



The ORACLE

Published by the Southern Maryland Dental Society

Volume 55, Issue 19

September 2018

Save the Dates

Continuing Education

09/20/18-09/23/18

Chesapeake Dental Conference

Ocean City, MD

10/27/18

Botox & Dermal Fillers

Dr. Kevin R. Doring

10/18/18-10/23/18

American Dental Association Annual Session

Honolulu, HI

11/10/18-11/11/18

Orofacial Myology

Dr. Karen Wuertz

12/07/18

Prescription Drug Monitoring & Infection Control

Dr. Charles Doring

President's Message

Dear Colleagues,

It is hard to believe that the celebration of Labor Day has come and gone, school is back in session, and the summer days are quickly winding down! While you were en-



joying the beautiful weather, the SMDS executive board was hard at work. I would like to share with you a few achievements and upcoming events.

The major highlight is our new website. The redesigned digital face of SMDS is full of bells and whistles and is now mobile-friendly. You can easily navigate the site on your phone or tablet.

We implemented a number of ideas to help make this a public-friendly place. Patients can locate ADA/SMDS member dentists, and find pertinent information regarding their dental health. We also linked upcoming Mission of Mercy events to facilitate access to care for the less fortunate residents of our area. Please consider volunteering for the next Western Maryland MOM (October 12-13, 2018 Allegany County Fairgrounds www.westernmdmom.com)

The website has a dedicated members section. You can renew your SMDS membership, link to our Facebook page, and read past issues of The Oracle.

Perhaps the most exciting feature is the calendar of upcoming CE classes for you and your staff. Are you wondering about the dates of our next General Membership meetings? You can easily find it on the site (Hope to see you at the Monday, October 1st meeting). Your staff (or future staff) can find a list of courses to start and advance their dental auxiliary career.

You can check the rich Hands-on CE course calendar. The Oct 27th Facial Esthetics Botox and Dermal Fillers CE course is completely filled, and spots for the November 10th Orofacial Myology: Tethered Oral Tissues and Speech Development are filling fast.

Please take a moment to visit www.SMDSDentists.org We welcome your feedback! Feel free to contact me directly, or via Valerie, with any issues, ideas, or CE courses you would like to see offered at SMDS. The Society is here for our membership.

Sincerely,

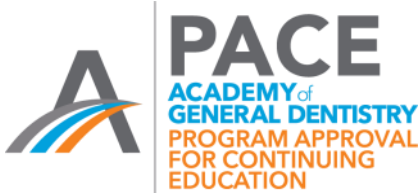
Yaser Roumani, DDS, MSD FRCDC

General Membership Meetings 2018-2019

October 1, 2018– Dr. Bradley Trattner
December 3, 2018 – Dr. Douglas Barnes
February 4, 2019 – Dr. Alicia Houston
March 4, 2019 – Cheryl Shafer, RDH

All will be at the Sheraton Hotel Silver Spring
8777 Georgia Avenue, Silver Spring, Maryland 20910

Meetings start promptly at 6:00pm
Dinner Buffet is free to SMDS members



2 hours of Free CE



REMINDER

General Membership Meetings are **FREE** to SMDS members who register in advance.

Failure to register at least one week in advance will result in a \$25.00 late charge.

To register **Please call** 301.345.4196 or
Email valerie@smdsdentists.org



Southern Maryland Dental Society

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The ORACLE is published eight times a year by the Southern Maryland Dental Society, 4920 Niagara Road, Suite 306, College Park MD and sent to all members of the Society.

The SMDS will publish signed articles relating to all phases of dentistry (space permitting), but assumes no responsibility for opinions expressed by the contributors.

Acceptance of advertising in no way constitutes professional approval or endorsement.

Deadlines for all materials is the 1st of the month preceding the issue. Publishing dates are September, October, November, December, January, February, March, May/June.

Editors Letter

Dear friends,

Are you ready? As Hurricane Florence wreaks havoc, this is time for us to ask ourselves if we know what to do when a disaster or unexpected event occurs. Emergency preparedness resources can be found at www.ready.gov. If you've like me and thinking about ways to help or to donate to hurricane victims, see this [list of organizations](#).



The Chesapeake Dental Conference is less than a week away. Don't forget to register!

If you have exciting news you want to share in the Oracle, please send us an email.

To learn more about our General Membership speaker Dr. Bradley Trattner, see his interesting profile below.

I look forward to seeing you all at our meeting next month.

