



The ORACLE

Published by the Southern Maryland Dental Society

Volume 55, Issue 18

August 2018

Save the Dates

Continuing Education

[09/20/18-09/23/18](#)

Chesapeake Dental Conference
Ocean City, MD

[09/29/18](#)

Endodontics. R2C The Root to Crown Solution

Dr. Stephen Niemczyk

[10/27/18](#)

Botox & Dermal Fillers

Dr. Kevin R. Doring

[10/18/18-10/23/18](#)

American Dental Association Annual Session *Honolulu, HI*

[11/10/18-11/11/18](#)

Orofacial Myology

Dr. Karen Wuertz

[12/09/18](#)

Prescription Drug Moni- toring

Dr. Charles Doring



President's Message

I hope everyone is enjoying the summer! For those of you who I have not had the pleasure to meet, let me take a moment to introduce myself. Like many Maryland residents, I am a transplant. I was raised in Damascus, Syria and relocated to the US over 25 years ago. I received my undergraduate education at the University of Pittsburgh, my dental degree from Marquette University, then headed east again for specialty Endodontic training at Case Western Reserve University. For the past 11 years, I have been a partner with Endodontic Associates of Greater Washington in Rockville, and Gaithersburg. My wife and I have 2 young kids: Hasan is 10 and Miriam is 7. Most people ask me how I have time to be involved in organized dentistry with 2 young kids at home? I am still working on an answer that is convincing to my wife.

During my past work with SMDS (largely on the membership committee), I have learned that most of us are too busy with family and work to worry about organized dentistry, dental legislation, corporate special interests, and new state regulations. Luckily, we have a group of knowledgeable and dedicated SMDS board members to shoulder much of that burden, and I am very appreciative for their help and support. I would like to take a moment to recognize Dr. Charles Doring, our immediate past president, who exemplified leadership and professionalism with his work both locally and at the state level. I would also like to thank Dr. Andrew Horng for pioneering SMDS' rich hands-on continuing education program. I have inherited a dental society that is healthy and in excellent standing thanks to the board's dedication and guidance.

I am optimistic that, together, we can take the foundation of 2018 and build upon it to make 2019 more productive and rewarding. That being said, we do have some work to do. First: as a local society, we need to continue serving our patients and those who are less fortunate. Please consider volunteering in your local community, school, or at our next Mission of Mercy (October 12th & 13th, Cumberland MD). And second: our voice needs to be heard in Annapolis, and that is where we, as a local community can make a difference. Please take a moment to invite your non-member colleagues to join SMDS. Our strength is in numbers.

I invite you to join me at our next General Membership Meeting (October 1st, Silver Spring Sheraton) where you will have an opportunity to eat good food and meet colleagues from different areas and expertise. Feel free to contact me directly, or via Valerie, with any issues that come up in your communities. The Society is here for our membership and I am looking forward to serving you.

Sincerely,

Yaser Roumani, DDS, MSD FRCDC



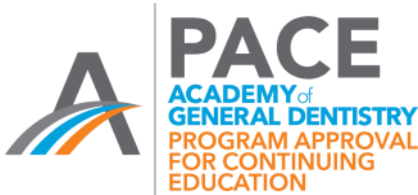
Dr. Charles Doring (right) passing the gavel to Dr. Yaser Roumani (left)

General Membership Meetings Dates 2018-2019

October 1, 2018– To Be Announced
December 3, 2018 – Dr. Douglas Barnes
February 4, 2019 – Dr. Alicia Houston
March 4, 2019 – Cheryl Shafer, RDH

All will be at the Sheraton Hotel Silver Spring
8777 Georgia Avenue, Silver Spring, Maryland 20910

Meetings start promptly at 6:00pm
Dinner Buffet is free to SMDS members



2 hours of Free CE



REMINDER

General Membership Meetings are **FREE** to SMDS members who register in advance.

