



# The ORACLE

Published by the Southern Maryland Dental Society

Volume 55, Issue 26

March 2019

## Save the Dates

[03/29/19](#)

**Proper Prescribing  
& Electronic  
Health Record Day**

*Dr. Charles Doring,  
Colleen George & Alana  
Sutherland*

[04/03– 5/8/19](#)

**Dental Assisting  
Radiology & Basic  
Anatomy**

*Dr. Joseph Frew & Dr.  
Halima Karim*

[05/18/19](#)

**Botox & Dermal  
Fillers**

*Dr. Kevin Doring*

## President's Message

**As seen on TV!**

Dear Colleagues,

In a controlled study<sup>1</sup>, medical students, a month away from graduation, were asked to score their own competency and skill in performing several medical procedures. Their self-assessment scores were then compared to objective scores of the same students actually doing these procedures. The study found that self-perceived competence does not correlate well with objectively assessed competence. Similar studies have been done across professions and cultures with the same conclusion. In other words, what you and I think works may be very different from what science proves actually works.



One weekend last month, I spent a few hours watching two different events: The first was "Root Cause," a movie on Netflix about one man's journey of self-discovery and subsequent attempts to prove that a single root canal procedure might have left him with life-changing detrimental health impacts. The second event was SMDS' Hands on Endodontics Crown to Root CE course. Though both events covered the same general topic, the vast difference between them would make for a good Twilight Zone episode.

<sup>1</sup> "Self-perceived competence correlates poorly with objectively measured competence in evidence based medicine among medical students." Lai NM1, Teng CL. BMC Med Educ. 2011 May 28;11:25. doi: 10.1186/1472-6920-11-25.

## **Save the Dates**

**[06/08/19](#)**

**Fun With Hands-  
on, In-Office 3D  
Printing and Or-  
thodontic Aligners**

*Dr. Usa Bunnag*

**[06/15/19](#)**

**Pediatric Mini Res-  
idency Part 1**

*Dr. Ed Ginsburg*

The movie was based on anecdotal evidence, self-perception, and feelings. Sadly, it reminded me of the anti-vaccine movement that is also based on anecdotal evidence, self-perception and feelings. While it makes for a good conspiracy theory, the real-life results are tragic: Kids in the year 2019 are suffering from 19<sup>th</sup>-century diseases and men in the year 2019 are having multiple easily savable teeth extracted.

Contrast that with the SMDS event: a scientific course helping clinicians to perform scientifically proven tooth saving – and on a few occasions life-saving- procedures based on mounds of scientific research. It is one of the few places where perception and reality are perfectly aligned. Everyone wins: from doctors to patients and the profession. It just does not make for very good TV....

Truly,

Yaser Roumani



**Southern Maryland Dental Society**

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**CE PROGRAMS FOR THE EDUCATIONAL FACILITY**

Andy Horng, D.D.S. 301.881.0220



The ORACLE is published eight times a year by the Southern Maryland Dental Society, 4920 Niagara Road, Suite 306, College Park MD and sent to all members of the Society.

The SMDS will publish signed articles relating to all phases of dentistry (space permitting), but assumes no responsibility for opinions expressed by the contributors.

Acceptance of advertising in no way constitutes professional approval or endorsement.

Deadlines for all materials is the 1st of the month preceding the issue. Publishing dates are September, October, November, December, January, February, March, May/June.

**Editors Letter**

Dear friends,

The National Commission on Recognition of Dental Specialties and Certifying Boards has recognized dental anesthesiology as the 10th ADA dental specialty.



This is a landmark decision that demonstrates the ADA's commitment to patient care. This will open doors not only for special needs and anxious patients but also provide endless opportunities for collaboration between medical and dental professionals. Today, there are 10 dental anesthesiology programs recognized by the American Society of Dentist Anesthesiologist in the United States and Canada.

Just a friendly reminder that the DMV Oral Cancer Walk will be held on Saturday, April 27. Please find the flyer below with details on how to register.

If you have exciting news you want to share in the Oracle, please send me an email.