Cheers,
Halima Karim, DDS

October 1st General Membership

Lecture: “A Review of Trauma and Cracked Teeth”



Guest Speaker: Bradley Trattner, DDS

A diplomate of the American Board of Endodontics and a member of the College of Diplomates, Dr. Bradley Trattner received both his DDS and Certificate in Endodontics from the University Of Maryland School Of Dentistry. He holds staff positions at Sinai Hospital and teaches Endodontics in the Department of Endodontics and is head of the Endodontic Division of Department of Advanced Education in General Dentistry at the University Of Maryland School Of Dentistry. He has maintained a private practice in Endodontics in Baltimore, Maryland for over 25 years and has been voted “Baltimore’s Best” Endodontist by Baltimore Magazine since 2002. He is a past President of the Maryland Association of Endodontists, Alpha Omega Dental Fraternity and the University Of Maryland School Of Dentistry Alumni Board as well as a member of the Pierre Fauchard International Honor Academy and is a Fellow of the American College of Dentists. He has lectured extensively nationally and is a Clinical Advisor and certified lecturer for Real World Endo.

Message from ADA President Dr. Joe Crowley



This week a joint task force of the American Dental Association, the [American Dental Education Association](#) and the [American Student Dental Association](#), released its [groundbreaking report](#) supporting the modernization of the dental licensure process, marking the culmination of over two years of research, discussion and collaboration between the organizations.

The report addresses two priority concerns with the existing licensure process in place in most states: 1) the use of single encounter, procedure-based examinations on patients as part of the licensure examination, and 2) mobility challenges that are unduly burdensome and unnecessary for ensuring patient safety.

It proposes a contemporary approach to initial dental licensure with requirements that include:

- Completion of a D.D.S. or D.M.D. degree from a university-based dental education program accredited by [CODA](#), which requires documentation of clinical competence and the assessment of psychomotor skills ("hand-skills");
- Passage of the [NBDE](#), a valid and reliable written test of didactic knowledge.
- Successful passage of a valid and reliable clinical assessment that does not require single encounter, procedure-based exams on patients.

The report also aims to enhance the professional mobility and success of the approximately 200,000 active licensed dentists through increased portability of licensure. Currently, only half of the states accept passing results from all five regional testing agencies.

I commend the Task Force's monumental effort and thank them for charting a path to modernize the dental licensure process. Please take a moment to familiarize yourself with the [report](#), and let's work together to advance its recommendations.



THE SOUTHERN MARYLAND DENTAL SOCIETY PRESENTS

**1 Day
Hands-On Course
8 CE Hours**

Facial Esthetics Training Course: Botox and Dermal Fillers

**AGD Codes
780, 200**

When

**Saturday October 27, 2018
8:00 AM - 5:00 PM**

Meet the Instructor



**Kevin R.
Doring
DDS,
MAGD**

Dr. Kevin Doring is a graduate of the Johns Hopkins

University and earned his D.D.S. degree at the University of Maryland School of Dentistry. He then completed a general practice and anesthesia residency at the Charleston Area Medical Center. He holds Mastership in the Academy of General Dentistry, is a Fellow in the American College of Dentists, the International College of Dentists, the Pierre Fauchard Academy, and the International College of Oral Implantologists. Dr. Doring has been published in numerous dental journals and has lectured throughout the U.S. and internationally. He currently maintains a comprehensive general dental private practice in Edgewater, Maryland.

Call

301 345-4196

Email

Valerie@smdsdentists.org

College Park, MD (near Washington, DC)
4920 Niagara Road Suite 306, College Park, MD 20740

Course synopsis

This one day course is designed for all dentists who wish to consider incorporating cosmetic facial enhancement treatments into their practices. The course will include 4 hours of lecture and 4 hours of participation credit for a total of 8 hours of continuing education. The latest cosmetic enhancement techniques utilizing Botox and Juvederm dermal fillers will be discussed and demonstrated. Participants will have the opportunity to perform these techniques on their own live patients.