Failure to register at least one week in advance will result in a \$25.00 late charge.

To register **Please call** 301.345.4196 or
Email valerie@smdsdentists.org



Southern Maryland Dental Society

4920 Niagara Road • Suite 306
College Park, MD 20740
301.345.4196
Fax 301.345.0016

OFFICERS 2018-2019

- PRESIDENT**
Yaser Roumani, D.D.S. 301.231.0744
- VICE PRESIDENT**
Corey Anolik, D.D.S. 301.948.8838
- SECRETARY**
Richard Williams, D.D.S. 301.540.8844
- TREASURER**
Richard Shin, D.D.S. 301-770-7770
- EDITOR**
Halima Karim, D.D.S. 202.540.9862
- IMMEDIATE PAST PRESIDENT**
Charles Doring, D.D.S. 301.881.7646
- CONTINUING EDUCATION**
Andrew Horng, D.D.S. 301.881.7546
- SMDS TRUSTEE**
Chris Liang, D.D.S. 301.983.3132
- SMDS EXECUTIVE COMMITTEE**
- PEER REVIEW**
Scott Gritz, D.D.S. 301.926.2700
- D.A. CONTINUING EDUCATION**
A. Ted Thomas, D.D.S. 301.681.6101
- MEMBERSHIP**
Richard Shin, D.D.S. 301.770.7770
Steven Tan, D.D.S. 203.747.4570
David Gordon, D.D.S. 301.258.1998
Tuan Nhu, D.D.S. 240.413.9032
Monica Chandran, D.D.S. 240.454.5718
Cho Yi Wong, D.D.S. 301.656.0331
Chetan Yelamanchi, D.D.S. 301.231.0744
- PROGRAMS**
Avionne Hill, D.D.S. 301.408.3131

In Memoriam

Angela Peloquin Moss, D.D.S.
Practiced in Bowie, Maryland

March 12, 1969 – July 23, 2018



The ORACLE is published eight times a year by the Southern Maryland Dental Society, 4920 Niagara Road, Suite 306, College Park MD and sent to all members of the Society.

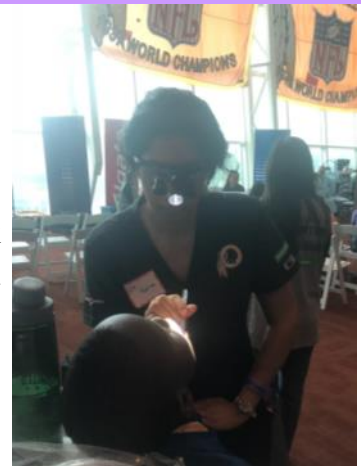
The SMDS will publish signed articles relating to all phases of dentistry (space permitting), but assumes no responsibility for opinions expressed by the contributors.

Acceptance of advertising in no way constitutes professional approval or endorsement. Deadlines for all materials is the 1st of the month preceding the issue. Publishing dates are September, October, November, December, January, February, March, May/June.

Editors Letter

Dear friends,

Here's of glimpse of how I spent my weekend. Giving back to underserved kids in Maryland with #TeamSmile and the Washington Redskins was a thrill. I encourage you to take part in an upcoming volunteer event like Mission of Mercy.



The Chesapeake Dental Conference is just around the corner, please register at www.msda/register-cdc.php There is an excellent line up of courses for the entire team!

If you have exciting news you want to share in the Oracle, please send us an email.

I look forward to seeing you at the Shore.

Cheers,
Halima Karim, DDS

Message from Dr. O'Loughlin



As every dentist learns at some point in her or his career, debt and finance management is essential to building a successful career in dentistry. With graduation season behind us, ADA can step in and help recent graduates address one of their most pressing concerns—and help them achieve financial stability so they can live the life they imagine.