Cheers,

Halima Karim, DDS



Saturday, April 27, 2019

# ORAL CANCER FOUNDATION



## DMV Oral Cancer 5k Walk / Run

Registration: 7:30 am - Event begins 9:00 am

**Free Public Oral Cancer Screenings**  
**Prizes for Top Fundraisers - Raffle**

### LOCATION:

Sligo-Dennis Avenue Park  
10200 Sligo Creek Parkway  
Silver Spring, MD 20902

### SPONSORSHIP OPPORTUNITIES:

Please contact  
[megan@bccoralsurgery.com](mailto:megan@bccoralsurgery.com)  
or 443.745.3625

### COST:

Oral cancer survivors are **FREE**.  
Walkers: **\$30** to pre-register, **\$35** day of event  
5K Runners: **\$35** to pre-register, **\$40** day of event  
6-10 year olds: **\$15**  
Children 5 and under are **FREE**

### REGISTRATION:

For more information or to register, please visit:  
<https://donate.oralcancer.org/event/dmvoralcancer5k>

# GIVE ORAL CANCER A VOICE!

[www.oralcancerfoundation.org](http://www.oralcancerfoundation.org)



## In Congress

### Bipartisan Legislation to Reform McCarran-Ferguson Introduced in Congress

The ADA and dentists have been advocating for decades to repeal the 1945 McCarran-Ferguson Act antitrust exemption for the health insurance industry. This month, legislation was introduced in both chambers of Congress and is a win for dentistry.

In the Senate on Feb. 6 Sens. Steve Daines, R-Mont. and Patrick Leahy, D-Vt, introduced S. 350, the “Competitive Health Insurance Reform Act”. The bipartisan bill would eliminate the limited exemption to the federal antitrust laws that health care insurance companies have enjoyed since the 1940s. The legislation would not interfere with the states' ability to enforce their own regulations, antitrust statutes and consumer protection laws.

The ADA hopes the effect of repeal will be to remove the apparent hesitancy of the Federal Trade Commission and the Justice Department to enforce the federal antitrust laws against health insurance companies engaged in anticompetitive conduct.

On Feb. 28 the House introduced a companion bill H.R. 1418 co-sponsored by Rep. Peter DeFazio, D-Ore. and Rep. Paul Gosar, R-Ariz. The bipartisan legislation also brought in 8 additional original cosponsors of the bill including: Rep. Warren Davidson R-Ohio, Rep. Scott DesJarlais, R-Tenn, Rep. John Garamendi D-Calif., Rep. Raul Grijalva D-Ariz, Rep. Stephen Lynch D-Mass, Rep. Gregory Meeks, D-N.Y., Rep. Ralph Norman R-S.C., and Rep. Ted Yoho R-Fla.

*[Contact: Megan Mortimer 202-898-2402 or [mortimerm@ada.org](mailto:mortimerm@ada.org) or Chris Tampio 202-789-5178 or [tampioc@ada.org](mailto:tampioc@ada.org)]*

### Congress Advocates for Oral Health this Month

In honor of National Children’s Dental Health Month celebrated in February, several legislators, including our member dentists, helped put the spotlight on oral health on Capitol Hill.

Reps. Mike Simpson, R-Idaho, Paul Gosar, R-Ariz., Brian Babin, R-Texas, Drew Ferguson, R-Ga., Jeff Van Drew, D-N.J., and Elijah Cummings, D-Md., sent a Dear Colleague letter to every member of the House of Representatives, urging their fellow lawmakers to support issues important to oral health. All of the signees are dentists and ADA members with the exception of Rep. Cummings. Reps. Simpson and Cummings are the co-chairs of the Oral Health Caucus, which is dedicated to increase awareness of oral health care and emerging dental research.

In addition, [Rep. Mike Simpson](#), Rep. Paul Gosar, [Rep. Jeff Van Drew](#) and Rep. Robin Kelly all issued tributes on the House floor in official [statements for the record](#) on the importance of oral health and the dedicated efforts honored by National Children’s Dental Health Month in February.

*[Contact: Jennifer Fisher 202-789-5160 or [fisherj@ada.org](mailto:fisherj@ada.org)]*

## Ensuring Lasting Smiles Act Introduced

The ADA and a coalition of health care groups led by the American Association of Oral and Maxillofacial Surgeons (AAOMS) sent a [letter of support](#) to the sponsors of the “Ensuring Lasting Smiles Act”, legislation that will have a direct impact on patients and will eliminate the existing burdens that prevent access to necessary diagnosis and treatment.

Senators Tammy Baldwin, D-Wis., Joni Ernst, R-Iowa, Sherrod Brown, D-Ohio and Lisa Murkowski, R-Alaska [reintroduced](#) this bipartisan legislation in the Senate (S.560) to ensure health insurance coverage for needed treatment and procedures for individuals born with congenital anomalies or birth defects. ELSA would close a coverage gap to guarantee that health plans cover medically necessary services related to a patient’s anomaly or birth defect, including any serious dental and oral-related procedures that are necessary to maintaining health and overall function.