Topics covered will include:

- The science of Botox and Dermal Filler treatments
- Review of facial anatomy
- Processes of aging and their effects on facial appearance
- Indications and contraindications of treatments
- Informed consent and legal considerations
- State Board guidelines
- Malpractice Insurance and your protection
- Incorporating cosmetic facial therapies into your practice
- Marketing cosmetic procedures

Course schedule

8:00 - 8:30	am	Breakfast and registration
8:30 - 10:15	am	Theory and practice of Botox therapy
10:15 - 10:30	am	Break
10:30 - 12:00	pm	Hands on Botox exercises
12:00 - 1:00	pm	Lunch
1:00 - 2:45	pm	Theory and practice of dermal fillers
2:45 - 3:00	pm	Break
3:00 - 5:00	pm	Hands on Juvederm dermal filler exercises

Participants are encouraged to bring patients on whom Botox/Juvederm procedures will be performed during the hands on portions of the course. Botox and Juvederm products will be available for purchase to use at the course. Allergan representatives will also be available to answer questions about these cosmetic enhancement products.

Tuition

SMDS Members:	\$795	Non SMDS members:	\$895
Residents:	\$595	Staff/Patient:	\$195

**Breakfast, Lunch, Afternoon snack,
hot and cold beverages will be
provided.**

ADA C-ERP®

Southern Maryland Dental Society

FACIAL ESTHETICS TRAINING COURSE BOTOX and DERMAL FILLERS

1 Day Hands-On Course
8 CE Hours

Saturday October 27, 2018

8:00am to 5:00pm

Instructor Kevin R. Doring, DDS, MAGD

SMDS Members \$795 Resident \$595

Non SMDS Members \$895 Staff/Patient \$195

NAME: _____

ADDRESS: _____

Telephone: _____ Email _____

Amount paid: _____

Cancellation fee is \$45.00 No refunds after October 20, 2018

2 Days Hands-On Course 14 CE Hours

When:

Saturday & Sunday
November 10 - 11, 2018
8:00 AM - 4:00 PM

Where:

4920 Niagara Rd, Ste 306
College Park, MD
(near Washington, DC)

The Essentials of Orofacial Myology: Implications of Tethered Oral Tissues, Speech Development, Feeding & Breathing for All Ages

Meet the Instructors



Karen Wuertz

DDS, ABCDSM, ABLs, FOM

Dr. Karen Wuertz is a Diplomate of the American Board of Craniofacial Dental Sleep Medicine, a Diplomate of the American Board of Laser Surgery and a Fellow in the American Academy of Craniofacial Pain. Dr. Wuertz is passionate about treating and coordinating care for patients as it relates to oral restrictions, oral function, and airway management during Sleep. She is an Assistant Adjunct Professor, UNC School of Dentistry, Chapel Hill. Dr. Wuertz maintains active dental licensures in Virginia, North Carolina, and Texas.



Jenifer Chiappetta Midilli

MA, CCC-SLP, COM

After earning her MA degree in Speech-Language Pathology at George Washington University, Jenifer practiced pediatric speech therapy at a private practice and INOVA Fairfax Hospital with a focus on working with children with severe feeding and speech and language language problems. She worked at Walter Reed Army Medical Center and the National Rehabilitation Hospital where she focused on Traumatic Brain Injuries in adults and children. She joined Children's Speech and Language Services in 2010, where she received her PROMPT® Certification. She is certified by the American Speech-Language-Hearing Association and is licensed to practice speech therapy in Virginia. Jenifer has extensive training in the area of feeding.



Brooke Pettus

RdH, Myofunctional Therapist

She completed her initial training through the Academy of Orofacial Myofunctional Therapy (AOMT) and MyoMentor, then took part in an online mentorship program. She attended symposium training through the International Association of Orofacial Myology (IAOM), and plans to start their training program and certification track this year. Brooke has taken extensive continuing education courses relating to myofunctional studies. She has spoken nationally and internationally on a variety of oral health topics.

Introduction

Ankyloglossia and Tethered Oral Tissues (TOTs) are best identified, diagnosed and treated by a multidisciplinary team of providers. This course will explore the important role of this team in facial development necessary for proper growth & development, feeding, and speech. Stages of speech development will be presented along with early identification of concerns that impact patients in the areas of communication, language, speech, emergent literacy, and feeding/ swallowing impairments. The implications of TOTs as one of the contributing factors will be explored.

Orofacial myology disorders (OMDs) will be defined and cases presented for all ages, that illustrates normal and abnormal oral facial structures and the development of compensatory habits that affect speech, chewing, swallowing and breathing. Ankyloglossia & TOTs will be presented addressing basic and advanced therapy in the areas of observation, diagnosis, laser surgery, postoperative active wound care, Orofacial myofunctional therapy and wound healing.