The ADA relationship with Laurel Road, previously known as DRB, provides student loan refinancing and consolidation, providing members who qualify for refinancing an additional 0.25 percent rate reduction as long as they remain members. It also allows qualifying dental residents to refinance and receive the .25 percent rate reduction and pay only \$100 per month during training. More than 2,200 ADA members have refinanced with Laurel Road, totaling more than \$485 million in loan volume and saving the average member \$33,000 over the life of the loan.* The approval rate is strong with 90% of applicants getting approved and a 30% close rate.

This program positively impacts member retention: In 2017, less than 0.5% of members with loans dropped their membership, and nearly 90% of all dentists who apply are now ADA members. **The ADA foregoes all compensation for the endorsement and returns the savings to members.**

[More information](#) and a [promotional toolkit](#) are available on ADA.org. In addition, debt and loan resources to help members manage student debt is available at ADA.org/mydebt. If you have questions or would like ADA to make a local presentation about this program, [contact Tera Lavick](#), director of the New Dentist Committee.

Thank you,



THE SOUTHERN MARYLAND DENTAL SOCIETY PRESENTS

**1 Day
Hands-On Course
8 CE Hours**

Facial Esthetics Training Course: Botox and Dermal Fillers

**AGD Codes
780, 200**

When

**Saturday October 27, 2018
8:00 AM - 5:00 PM**

Meet the Instructor



**Kevin R.
Doring
DDS,
MAGD**

Dr. Kevin Doring
is a graduate of
the Johns
Hopkins

University and earned his D.D.S. degree at the University of Maryland School of Dentistry. He then completed a general practice and anesthesia residency at the Charleston Area Medical Center. He holds Mastership in the Academy of General Dentistry, is a Fellow in the American College of Dentists, the International College of dentists, the Pierre Fauchard Academy, and the International College of Oral Implantologists. Dr. Doring has been published in numerous dental journals and has lectured throughout the U.S. and internationally. He currently maintains a comprehensive general dental private practice in Edgewater, Maryland.

Call

301 345-4196

Email

Valerie@smdsdentists.org

College Park, MD (near Washington, DC)
4920 Niagara Road Suite 306, College Park, MD 20740

Course synopsis

This one day course is designed for all dentists who wish to consider incorporating cosmetic facial enhancement treatments into their practices. The course will include 4 hours of lecture and 4 hours of participation credit for a total of 8 hours of continuing education. The latest cosmetic enhancement techniques utilizing Botox and Juvederm dermal fillers will be discussed and demonstrated. Participants will have the opportunity to perform these techniques on their own live patients.

Topics covered will include:

- The science of Botox and Dermal Filler treatments
- Review of facial anatomy
- Processes of aging and their effects on facial appearance
- Indications and contraindications of treatments
- Informed consent and legal considerations
- State Board guidelines
- Malpractice Insurance and your protection
- Incorporating cosmetic facial therapies into your practice
- Marketing cosmetic procedures

Course schedule

8:00 - 8:30	am	Breakfast and registration
8:30 - 10:15	am	Theory and practice of Botox therapy
10:15 - 10:30	am	Break
10:30 - 12:00	pm	Hands on Botox exercises
12:00 - 1:00	pm	Lunch
1:00 - 2:45	pm	Theory and practice of dermal fillers
2:45 - 3:00	pm	Break
3:00 - 5:00	pm	Hands on Juvederm dermal filler exercises

Participants are encouraged to bring patients on whom Botox/Juvederm procedures will be performed during the hands on portions of the course. Botox and Juvederm products will be available for purchase to use at the course. Allergan representatives will also be available to answer questions about these cosmetic enhancement products.