Rep. Collin Peterson, D-Minn. and Rep. Denver Riggleman, R-Va. introduced the bi-partisan legislation in the House (H.R. 1379). Like its companion bill in the Senate, the Ensuring Lasting Smiles Act would ensure children born with congenital anomalies are able to receive the oral and dental care they need. The bill closes a coverage gap insurance companies use to deny certain procedures that are necessary for proper care.

*[Contact: Natalie Hales 202-898-2404 or [halesn@ada.org](mailto:halesn@ada.org)]*

## Dental Faculty Loan Repayment Program

A coalition of dental organizations sent letters of support thanking the four cosponsors of the Dental Loan Repayment Assistance Act, H.R. 996. The [letter](#) to the House thanks Rep. Yvette Clarke, D-N.Y., Rep. Paul Gosar, R-Ariz, Rep. Michael Simpson R-Idaho and Rep. Grace Meng, D-N.Y. for their bipartisan support to allow full-time faculty members participating in the Dental Faculty Loan Repayment Program (DFLRP) to exclude from income the amount of the loan forgiveness from their federal income taxes.

The coalition also sent a [letter](#) of support to the cosponsors of the companion bill S. 359 introduced in the Senate by Sen. Ben Cardin, D-Md. and Sen. Roger Wicker, R-Miss. The legislation will benefit those making a difference to recruit and retain dental faculty by alleviating the tax burden of the loan repayment benefits. The DFLRP benefit will remain a critical factor in recruiting and retaining dental school faculty.

*[Contact: Megan Mortimer 202-898-2402 or [mortimerm@ada.org](mailto:mortimerm@ada.org)]*

## Federal Agencies

### Comments to CMS about ACA

The ADA and the American Academy of Pediatric Dentistry (AAPD) shared [comments](#) this month on February 19 with the Centers for Medicare and Medicaid Services’ (CMS) proposed 2020 notice of benefit and payment parameters for the Affordable Care Act. In a joint letter, ADA President Jeffrey M. Cole and AAPD President Joseph B. Castellano told the agency they are concerned about the options given to states for selecting essential health benefit benchmark plans, particularly an option that allows states to select a set of benefits that would become the state’s essential health benefit-benchmark plan. The two organizations said they believe that will give states the opportunity to weaken the essential health benefits, including the oral health benefit for children. The ADA and AAPD instead supported the offering and availability of comprehensive dental services to children under the essential health benefit as required by the ACA.

Both organizations also urged CMS not to defer to states for network adequacy reviews using the “reasonable access” standard and not to use the same standard for essential community providers as the agency did in 2019. They also asked CMS not to eliminate the actuarial value standards for standalone dental plans.

*[Contact: Roxanne Yaghoubi 202-789-5179 or [yaghoubir@ada.org](mailto:yaghoubir@ada.org)]*

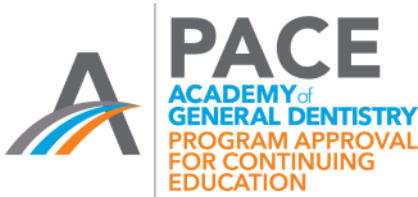
# General Membership Meetings Fall 2019

To Be Announced...

All will be at the Sheraton Hotel Silver Spring  
8777 Georgia Avenue, Silver Spring, Maryland 20910

Meetings start promptly at 6:00pm  
Dinner Buffet is free to SMDS members

2 hours of Free CE



## **REMINDER**

General Membership Meetings are **FREE** to SMDS members who register in advance.

Failure to register at least one week in advance will result in a \$25.00 late charge.

To register **Please call** 301.345.4196 or  
**Email** [valerie@smdsdentists.org](mailto:valerie@smdsdentists.org)

## Message from ADA President Dr. Jeff Cole



### Root Cause No Longer on Netflix

Dear Fellow Leaders,

In January, I sent an email to all ADA members to help them respond to patients who had concerns about the film *Root Cause*, which makes baseless, unscientific claims about root canal treatment that could cause unwarranted alarm among viewers.

On behalf of patients around the world, the ADA, along with the American Association of Endodontists and the American Association for Dental Research, sent [a letter](#) to the platforms hosting the film and we are extremely pleased to see that Netflix has removed the film from its library.

The public deserves to have access to factual information to help them make informed decisions about their oral and overall health. A platform such as Netflix has the potential to reach more than a hundred million people. I consider the removal of this film from its library a win for public health.