Clinical Curriculum

- Demonstrate a wide range of didactic and clinical tools in the assessment & treatment of TOTs
- Learn how to identify barriers and contributing factors that interfere with speech development and Orofacial myology therapy in ankyloglossia, oral habits, & airway
- Recognize when to refer to other professionals
- Understand the importance of developing a multidisciplinary team

Agenda

Day One

- 1 hour Introduction
- 3 hours Clinical case presentation (TOTs)

LUNCH

- 3 hours Didactic & clinical material (Speech)

Day Two

- 2 hours TOTs laser surgery cases
- 2 hours Orofacial myofunctional therapy

LUNCH

- 1 hour Orofacial myofunctional therapy (continued)
- 1.5 hours Multidisciplinary Approach putting all together case studies
- 0.5 hours Panel Discussion Q&As

Tuition

SMDS Dentists: \$695
Non-Member Dentists: \$795
Residents: \$450
Staff/IBCLC/OMT/SLP: \$400

Registration

Call
(301) 345-4196
Email
valerie@smdsdentists.com

The Essentials of Orofacial Myology:
Implications of tethered Oral Tissues, Speech Development,
Feeding and Breathing for All Ages.

Saturday & Sunday
November 10-11, 2018
8:00am to 4:00pm

Please send a Check and Registration to:

Southern Maryland Dental Society
Suite 306
4920 Niagara Road
College Park, Maryland 20740

For Questions concerning this course call
301-345-4196 or email Valerie@smdsdentists.org

NAME: _____

ADDRESS: _____

Email: _____ Telephone: _____

CANCELLATION FEE: \$50.00 NO REFUNDS AFTER October 26, 2018

SOUTHERN MARYLAND DENTAL SOCIETY

IS AN ADA CERP RECOGNIZED PROVIDER

4920 Niagara Road, Suite 306, College Park, MD 20740 Tele: 301-345-4196 Fax: 240-542-4774 Web site: www.smdsdentists.org
E-mail: Janice@smdsdentists.org

SCHEDULE OF CLASSES

The **SOUTHERN MARYLAND DENTAL SOCIETY** is announcing its new class schedule. The following courses will be offered for the Dental Team. If the dates listed are not convenient, please call our office for the next available time. Classes canceled due to inclement weather, etc. will be rescheduled as our calendar permits. Students are required to purchase the appropriate non-returnable books & handouts package for each course. **Fluency in English is required.**

Dental Assisting Radiology & Basic Anatomy. Fees: SMDS Member \$510. or Non-Member \$575.

This course prepares the dental assistant who is employed in a dental office to sit for the DANB Exam in Radiation Health & Safety Certification. All clinical practice takes place at the student's place of employment (including bringing in some x-rays). Course requirements: 18 years of age, H. S. grad. or equivalency, and the signature of employing dentist on the application verifying employment & commitment of clinical supervision. See MD State Board Pathways on reverse side. A total of 33 hours of class time. Here are the dates for the next two courses. ALSO: Refresher Hours Available.

1. Oct 15, 17, 22, 24, 29, 31, Nov 5, 7, 12, 14, 19, 2018 TIME: 6:00-9:00 p.m., Mon. & Wed. @ College Park Facility

Expanded Functions in General. Fees: SMDS Member \$735. or Non-Member Fee. \$795.

Successful completion of this course enables the student to sit for the Maryland Qualified Dental Assistants Examination and to perform general expanded duties as specified by the Maryland State Board of Dental Examiners. All clinical practice takes place at the student's place of employment. The employing dentist must sign the application verifying office experience, employment & a commitment of clinical support. TIME: 6:30-9:30 p.m. LOCATION: College Park DATES: To Be Announced A total of 12 classes.

(Take both required courses in one morning save \$10.00)**

****Proper Pharmacologic Prescribing & Disposal for the Dental Practitioner. (a mandatory MSBDE requirement)**

Date: : Dec 7, 2018 TIME: 8:00-10:00 a.m. This approved course satisfies the new 2 hours of CE in proper prescribing and disposal of prescription drugs. **FEE:** SMDS Members \$100. or Non Members \$175. **Location:** College Park Facility.

****Infection Control Update. (Relicensure Requirement) Fees:** SMDS Member \$100. or Non-Member \$175.

This course meets annual training in infection control for the dentist's relicensure and continuing education for the staff. **DATES: Friday, Dec. 7 ,2018 TIME: 10:15am-12:15pm.** LOCATION: College Park Facility

Annual Ortho Expanded Functions. Fees: SMDS Member \$715. or Non-Member \$785.