Tuition

SMDS Members:	\$795	Non SMDS members:	\$895
Residents:	\$595	Staff/Patient:	\$195

**Breakfast, Lunch, Afternoon snack,
hot and cold beverages will be
provided.**

ADA C-ERP®

Southern Maryland Dental Society

FACIAL ESTHETICS TRAINING COURSE BOTOX and DERMAL FILLERS

1 Day Hands-On Course
8 CE Hours

Saturday October 27, 2018
8:00am to 5:00pm
Instructor Kevin R. Doring, DDS, MAGD

SMDS Members \$795 Resident \$595

Non SMDS Members \$895 Staff/Patient \$195

NAME: _____

ADDRESS: _____

Telephone: _____ Email _____

Amount paid: _____

Cancellation fee is \$45.00 No refunds after October 20, 2018

2 Days Hands-On Course 14 CE Hours

When:

Saturday & Sunday
November 10 - 11, 2018
8:00 AM - 4:00 PM

Where:

4920 Niagara Rd, Ste 306
College Park, MD
(near Washington, DC)

The Essentials of Orofacial Myology: Implications of Tethered Oral Tissues, Speech Development, Feeding & Breathing for All Ages

Meet the Instructors



Karen Wuertz

DDS, ABCDSM, ABLs, FOM

Dr. Karen Wuertz is a Diplomate of the American Board of Craniofacial Dental Sleep Medicine, a Diplomate of the American Board of Laser Surgery and a Fellow in the American Academy of Craniofacial Pain. Dr. Wuertz is passionate about treating and coordinating care for patients as it relates to oral restrictions, oral function, and airway management during Sleep. She is an Assistant Adjunct Professor, UNC School of Dentistry, Chapel Hill. Dr. Wuertz maintains active dental licensures in Virginia, North Carolina, and Texas.



Jenifer Chiappetta Midilli

MA, CCC-SLP, COM

After earning her MA degree in Speech-Language Pathology at George Washington University, Jenifer practiced pediatric speech therapy at a private practice and INOVA Fairfax Hospital with a focus on working with children with severe feeding and speech and language language problems. She worked at Walter Reed Army Medical Center and the National Rehabilitation Hospital where she focused on Traumatic Brain Injuries in adults and children. She joined Children's Speech and Language Services in 2010, where she received her PROMPT® Certification. She is certified by the American Speech-Language-Hearing Association and is licensed to practice speech therapy in Virginia. Jenifer has extensive training in the area of feeding.



Brooke Pettus

RdH, Myofunctional Therapist

She completed her initial training through the Academy of Orofacial Myofunctional Therapy (AOMT) and MyoMentor, then took part in an online mentorship program. She attended symposium training through the International Association of Orofacial Myology (IAOM), and plans to start their training program and certification track this year. Brooke has taken extensive continuing education courses relating to myofunctional studies. She has spoken nationally and internationally on a variety of oral health topics.

Introduction

Ankyloglossia and Tethered Oral Tissues (TOTs) are best identified, diagnosed and treated by a multidisciplinary team of providers. This course will explore the important role of this team in facial development necessary for proper growth & development, feeding, and speech. Stages of speech development will be presented along with early identification of concerns that impact patients in the areas of communication, language, speech, emergent literacy, and feeding/ swallowing impairments. The implications of TOTs as one of the contributing factors will be explored.

Orofacial myology disorders (OMDs) will be defined and cases presented for all ages, that illustrates normal and abnormal oral facial structures and the development of compensatory habits that affect speech, chewing, swallowing and breathing. Ankyloglossia & TOTs will be presented addressing basic and advanced therapy in the areas of observation, diagnosis, laser surgery, postoperative active wound care, Orofacial myofunctional therapy and wound healing.