As dentists, I am sure you find misleading “scientific claims” as frustrating as I do. They are especially dangerous in this era, as we see patients who seek dental care information from more sources than ever. The public is inquisitive. They want to be partners in their care. Most likely they have searched for relevant information online prior to a medical or dental appointment. At the ADA, we have referred to this behavior as consumerism in dentistry. It’s here and it’s intensifying.

In the coming years, I believe we will see more dental technology innovations and more creative ideas that respond to consumerism in dentistry. I invite you to watch this [video](#) about the nine drivers of health care consumerism.

The ADA is increasing its efforts to be the place to turn to for trusted information and resources to help members navigate consumerism in dentistry. We will continue to use our platform to promote accurate, science-based resources to the general public – like the ones on [MouthHealthy.org](#). I view consumerism in dentistry as an opportunity, an opportunity to have a deeper and even more informed doctor-patient relationship



SOUTHERN MARYLAND DENTAL SOCIETY  
PRESENTS

**“PROPER PRESCRIBING & ELECTRONIC HEALTH RECORD DAY”**

**FRIDAY, MARCH 29, 2019 - 6Hours C.E. Credits**

8:00 am – 9:50 pm “Proper Prescription Writing & Disposal of Prescription Medications”  
An approved & required (MSBDE) course for dental license renewal.  
Presenter: Charles Doring D.D.S., M.A.G.D.

10:00 am – Noon “Maryland Prescription Drug Monitoring Program (PDMP)”  
Presenter: Colleen George, Med Chi, MD State Medical Society.  
Information to support healthcare providers & patients in the safe and effective use of prescription drugs.

Noon, Lunch provided & information on MD Healthy Smiles Program & Adult Dental Medicaid.

12:45 pm – 1:45 pm “Maryland Electronic Health Record”  
Presenter: Alana Sutherland MPH, PHP, Program Manager,  
Maryland Health Care Commission, Center for Health Information  
Technology & Innovative Care Delivery  
How electronic health record (EHR) & health information exchange (HIE) is transforming health care.

1:45 pm – 3:00 pm “CRISP, Chesapeake Regional Information System for our Patients”  
Presenter: Craig Behm, Maryland Program Director for CRISP.  
Improve the completeness of patient records and facilitate information  
Sharing a vision for the future of HIE for dentists in Maryland.

The cost is \$150.00 for SMDS members & staff OR \$200.00 for non-members  
Please mail applications and checks to: Southern Maryland Dental Society, 4920 Niagara Rd.,  
Suite 306, College Park, Maryland 20740. No refunds will be given 10 days prior to the course.  
Note: We do not accept credit or debit cards. For additional questions call 301-345-4196 or  
Email [Janice@smdsdentists.org](mailto:Janice@smdsdentists.org)

-----  
**Name:** \_\_\_\_\_ **PHONE** \_\_\_\_\_

**Address:** \_\_\_\_\_

**Email:** \_\_\_\_\_ **Amount Paid** \_\_\_\_\_

# THE SOUTHERN MARYLAND DENTAL SOCIETY PRESENTS

**1 Day  
Hands-On Course  
8 CE Hours**

## Facial Esthetics Training Course: Botox and Dermal Fillers

**AGD Codes  
780, 200**

**College Park, MD (near Washington, DC)**  
4920 Niagara Road Suite 306, College Park, MD 20740

### When

**Saturday May 18, 2019  
8:00 AM - 5:00 PM**

### Meet the Instructor



**Kevin R.  
Doring  
DDS,  
MAGD**

Dr. Kevin Doring is a graduate of the Johns Hopkins

University and earned his D.D.S. degree at the University of Maryland School of Dentistry. He then completed a general practice and anesthesia residency at the Charleston Area Medical Center. He holds Mastership in the Academy of General Dentistry, is a Fellow in the American College of Dentists, the International College of dentists, the Pierre Fauchard Academy, and the International College of Oral Implantologists. Dr. Doring has been published in numerous dental journals and has lectured throughout the U.S. and internationally. He currently maintains a comprehensive general dental private practice in Edgewater, Maryland.

### Course synopsis

This one day course is designed for all dentists who wish to consider incorporating cosmetic facial enhancement treatments into their practices. The course will include 4 hours of lecture and 4 hours of participation credit for a total of 8 hours of continuing education. The latest cosmetic enhancement techniques utilizing Botox and Juvederm dermal fillers will be discussed and demonstrated. Participants will have the opportunity to perform these techniques on their own live patients.