This lecture and demonstration course is **35 hours** long & designed for dental assistants who wish to prepare for the MD State Board Exam . This is given once a year. All clinical practice takes place at the student's place of employment. The employing dentist must sign the application verifying employment & a commitment of clinical support. (10 weeks) DATES: To Be Announced LOCATION: College Park Facility. TIME : 6:00-9:30 p.m.

N E W! EFFECTIVE FRONT DESK ADMINISTRATION: SMDS Member \$400 or Non-Member \$475.

The in-depth lecture course is designed to provide front desk personnel with basic knowledge and skills of dental office administration. Learn to be more effective with patient communication, collection, records, charting, scheduling etc. DATES: Fall 2018. Call for additional information 301-345-4196.

Fees include: Tuition, textbook, workbook & handouts. At least half the total fee must be paid prior to the class.

5/18

NOTICE TO APPLICANTS – Fluency in English Required

The provisions of this publication are not to be regarded as a contract between the student and Southern Maryland Dental Society (SMDS). The SMDS reserves the right to change any provision or requirement when such action will serve the interests of the SMDS and other applicants. The SMDS further reserves the right to ask a student to withdraw when it considers such action in the best interest of the SMDS. Class size is limited. Fluency in English required.

SMDS is committed to a policy of equal opportunity for all persons to the end that no person, on the grounds of sex, race, age, color, national origin, ancestry, marital status or status as a qualified individual with a disability shall be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity of the SMDS

TO REGISTER Complete the information below and return it at least 10 days prior to the starting date along with your payment to: Southern Maryland Dental Society, 4920 Niagara Road, Suite 306, College Park, Maryland 20740. **Refunds** can only be given if you withdraw 10 days prior to the first class. A \$30.00 administration fee will be charged for your refunds or transfers. **Books** can be picked up during regular office hours once registration and payment is complete. Classes are held in Suite 304 at this same address unless otherwise indicated. **Checks** or Money Orders are to be made payable to the Southern Maryland Dental Society (SMDS). We do not take credit cards. **Late registration** is possible based on availability. For additional information contact Janice Farber at 301-345-4196.

Other location: Maryland State Dental Association, Columbia, MD., 410-964-2880, Debra Lampton

MARYLAND STATE BOARD OF DENTAL EXAMINERS APPROVED PATHWAYS
FOR CERTIFIED RADIATION TECHNICIAN
ALL PATHWAYS REQUIRE A BOARD APPROVED RADIATION COURSE (Source MSDA)

- Pathway I
 - * 18 years of age
 - * 3 months (300 hours full time in clinical setting in dental office)
 - * basic oral anatomy course
 - * must be employed in a dental office for direct clinical supervision
- Pathway II
 - * 18 years of age
 - * Pre-test taken for acceptance in radiology course (basic oral anatomy and dental terminology)
If student fails pre-test, must take basic dental assisting course.
 - * Must be employed in dental office for direct clinical supervision.
- Pathway III
 - * Basic Dental Assisting Course prior to Board approved Radiology Course (18 years of age for Radiology), not taken concurrently
 - * Must be employed in dental office for direct clinical supervision, unless classroom facility offers hands on clinical.

Students are required to have the appropriate non-returnable books, workbook & handouts for each course.

APPLICATION – Please Print Clearly

COURSE TITLE: _____ COURSE DATE: _____

LEGAL NAME: _____ AMOUNT ENCLOSED _____
(Books & Tuition)

HOME ADDRESS: _____
Street City Zip Code

HOME/CELL PHONE _____ SOC SEC NO. _____ HIGH SCHOOL GRAD __YES__NO
Last 4 only

DENTIST'S NAME: _____ PHONE _____

ADDRESS: _____
Street City Zip Code

FAX: _____ PREVIOUS EXPERIENCE: _____

EMPLOYING DENTIST PLEASE COMPLETE THE FOLLOWING:

This employee has been working for ____ months ____ years in the dental office and I agree to provide clinical experience under my direct in room supervision. I agree to evaluate the applicants' performance. Once the course is completed the assistant may not continue to perform these duties until the required boards are passed & state certificate received.