Clinical Curriculum

- Demonstrate a wide range of didactic and clinical tools in the assessment & treatment of TOTs
- Learn how to identify barriers and contributing factors that interfere with speech development and Orofacial myology therapy in ankyloglossia, oral habits, & airway
- Recognize when to refer to other professionals
- Understand the importance of developing a multidisciplinary team

Agenda

Day One

- 1 hour Introduction
- 3 hours Clinical case presentation (TOTs)

LUNCH

- 3 hours Didactic & clinical material (Speech)

Day Two

- 2 hours TOTs laser surgery cases
- 2 hours Orofacial myofunctional therapy

LUNCH

- 1 hour Orofacial myofunctional therapy (continued)
- 1.5 hours Multidisciplinary Approach putting all together case studies
- 0.5 hours Panel Discussion Q&As

Tuition

SMDS Dentists: \$695
Non-Member Dentists: \$795
Residents: \$450
Staff/IBCLC/OMT/SLP: \$400

Registration

Call
(301) 345-4196
Email
valerie@smdsdentists.com

The Essentials of Orofacial Myology:
Implications of tethered Oral Tissues, Speech Development,
Feeding and Breathing for All Ages.

Saturday & Sunday
November 10-11, 2018
8:00am to 4:00pm

Please send a Check and Registration to:

Southern Maryland Dental Society
Suite 306
4920 Niagara Road
College Park, Maryland 20740

For Questions concerning this course call
301-345-4196 or email Valerie@smdsdentists.org

NAME: _____

ADDRESS: _____

Email: _____ Telephone: _____

CANCELLATION FEE: \$50.00 NO REFUNDS AFTER October 26, 2018



R2C™ – The Root to Crown Solution

The endodontic CE solution from diagnosis through restoration

Each step of endodontically treating and restoring a tooth is connected. This course walks through each step of root canal therapy – with each building on the success of the previous phase. From diagnostic protocol through coronal restoration, learn techniques for clinical success at every step needed to take the patient out of pain, restore function to the tooth while maintaining the proper aesthetic, and enhance long term success.

Learning Modules:

- Diagnosis and Treatment Planning
A complete understanding of the factors of each case
- Endodontic Access
Creating a proper access cavity is critical
- Antibacterial Dressings
Inter-appointment medicaments and temporizing teeth
- Shaping Utilizing the Most Advanced File Technology
Choices for imparting an appropriate shape to the canal
- Irrigation
Importance of removal of infection-causing bacteria
- Obturation
Pros and cons of sealers and obturation techniques
- Coronal Restoration of the Endodontically Treated Tooth
Choosing between direct vs. indirect restoration

October 6, 2018

8:00 A.M. – 5:00 P.M.

Registration and continental breakfast begin at 7:30 A.M.
Lunch will be provided.

Cost: \$650 members/ \$750 non-members

CE Credits: 8 Participation

Please bring 2-3 accessed teeth for a hands-on experience.



Featured Speaker: Dr. Stephen Niemczyk

Dr. Niemczyk has been the director of endodontic micro surgery at Harvard University in Boston, MA., and Albert Einstein Medical Center in Philadelphia, PA., since 1995. He has lectured extensively nationally

and internationally and authored numerous papers and a chapter on microsurgery in Dental Clinics of North America. Dr. Niemczyk is also the founder of Endodontic Microsurgical Innovations.

He earned his D.M.D. degree and post graduate endodontic certificate from the University of Pennsylvania, School of Dental Medicine. He was appointed to the school's faculty as a clinical assistant professor in the Department of Endodontics in 1984, and established a private practice limited to endodontics in Drexel Hill, PA.

Notice to audience: This speaker is being compensated by Dentsply Sirona for this event but does not have monetary or other interest(s) with Dentsply Sirona and/or with any company whose products are discussed or presented in this presentation.

Southern Maryland Dental Society

4920 Niagara Road, Ste. 300
College Park, MD 20740



TO REGISTER: Call Valerie Fridley (301) 345-4196 or email valerie@smdsdentists.org

ADA CERP®¹ Continuing Education Recognition Program

Southern Maryland Dental Society is an ADA CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry.

Southern Maryland Dental Society designates this activity for the amount listed above of continuing education credits. Concerns or complaints about a CE provider may be directed to the provider or to Commission for Continuing Education Provider Recognition at ADA.org/CERP. Southern Maryland Dental Society is also an AGD approved PACE provider (212256) for FAGD/MAGD Credit. Acceptance period 01/2015 - 12/2018.