Topics covered will include:

- The science of Botox and Dermal Filler treatments
- Review of facial anatomy
- Processes of aging and their effects on facial appearance
- Indications and contraindications of treatments
- Informed consent and legal considerations
- State Board guidelines
- Malpractice Insurance and your protection
- Incorporating cosmetic facial therapies into your practice
- Marketing cosmetic procedures

### Course schedule

8:00 - 8:30	am	Breakfast and registration
8:30 - 10:15	am	Theory and practice of Botox therapy
10:15 - 10:30	am	Break
10:30 - 12:00	pm	Hands on Botox exercises
12:00 - 1:00	pm	Lunch
1:00 - 2:45	pm	Theory and practice of dermal fillers
2:45 - 3:00	pm	Break
3:00 - 5:00	pm	Hands on Juvederm dermal filler exercises

Participants are encouraged to bring patients on whom Botox/Juvederm procedures will be performed during the hands on portions of the course. Botox and Juvederm products will be available for purchase to use at the course.

### Call

**301 345-4196**

### Email

**Valerie@smdsdentists.org**

### Tuition

SMDS Members:	\$795	Non SMDS members:	\$945
Residents:	\$545	Staff/Patient:	\$195

**Breakfast, Lunch, Afternoon snack,  
hot and cold beverages will be  
provided.**

**ADA C-ERP®**

# THE SOUTHERN MARYLAND DENTAL SOCIETY PRESENTS

**1 Day  
Hands-on Course  
8 hours CE**

## When:

**Saturday**

**June 8, 2019**

**8:00 AM - 4:00 PM**

## Meet the Instructor:



**Usa Bunnag,  
DDS**

Dr. Bunnag is a general dentist with an extensive orthodontic

background in functional and fixed appliances (straight wire). She was an Invisalign and Clear Correct provider for more than 10 years before moving into the 3D printing arena. Dr. Bunnag is also an advanced Cerec user with more than 10 years of experience. Her passion for dentistry extends to her humanitarian work as well. In 2017, Dr. Bunnag became the first woman dentist to receive the American Dental Association Humanitarian of the Year Award for her extensive work with Smiles on Wings. Dr. Bunnag is the owner of two laser and digital practices in Bethesda and Silver Spring, Maryland.

## Registration:

**301 345-4196**

**Email:**

**Valerie@smdsdentists.org**

## Fun With Hands-on, In-Office 3D Printing and Orthodontic Aligners

**College Park, MD (near Washington, DC)**

4920 Niagara Road Suite 306, College Park, MD 20740

## Course Objectives:

Learn how to use the software and hardware to design and fabricate clear orthodontic aligners to treat selected cases for a fraction of the cost of outsourcing to big-name companies. Have fun, save money, and have control of your cases. It's Gaming and fun With Digital Dentistry.

## Course outline:

- Introduction: Why 3D printing?
- Hardware, software, and teamwork necessary for success in 3D printing
- Case selection
- STL files for digital planning-Cerec Scan
- Aligning teeth: Software training: Archform
- How to align teeth efficiently
- Attachments and IPR
- Exporting models for 3D printing
- Options for outsourcing case designing

## Lunch

- 3D printing
- Software: Preform, Meshmixer
- Setting up models for 3D printing
- Files management
- In-office 3D printing-Moonray
- Clear aligner fabrication-Hands on with models
- Tips for successful delivery appointments
- Practice management

Knowledge of orthodontic principles is helpful. Bring a laptop with a three-button mouse. Dental assistants welcome.

## Tuition

<b>SMDS Members:</b>	<b>\$295</b>	<b>Non SMDS members:</b>	<b>\$395</b>
<b>Residents/Students:</b>	<b>\$95</b>	<b>Team member:</b>	<b>\$95</b>



Breakfast, Lunch, Afternoon snack, hot and cold beverages will be provided.

Fun with Hands-on  
In Office 3D Printing and Orthodontic Aligners

Instructor: Usa Bunnag, D.D.S.

When: Saturday June 8, 2019

Time: 8:00am to 4:00pm

7 CEU

Tuition

SMDS Members: \$295.00      Non SMDS members: \$395.00

Residents/students: \$95.00      Team members \$95.00

Send a check to  
Southern Maryland Dental Society  
Suite 306  
4920 Niagara Road College Park, Maryland 20740

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ e-mail: \_\_\_\_\_

Questions: [valerie@smdsdentists.org](mailto:valerie@smdsdentists.org) or 301-345-4196

Cancellation fee: \$45.00      No refunds after May 20, 2019

# THE SOUTHERN MARYLAND DENTAL SOCIETY PRESENTS

**1 Day  
8 hours CE**

## Pediatric Mini-Residency - Part I

**When:**

**Saturday**

**June 15, 2019**

**8:00 AM - 4:00 PM**

**College Park, MD (near Washington, DC)**

4920 Niagara Road Suite 306, College Park, MD 20740

**Meet the Instructor:**



**Ed Ginsberg, DDS**

Dr. Ginsberg completed both his dental degree and his pediatric dental training at the University of Maryland.