1/18 _____ Dentist's Signature _____ Date

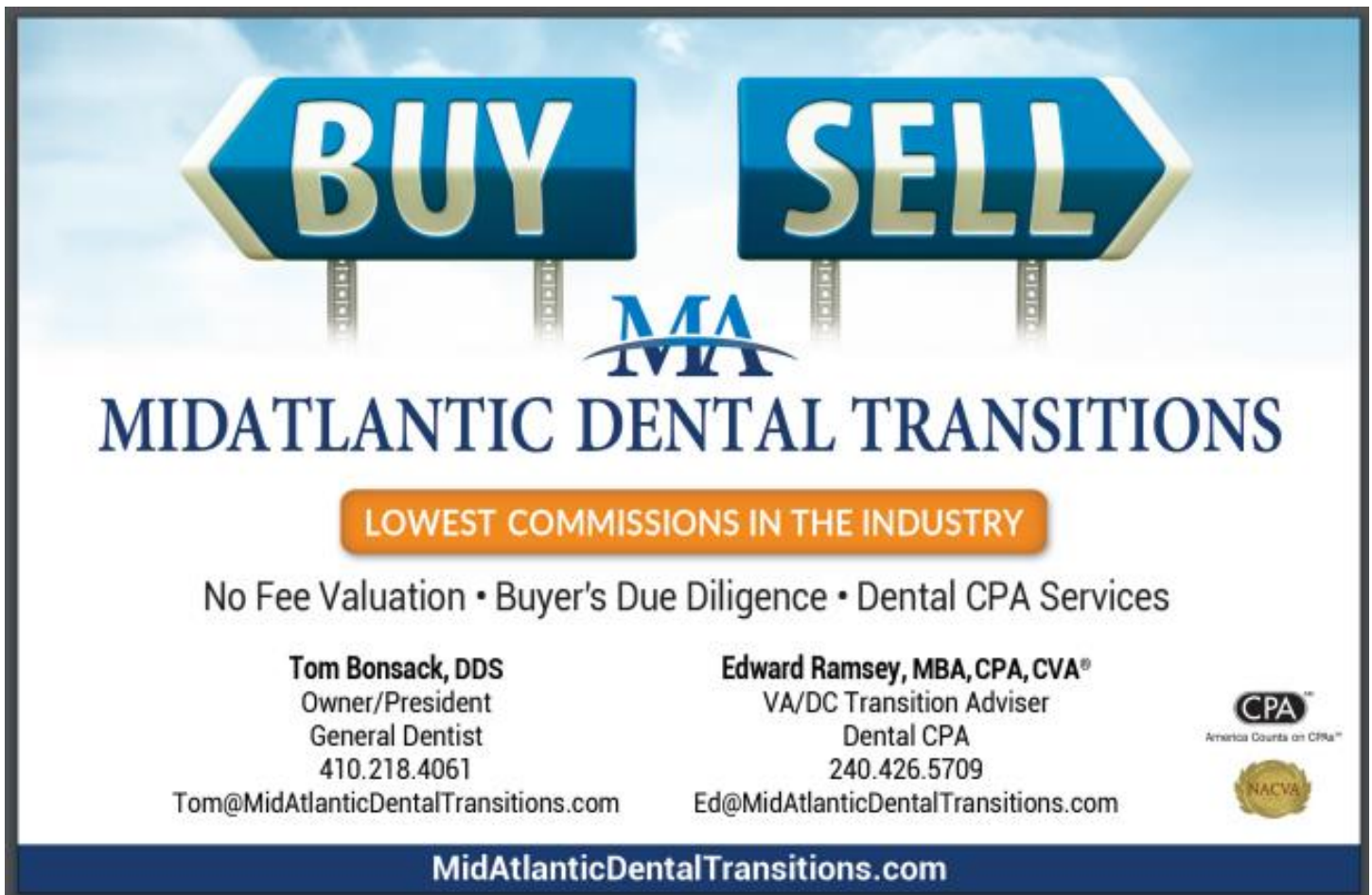
Classes canceled due to inclement weather, etc. will be rescheduled as our calendar permits.