Academy

Course 21151

R2C – The Root to Crown Solution
Saturday October 6, 2018
8:00am to 6:00pm registration 7:30am

COST: \$650.00 SMDS Members
\$750.00 Non-members

Please send check and registration form to:

Southern Maryland Dental Society
Suite 306
4920 Niagara Road
College Park, Maryland 20740

If you have any questions, please call Valerie at
301-345-4196 or email Valerie@smdsdentists.org

NAME: _____

Address: _____

email: _____

Telephone: _____

CANCELLATION FEE \$50.00 NO REFUNDS AFTER SEPT. 26, 2018

SOUTHERN MARYLAND DENTAL SOCIETY

IS AN ADA CERP RECOGNIZED PROVIDER

4920 Niagara Road, Suite 306, College Park, MD 20740 Tele: 301-345-4196 Fax: 240-542-4774 Web site: www.smdsdentists.org
E-mail: Janice@smdsdentists.org

SCHEDULE OF CLASSES

The **SOUTHERN MARYLAND DENTAL SOCIETY** is announcing its new class schedule. The following courses will be offered for the Dental Team. If the dates listed are not convenient, please call our office for the next available time. Classes canceled due to inclement weather, etc. will be rescheduled as our calendar permits. Students are required to purchase the appropriate non-returnable books & handouts package for each course. **Fluency in English is required.**

Dental Assisting Radiology & Basic Anatomy. Fees: SMDS Member \$510. or Non-Member \$575.

This course prepares the dental assistant who is employed in a dental office to sit for the DANB Exam in Radiation Health & Safety Certification. All clinical practice takes place at the student's place of employment (including bringing in some x-rays). Course requirements: 18 years of age, H. S. grad. or equivalency, and the signature of employing dentist on the application verifying employment & commitment of clinical supervision. See MD State Board Pathways on reverse side. A total of 33 hours of class time. Here are the dates for the next two courses. ALSO: Refresher Hours Available.

1. Aug. 6,8,13,15,20,22,27,29, Sept. 5,10,12, 2018 TIME: 6:00-9:00 p.m., Mon. & Wed. @ College Park Facility
2. Oct 15, 17, 22, 24, 29, 31, Nov 5, 7, 12, 14, 19 4,6,11,13,18,20,25,27,July 2,9,11, 2018 TIME: 6:00-9:00 p.m., Mon. & Wed. @ College Park Facility

Expanded Functions in General. Fees: SMDS Member \$735. or Non-Member Fee. \$795.

Successful completion of this course enables the student to sit for the Maryland Qualified Dental Assistants Examination and to perform general expanded duties as specified by the Maryland State Board of Dental Examiners. All clinical practice takes place at the student's place of employment. The employing dentist must sign the application verifying office experience, employment & a commitment of clinical support. TIME: 6:30-9:30 p.m. LOCATION: College Park DATES: September 6, 13, 20, 27, Oct 4, 11, 18, 25, Nov 1, 8, 15, 29 2018 A total of 12 classes.

(Take both required courses in one morning save \$10.00)**

****Proper Pharmacologic Prescribing & Disposal for the Dental Practitioner. (a mandatory MSBDE requirement)**

Date: : Dec 7, 2018 **TIME:** 8:00-10:00 a.m. This approved course satisfies the new 2 hours of CE in proper prescribing and disposal of prescription drugs. **FEE:** SMDS Members \$100. or Non Members \$175. **Location:** College Park Facility.

****Infection Control Update. (Relicensure Requirement) Fees:** SMDS Member \$100. or Non-Member \$175.

This course meets annual training in infection control for the dentist's relicensure and continuing education for the staff. **DATES:** .Friday, Dec. 7 ,2018 **TIME:** 10:15am-12:15pm. **LOCATION:** College Park Facility

Annual Ortho Expanded Functions. Fees: SMDS Member \$715. or Non-Member \$785.