He is the founding partner of

Smiles4children, an 8 dentist pediatric dental group practice with locations in Catonsville, Ellicott City, and Eldersburg.

He is a Diplomate of the American Board of Pediatric Dentistry, and a Fellow of the American College of Dentists, International College of Dentists, and the American Academy of Pediatric Dentistry.

A member of the medical staffs at Johns Hopkins, Sinai, and Kernan hospitals, Dr. Ginsberg is also a member of the Johns Hopkins Craniofacial team.

He has been a clinical assistant professor in the Department of pediatric dentistry at the University of Maryland since 1985.

Dr. Ginsberg is past president of the Maryland Academy of Pediatric Dentistry and the Maryland Society of Dentistry for Children. He currently serves as Chair of the Oral Clinical Examination of the American Board of Pediatric Dentistry and is also an examiner on the sedation committee for the Maryland State Board of Dental Examiners.

**Course Objectives:**

This 2 part course provides an expansive, contemporary, and in-depth summary of pediatric dentistry. Topics to be discussed include prevention, silver diamine fluoride (SDF), treatment planning, restorative dentistry and materials, space maintenance, pediatric dental emergencies and trauma, non-pharmacologic and pharmacologic behavior guidance and vital and non-vital pulp therapy.

The course curriculum is designed to serve as a in-depth review of pediatric dentistry for dentists hoping to gain greater competency in their treatment of pediatric patients.

At the conclusion of the course, participants will have gained a better understanding of major clinical areas of pediatric dentistry, current evidence-based treatment and will have expanded their general knowledge of pediatric dentistry.

**Tentative Schedule Part I**

<b>07:30 - 08:00</b>	<b>Registration and breakfast</b>
<b>08:00 - 10:00</b>	<b>Pediatric Dental Emergencies/Trauma</b>
<b>10:00 - 10:15</b>	<b>Break</b>
<b>10:15 - 12:00</b>	<b>Non-Pharmacologic Behavior Guidance</b>
<b>12:00 - 1:00</b>	<b>Lunch</b>
<b>1:00 - 2:30</b>	<b>Restorative Dentistry</b>
<b>2:30 - 2:45</b>	<b>Break</b>
<b>2:45 - 4:00</b>	<b>Treatment Planning</b>
<b>4:00 - 4:30</b>	<b>Lecture/Wrap-up/Questions</b>

**Tuition**

<b>SMDS Members:</b>	<b>\$295</b>	<b>Non SMDS members:</b>	<b>\$395</b>
<b>Residents/Students:</b>	<b>\$95</b>	<b>Team member:</b>	<b>\$95</b>



**Registration:**

**301 345-4196**

**Email:**

**Valerie@smdsdentists.org**

**Breakfast, Lunch, Afternoon snack, hot and cold beverages will be provided.**

**SOUTHERN MARYLAND DENTAL SOCIETY PRESENTS**

**Pediatric Mini-Residency – Part 1**

**Instructor: Ed Ginsburg, D.D.S.**

**WHEN: Saturday June 15, 2019**

**TIME: 8:00am to 4:00pm**

**Location: SMDS Educational Facility**

**College Park, Maryland**

**Tuition**

**SMDS Members: \$295.00 NON SMDS Members: \$395.00**

**Residents/Students: \$95.00 Team Members \$95.00**

**Send this registration form and a Check made out to:**

**Southern Maryland Dental Society**

**4920 Niagara Road \* Suite 306 \* College Park, MD 20740**

**Name: \_\_\_\_\_**

**Address: \_\_\_\_\_**

**Telephone: \_\_\_\_\_ e-mail: \_\_\_\_\_**

**Cancellation Fee \$45.00**

**No Refunds after June 7, 2019**

# SOUTHERN MARYLAND DENTAL SOCIETY

IS AN ADA CERP RECOGNIZED PROVIDER

4920 Niagara Road, Suite 306, College Park, MD 20740

Tele:301-345-4196 Fax: 240-542-4774 Web site: [www.smdsdentists.org](http://www.smdsdentists.org) E-mail: Janice@smdsdentists.org

## ***DENTAL ASSISTING RADIOLOGY AND BASIC ANATOMY***

### **APRIL 3 – MAY 8, 2019**

This course prepares the dental assistant who is employed in a dental office to sit for the Dental Assisting National Board Exam in Radiation Health & Safety Certification. All clinical practice takes place at the student's place of employment (including bringing in x-rays). A total of 11 classes which is 33 hours of class time. If you have any questions, please call 301-345-4196.