The Classifieds

DENTAL OFFICE FOR SALE: ROCKVILLE- KING FARM AREA. Terrific start-up office. Turn-key Condo, 3 operatories, 1 hygiene room, 4th operatory roughed in, Digital XRs & Panorex. Fully equipped & computerized. Reception room, business office, lab, sterilizing area & bathroom. Free parking. [Call \(301\) 762-6832.](tel:3017626832)

OFFICE SHARING ARRANGEMENT: 7 beautiful operatories, perfect for starting a new practice, all digital technology, Aspen Hill, Maryland. PH: [301-871- 8880](tel:3018718880), email rgmdds@aol.com

PART-TIME ENDODONTIST. I will come do those fun endos for you in your office. 10+ years private practice as an Endodontist. Available on Saturdays. Interested parties contact: [703-833-3990](tel:7038333990) or Johnson.endo@yahoo.com





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MA

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Ellen Dorner
Director, N/L Transitions

"After a few attempts to sell my practice with other brokers, Ellen and N/L Transitions not only brought in more prospective buyers, but also sold the practice quickly and efficiently. She managed the entire process from the beginning through to settlement

– her performance was stellar"

Stuart Gordon, DDS

Other references available upon request

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NEW LISTING - GP PRACTICE – ST. MARY'S COUNTY, MD – INCREDIBLE OPPORTUNITY - with ideal location in Leonardtown, MD – Located on main road in stand-alone building– free pkg. 6,000 S/F. 10 OP's – all rear delivery. New Digital Radiography, New Pan-X. @6,500 active pts. Abeldent software. 70% PPO, 30% FFS. For more information, contact Ellen Dorner- 410-616-2042- edorner@nltransitions.com.

GP PRACTICE – HARFORD COUNTY, MD – Incredible opportunity with ideal location in Havre de Grace – Located in strip mall on busy, main road – free pkg. 2400+S/F. 4 OP's, 2 addl plumbed. Digital X-rays, CAD/CAM system, massage chairs, Planmeca milling system, Druformat scan, intra-oral cameras, ZOOM, Pentamix, mobile nitrous system. @3,000 active pts. all in totally updated, beautifully designed office. Will not last long. For more information, contact Ellen Dorner- 410-616-2042-or email edorner@nltransitions.com.

GP PRACTICE – CARROLL COUNTY, MD –Excellent opportunity to practice in area with little competition. Close to Frederick and Westminster. Currently a 4 day/week practice – great growth opportunity. Converted house with plenty of parking. **Building is also for sale**

and produces rental income. 4 OP's @1700 S/F. Refers out all specialty procedures. Softdent software. Extremely low A/R. Digital x-ray, digital pan, intra-oral camera, implant surgical unit, Piezotome surgical unit. For more information, contact Ellen Dorner at 410-616-2042 or email edorner@nltransitions.com

GP PRACTICE - OXON HILL, MD – Great opportunity to own a practice in one of the fastest growing areas of MD; located one mile from new MGM Grand at National Harbor – near I495 and I95– outstanding visibility in converted single dwelling with ample free parking – building is also for sale. 4 OPs. **Seller works at another location; this location currently open 1 day/week – plenty of patients to increase days - huge growth opportunity – Dr booked out @ 5 weeks -@ 10 new patients/month.** Practice equipped for all specialty procedures. PPO's only. Extremely low A/R. Digital x-rays, digital Pan, electronic charts. For more information, call or email Ellen Dorner at N/L Transitions, 410-616-2042/ edorner@nltransitions.com

BEDFORD, PA. – GP PRACTICE– Located on main highway right off Pennsylvania Turnpike– great visibility. Stand-alone building with abundant free parking– 3,000 S/F with additional 1200 S/F available for expansion. 7 OPs. Dentrux software. Currently 4-day/week practice. Seller wants to stay on after sale. 70% FFS – 30% Insurance. Average 50 new patients/month. Over 10,000 active patients. For more information, contact Ellen Dorner at NL Transitions – 410-616-2042 or email edorner@nltransitions.com

N/L Transitions

Dental Practice Sales · Practice Value Assessment · Buyer's Representation

www.nltransitions.com

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DENTAL PRACTICE SALES

Whether you are in the beginning stages or ready to transition out of your dental practice now, N/L Transitions will guide you through the process with expertise, integrity, and experience.

- Free Consultation
- Transition Planning
- Backed by a team of Dental Professionals
- No Dual Representation
- Market Price Assessment



Ellen Dorner
Director, N/L Transitions

"After a few attempts to sell my practice with other brokers, Ellen and N/L Transitions not only brought in more prospective buyers, but also sold the practice quickly and efficiently. She managed the entire process from the beginning through to settlement

— her performance was stellar"

Stuart Gordon, DDS

Other references available upon request

ANNAPOLIS, MD. TURN-KEY - DON'T DO A START-UP UNTIL YOU CHECK THIS OUT!

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