This lecture and demonstration course is **35 hours** long & designed for dental assistants who wish to prepare for the MD State Board Exam . This is given once a year. All clinical practice takes place at the student's place of employment. The employing dentist must sign the application verifying employment & a commitment of clinical support. (10 weeks) **DATES:** To Be Announced **LOCATION:** College Park Facility. **TIME :** 6:00-9:30 p.m.

N E W! EFFECTIVE FRONT DESK ADMINISTRATION: SMDS Member \$400 or Non-Member \$475.

The in-depth lecture course is designed to provide front desk personnel with basic knowledge and skills of dental office administration. Learn to be more effective with patient communication, collection, records, charting, scheduling etc. **DATES:** Fall 2018. Call for additional information 301-345-4196.

Fees include: Tuition, textbook, workbook & handouts. At least half the total fee must be paid prior to the class.

NOTICE TO APPLICANTS – Fluency in English Required

The provisions of this publication are not to be regarded as a contract between the student and Southern Maryland Dental Society (SMDS). The SMDS reserves the right to change any provision or requirement when such action will serve the interests of the SMDS and other applicants. The SMDS further reserves the right to ask a student to withdraw when it considers such action in the best interest of the SMDS. Class size is limited. Fluency in English required.

SMDS is committed to a policy of equal opportunity for all persons to the end that no person, on the grounds of sex, race, age, color, national origin, ancestry, marital status or status as a qualified individual with a disability shall be excluded from participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity of the SMDS

TO REGISTER Complete the information below and return it at least 10 days prior to the starting date along with your payment to: Southern Maryland Dental Society, 4920 Niagara Road, Suite 306, College Park, Maryland 20740. **Refunds** can only be given if you withdraw 10 days prior to the first class. A \$30.00 administration fee will be charged for your refunds or transfers. **Books** can be picked up during regular office hours once registration and payment is complete. Classes are held in Suite 304 at this same address unless otherwise indicated. **Checks** or Money Orders are to be made payable to the Southern Maryland Dental Society (SMDS). We do not take credit cards. **Late registration** is possible based on availability. For additional information contact Janice Farber at 301-345-4196.

Other location: Maryland State Dental Association, Columbia, MD., 410-964-2880, Debra Lampton

MARYLAND STATE BOARD OF DENTAL EXAMINERS APPROVED PATHWAYS

FOR CERTIFIED RADIATION TECHNICIAN

ALL PATHWAYS REQUIRE A BOARD APPROVED RADIATION COURSE (Source MSDA)

- Pathway I
 - * 18 years of age
 - * 3 months (300 hours full time in clinical setting in dental office)
 - * basic oral anatomy course
 - * must be employed in a dental office for direct clinical supervision
- Pathway II
 - * 18 years of age
 - * Pre-test taken for acceptance in radiology course (basic oral anatomy and dental terminology)
If student fails pre-test, must take basic dental assisting course.
 - * Must be employed in dental office for direct clinical supervision.
- Pathway III
 - * Basic Dental Assisting Course prior to Board approved Radiology Course (18 years of age for Radiology), not taken concurrently
 - * Must be employed in dental office for direct clinical supervision, unless classroom facility offers hands on clinical.

Students are required to have the appropriate non-returnable books, workbook & handouts for each course.

APPLICATION – Please Print Clearly

COURSE TITLE: _____ COURSE DATE: _____

LEGAL NAME: _____ AMOUNT ENCLOSED _____
(Books & Tuition)

HOME ADDRESS: _____
Street City Zip Code

HOME/CELL PHONE _____ SOC SEC NO. _____ HIGH SCHOOL GRAD __YES __NO
Last 4 only

DENTIST'S NAME: _____ PHONE _____

ADDRESS: _____
Street City Zip Code

FAX: _____ PREVIOUS EXPERIENCE: _____

EMPLOYING DENTIST PLEASE COMPLETE THE FOLLOWING:

This employee has been working for ____ months ____ years in the dental office and I agree to provide clinical experience under my direct in room supervision. I agree to evaluate the applicants' performance. Once the course is completed the assistant may not continue to perform these duties until the required boards are passed & state certificate received.