Course requirements: 18 years of age, high school grad or equivalency, 3 months experience and the signature of employing dentist on the application verifying employment & commitment of clinical supervision. **Fluency in English is required.**

TUITION: SMDS Member/Staff \$510 or Non-Member \$575, Fee Includes Book Pkg.

DATES: APRIL 3,8,10,15,17,22,24,29, May 1,6,8, 2019

TIME: 6:00p.m.– 9:00p.m. Mon. & Wed. 2018 LOCATION: College Park Classroom

#### **APPLICATION – Please Print Clearly**

-----  
COURSE TITLE: \_\_\_\_\_ DATE \_\_\_\_\_

LEGAL NAME: \_\_\_\_\_ AMOUNT ENCLOSED \_\_\_\_\_

HOME ADDRESS: \_\_\_\_\_

PHONE/CELL: \_\_\_\_\_ EMAIL \_\_\_\_\_

DENTIST'S NAME: \_\_\_\_\_ PHONE \_\_\_\_\_

OFFICE ADDRESS: \_\_\_\_\_ FAX \_\_\_\_\_

EMPLOYING DENTIST: This employee has been working for \_\_\_\_\_ months/years in this dental office and I agree to provide clinical experience under my direct in room supervision. I agree to evaluate the applicants' performance. Once the course is completed the assistant may NOT continue to perform these duties until the required boards are passed & state certification received.

Dentist's Signature \_\_\_\_\_ Date \_\_\_\_\_

2019

# The Classifieds

**DENTAL OFFICE FOR SALE: ROCKVILLE- KING FARM AREA.** Terrific satellite or start-up practice. Turn-key Condo, 3 operatories, 1 hygiene room, 4th operator roughed in, Digital XRS & Panex. Fully equipped and computerized. Reception room, business office, lab & bathroom. Price reduced. Free parking. Call (301) 762-6832.

**OFFICE SHARING ARRANGEMENT:** 7 beautiful operatories, perfect for starting a new practice, all digital technology, Aspen Hill, Maryland. PH: 301-871-8880, email [rgmdds@aol.com](mailto:rgmdds@aol.com)

**PART-TIME ENDODONTIST.** I will come do those fun endos for you in your office. 10+ years private practice as an Endodontist. Available on Saturdays. Interested parties contact: 703-833-3990 or [Johnson.endo@yahoo.com](mailto:Johnson.endo@yahoo.com)

**SILVER SPRING DENTAL OFFICE FOR RENT** 1300ft<sup>2</sup>, 4ops, 2equipped, 4plumbed, 2baths, digital xray. Excellent location close to DC, beltway, public transportation, free parking. PT FT arrangements available. For satellite or startup. Serious



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## The Classifieds

**BETHESDA, Maryland**—close to NIH and Suburban Hospital, 28 year old practice 3 operatories with a 4th plumbed, in residential CONDOMINIUM, 1200 sf, digital radiography, Easy Dental Software, top review in Washington Consumer Checkbook, 940 active patients, close to Medical Center Metro. Call Dr. William P. Karpa at Karpa Dental Brokerage Call [\(301\) 233-1814](tel:3012331814).

**DAMASCUS, Maryland**— 20 year old practice between Germantown and Frederick and close to Clarksburg, digital radiography, 4 operatories, 1500 active patients, Eaglesoft software, paperless. Call Dr. William P. Karpa at Karpa Dental Brokerage Call [\(301\) 233-1814](tel:3012331814).

