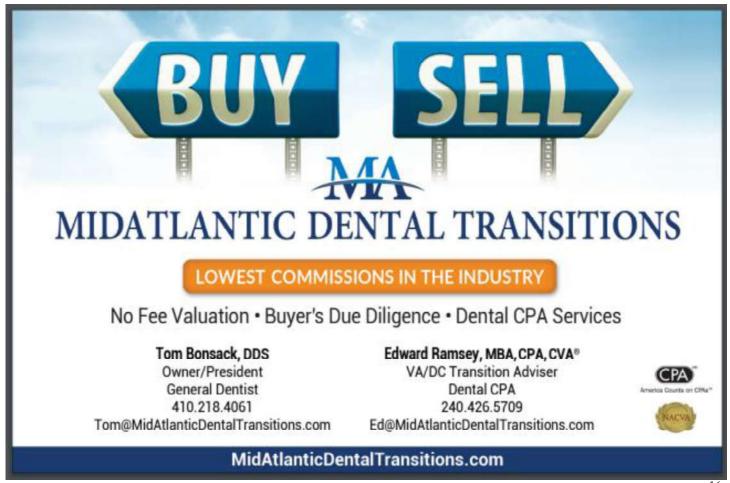
The Classifieds

DENTAL OFFICE FOR SALE: ROCKVILLE- KING FARM AREA. Terrific satellite or start-up practice. Turn-key Condo, 3 operatories, 1 hygiene room, 4th operatory roughed in, Digital XRS & Panex. Fully equipped and computerized. Reception room, business office, lab & bathroom. Price reduced. Free parking. Call (301) 762-6832.

OFFICE SHARING ARRANGEMENT: 7 beautiful operatories, perfect for starting a new practice, all digital technology, Aspen Hill, Maryland. PH: 301-871-8880, email rgmdds@aol.com

PART-TIME ENDODONTIST. I will come do those fun endos for you in your office. 10+ years private practice as an Endodontist. Available on Saturdays. Interested parties contact: 703-833-3990 or Johnson.endo@yahoo.com

SILVER SPRING DENTAL OFFICE FOR RENT 1300ft₂, 4ops, 2equipped, 4plumbed, 2baths, digital xray. Excellent location close to DC, beltway, public transportation, free parking. PT FT arrangements available. For satellite or startup. Serious inquiries 240-505-1139



The Classifieds

BETHESDA, Maryland—close to NIH and Suburban Hospital, 28 year old practice in residential Condominium off Battery Lane, 3 operatories with a 4th plumbed, 1200 sf, digital radiography, Easy Dental Software, top review in Washington Consumer Checkbook, 940 active patients, walking distance to Medical Center Metro. Call William P. Karpa, DDS at Karpa Dental Brokerage Call (301) 233-1814.

RIVERDALE PARK, Maryland-corner of Baltimore Avenue (US 1) & East-West Hwy General dental practice 1 mile from University of Maryland 1786 ACTIVE patients, refers out molar endo, Invisalign, & Implant placement. Very low accounts receivable, Softdent dental software, Biolase Laser. Digital radiography and digital panorex. Call William P. Karpa, DDS Call (301) 233-1814

DAMASCUS, Maryland– 20 year old practice between Germantown and Frederick and close to Clarskburg, digital radiography, 4 operatories, 1300 ACTIVE patients, Eaglesoft software, PAPER-LESS. Call Dr. William P. Karpa at Karpa Dental Brokerage Call (301) 233-1814.

SPACE SHARING OPPORTUNITY: Established FEE FOR SERVICE Practice, Prime location Washington DC GoldenTriangle. Currently refer all endodontics, oral surgery, surgical periodontics, orthodontics, some cosmetic procedures, TMD and sleep disorders. Exceptional growth potential. Contact: L.J. Peterson email; drpeterson200@gmail.com

DENTAL PRACTICE FOR SALE, Leesburg, VA 5 treatment rooms, averages, \$800,000 collections past two years, 50+ hyg hrs/wk, 30% hyg production, computerized office, digital Pan-Xray, 1380 sq/ft free standing building. Fantastic opportunity. Fastest growing Country in VA. Tim Lott tlott@dentalcpas.com, 410-616-2058

SEEKING PART-TIME ORAL SURGEON & FULL-TIME HYGIENIST. Must have the ability to work in a non-profit environment and a commitment to work with under-served populations. To learn more and to apply directly visit https://www.communityofhopedc.org/job-openings. If you have any questions please email hkarim@cohdc.org



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CLASSIFIED ADS ARE FREE FOR ALL SMDS MEMBERS. All others will be charged a \$50.00 fee. Ads should be 5 lines or 50 words. An additional fee will be charged for longer ads. All ads must be legible and typed copy is preferred. You may fax copies to 240-542-4774. All payments must be paid in advance.

APPROVAL The Southern Maryland Dental Society reserves the right of approval on all ads.



www.nltransitions.com

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Ellen Dorner

"After a few attempts to sell my practice with other brokers, Ellen and N/L Transitions not only brought in more prospective buyers, but also sold the practice quickly and efficiently. She managed the entire process from the beginning through to settlement
— her performance was stellar"

Stuart Gordon, DDS

Other references available upon request

N/L TRANSITIONS — LISTING YOUR PRACTICE WITH N/L TRANSITIONS MEANS you will get PERSONALIZED, EXPERIENCED SERVICE with the UT-MOST INTEGRITY. Call or email Ellen Dorner for more information at 410-616-2042or email edorner@nltransitions.com. Ask to see the TESTI-MONIALS FROM SATISFIED SELLERS!