**SPACE SHARING OPPORTUNITY:** Established FEE FOR SERVICE Practice, Prime location Washington DC GoldenTriangle. Currently refer all endodontics, oral surgery, surgical periodontics, orthodontics, some cosmetic procedures, TMD and sleep disorders. Exceptional growth potential. Contact: L.J. Peterson email; [drpeterson200@gmail.com](mailto:drpeterson200@gmail.com)



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Ellen Dorner  
Director, N/L Transitions

*"After a few attempts to sell my practice with other brokers, Ellen and N/L Transitions not only brought in more prospective buyers, but also sold the practice quickly and efficiently. She managed the entire process from the beginning through to settlement – her performance was stellar"*

**Stuart Gordon, DDS**

*Other references available upon request*

**NEW LISTING – GP PRACTICE - HOWARD COUNTY – Outstanding Opportunity @2200 S/F** in Class A professional bldg. near NSA, APL< Northrup Grumman– abundant free pkgng. -5 finished OP's, 2 additional plumbed and wired. Digital radiograph, Digital Imaging,, T-Scan, intra-oral cameras. Eaglesoft software. FFS PRACTICE. Over 1,000 active patients. Currently 3-day/week practice. For more information, contact Ellen Dorner – 410-616-2042 – or [edorner@nltransitions.com](mailto:edorner@nltransitions.com).

**NEW LISTING – GP PRACTICE - BALTIMORE COUNTY – @2100 S/F** in professional bldg. on main road near Black & Decker– free pkgng. -6 OP's – 3 completely built out and equipped, 3 built out, need chairs. All equipment less than 3 years old. Digital radiograph & Pan, electronic motors, ZOOM whitening system. Currently P/T practice with huge potential. 20+ new patients/month. Refers out specialty procedures. Only PPO's. For more information, contact Ellen Dorner – 410-616-2042 – or [edorner@nltransitions.com](mailto:edorner@nltransitions.com).

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**GP PRACTICE - HUNT VALLEY, MD** — prime location in professional bldg. fast-developing area with excellent exposure. Abundant free pkgng. Currently a P/T practice with huge growth potential - @875 active pts. 3OP's -plumbed for 4th. 1100 S/F. Rent includes utilities. For more information, contact Ellen Dorner at N/L Transitions – 410-616-2042 or [edorner@nltransitions.com](mailto:edorner@nltransitions.com)

**ORTHO PRACTICE – CARROLL COUNTY.** Perfect for satellite located in strip-mall in growing area. 4 open-bay chairs with addl. chair in another room. Seller is looking for a caring, patient-oriented Orthodontist to take over care for loyal patients. Extremely reasonable rent. For more information contact Ellen Dorner at N/L Transitions– 410-616-2042 or [edorner@nltransitions.com](mailto:edorner@nltransitions.com)

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*– her performance was stellar"*

**Stuart Gordon, DDS**

*Other references available upon request*

**ENDO PRACTICE - CHESTER COUNTY, PA** – Well established Endo practice in medical office building. Free pkg. Extremely desirable, growing area. 3 OP's in over 2700 S/F. Dexus digital radiography, microscopes. PBS Endo software. PPO & FFS. For more information contact Ellen Dorner at N/L Transitions – 410-616-2042 or email [edorner@nltransitions.com](mailto:edorner@nltransitions.com)

**GP PRACTICE – ST. MARY'S COUNTY, MD – INCREDIBLE OPPORTUNITY** - with ideal location in Leonardtown, MD – Located on main road in stand-alone building– free pkg. 6,000 S/F. 10 OP's – all rear delivery. New Digital Radiography, New Pan-X. @6,500 active pts. Abeldent software. 70% PPO, 30% FFS. For more information, contact Ellen Dorner- 410-616-2042- [edorner@nltransitions.com](mailto:edorner@nltransitions.com).

**GP PRACTICE – HARFORD COUNTY, MD** – Located in strip mall on busy, main road – free pkg. 2400+S/F. 4 OP's, 2 addl plumbed. Digital X-rays, high-tech equipment. @3,000 active pts. all in totally updated, beautifully designed office. For more information, contact Ellen Dorner- 410-616-2042-or email [edorner@nltransitions.com](mailto:edorner@nltransitions.com)

**GP PRACTICE – CARROLL COUNTY, MD** –Excellent opportunity to practice in area with little competition. Currently a 4 day/week practice – great growth opportunity. Converted house with plenty of parking. **Building is also for sale and produces rental income.**

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**SEE WHAT OTHER SELLERS ARE SAYING ABOUT N/L TRANSITIONS-** I interviewed multiple brokers for the sale of my dental practice. Ellen Dorner, exceeded my financial and professional expectations and was optimistic and realistic about the entire transition process. She was focused, managed the process well, and achieved an excellent outcome. The final sale was easier and faster than I was led to believe by other brokers. I thank Ellen for making this a reality. **Stanley B. Foxman, DDS – Rockville, MD** For more information, contact Ellen Dorner – 410-616-2042 – or [edorner@nltransitions.com](mailto:edorner@nltransitions.com).