NEW LISTING - OMS PRACTICE – BALTIMORE/ WASHINGTON METROPOLITAN AREA- outstanding opportunity to purchase successful OMS practice in highly sought-after area. Located in a AAA professional bldg. with abundant free pkng. @1537 S/F, 3 updated OP's. Planmeca Digital Pan, Vatech CBCT, BienAir electric hndpce, Harvest machine, centrifuge for PRF, criticare monitors – CO2 capable. For more information, contact Ellen Dorner- 410-616-2042edorner@nltransitions.com.

GP PRACTICE – STERLING, VA – outstanding location in office park – abundant free parking. 1570 S/F – 4 OP's- Eaglesoft software. Digital radiography, Pan, intra-oral camera. Refers out all specialty procedures. @ 4,000 active patients. All PPO's & FFS. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or

edorner@nltransitions.com

GP PRACTICE - HUNT VALLEY, MD — prime location in professional bldg. fast-developing area with excellent exposure. Abundant free pkng. Currently a P/T practice with huge growth potential - @875 active pts. 3OP's -plumbed for 4th. 1100 S/F. Rent includes utilities. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or edorner@nltransitions.com

ORTHO PRACTICE – CARROLL COUNTY. Perfect for satellite located in strip-mall in growing area. 4 open-bay chairs with addl. chair in another room. Seller is looking for a caring, patient-oriented Orthodontist to take over care for loyal patients. Extremely reasonable rent. For more information contact Ellen Dorner at N/L Transitions— 410-616-2042 or edorner@nltransitions.com

ANNE ARUNDEL COUNTY – GP PRACTICE - High-tech practice currently collecting over 1 mil. 2,000 S/F with 5 Op's. Ample free pkng. Over 1600 active patients. 67% PPO- 33% FFS. Dentrix software. Digital radiography dentistry. For more information contact Ellen Dorner at N/L Transitions— 410-616-2042 or



www.nltransitions.com

10626 York Road, Suite H, Hunt Valley, MD 21030 410-616-2042 edorner@nltransitions.com

DENTAL PRACTICE SALES

Whether you are in the beginning stages or ready to transition out of your dental practice now, N/L Transitions will guide you through the process with expertise, integrity, and experience.

- Free Consultation
- Transition Planning
- Market Price Assessment No Dual Representation
- Backed by a team of **Dental Professionals**



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ENDO PRACTICE - CHESTER COUNTY, PA – Well established Endo practice in medical office building. Free pkgy. Extremely desirable, growing area. 3 OP's in over 2700 S/F. Dexus digital radiography, microscopes. PBS Endo software. PPO & FFS. For more information contact Ellen Dorner at N/L Transitions -410-616-2042 or email edorner@nltransitions.com

GP PRACTICE - ST. MARY'S COUNTY, MD - INCREDI-BLE OPPORTUNITY - with ideal location in Leonardtown, MD - Located on main road in standalone building-free pkng. 6,000 S/F. 10 OP's - all rear delivery. New Digital Radiography, New Pan-X. @6,500 active pts. Abeldent software. 70% PPO, 30% FFS. For more information, contact Ellen Dorner-410-616-2042- edorner@nltransitions.com.

GP PRACTICE - HARFORD COUNTY, MD -Located in strip mall on busy, main road – free pkng. 2400+S/F. 4 OP's, 2 addl plumbed. Digital X-rays, high-tech equipment. @3,000 active pts. all in totally updated, beautifully designed office. For more information, contact Ellen Dorner- 410-616-2042-or email edorner@nltransitions.com

GP PRACTICE - CARROLL COUNTY, MD -Excellent opportunity to practice in area with little competition. Currently a 4 day/week practice – great growth opportunity. Converted house with plenty of parking. Building is also for sale and produces rental income.

4 OP's @1700 S/F. Refers out all specialty procedures. Softdent software. Digital x-ray, digital pan, For more information, contact Ellen Dorner at 410-616-2042 or email edorner@nltransitions.com

COLUMBIA, MD Turn-key dental suite for sale in prime location; in close proximity to Route 100, Route 29, 195, BW Pkwy., and Route 32. Located in Snowden Professional Center, a Class A office building with bright, 2-story atrium. Beautifully landscaped with public utilities and high-speed internet access. ALL EQUIPMENT INCLUDED IN LEASE, ample free parking, 2,000 S/F, 4 OP's. For more information, contact Ellen Dorner at NL Transitions - 410-616-2042 or email edorner@nltransitons.com

SEE WHAT OTHER SELLERS ARE SAYING ABOUT N/L TRANSITIONS- I interviewed multiple brokers for the sale of my dental practice. Ellen Dorner, exceeded my financial and professional expectations and was optimistic and realistic about the entire transition process. She was focused, managed the process well, and achieved an excellent outcome. The final sale was easier and faster than I was led to believe by other brokers. I thank Ellen for making this a reality. Stanley B. Foxman, DDS - Rockville, MD For more information, contact Ellen Dorner – 410-616-2042 – or edorner@nltransitions.com.