1/18 _____ Dentist's Signature _____ Date

Classes canceled due to inclement weather, etc. will be rescheduled as our calendar permits.

The Classifieds

Dentist...Associate, Bethesda Maryland. Full time. Working in a modern, renovated, relaxed environment. Excellent location, security and free parking.

We are looking for a wonderful, team oriented person who will fit in to an extremely, cooperative, loving environment.

You must be personable, well spoken and very upbeat and be willing and wanting to be trained and mentored by the owner. The owner is a third generation dentist who has an exceptional background and has trained six other (great) dentists including his own. This is the premier, quality practice in the area. We do all services, including the newest and most exciting. The financial opportunity is also excellent and the right, go getter, will do very well (almost immediately).

Please call Dr. Jack Austin Mirchin at [301-580-3737](tel:301-580-3737).

OFFICE SHARING ARRANGEMENT: 7 beautiful operatories, perfect for starting a new practice, all digital technology, Aspen Hill, Maryland. PH: [301-871-8880](tel:301-871-8880), email rgmdds@aol.com

PART-TIME ENDODONTIST. I will come do those fun endos for you in your office. 10+ years private practice as an Endodontist. Interested parties contact: [703-833-3990](tel:703-833-3990) or Johnson.endo@yahoo.com

GENERAL DENTIST FT/PT IN BETHESDA. Amazing opportunity for a highly productive dentist to join our practice immediately. We are an office of general dentists and specialists working together in 2 state of the art locations in Bethesda. Must be personable, talented and committed to both the patients and their future with the practice. Send resume to [\(301\)299-2228](tel:301-299-2228).

HOME PRACTICE FOR SALE, ROCKVILLE. GP, 3 ops, corner of Shady Grove and Epsilon Drive. Very good area. Owner retiring. Homepractice@verizon.net

DENTAL OFFICE FOR SALE: ROCKVILLE- KING FARM AREA. Terrific start-up office. Turn-key Condo, 3 operatories, 1 hygiene room, 4th operator roughed in, Digital XRs & Panorex. Fully equipped, supplied & computerized. Reception room, business office, lab, sterilizing area & bathroom. Free parking. Call (301) 762-6832.

GREAT OPPORTUNITY TO SHARE DENTAL SPACE IN DC/ FRIENDSHIP HEIGHTS AREA. Share space with another dental professional with an excellent reputation. Features: state of the art treatment rooms, modern comfortable reception, lab and sterilization areas. Use of up to 3 treatment rooms Tuesday through Thursday after 2:30 and all day Friday and Saturday. Possible part-time associate position may be an option. Located in an excellent, well maintained professional building, on site paid parking, 1 block to Friendship Heights Metro-Red Line. Call [202-686-9100](tel:202-686-9100) or e-mail nancy@cobbdentistry.net



BUY **SELL**

MA

MIDATLANTIC DENTAL TRANSITIONS

LOWEST COMMISSIONS IN THE INDUSTRY

No Fee Valuation • Buyer's Due Diligence • Dental CPA Services

Tom Bonsack, DDS Owner/President General Dentist 410.218.4061 Tom@MidAtlanticDentalTransitions.com	Edward Ramsey, MBA, CPA, CVA® VA/DC Transition Adviser Dental CPA 240.426.5709 Ed@MidAtlanticDentalTransitions.com	 <small>America Counts on CPAs™</small> 
---	--	--

MidAtlanticDentalTransitions.com



Karpa Dental Brokerage provides many benefits when you are selling or buying a dental practice.

- Serving Washington DC, Northern Virginia, Montgomery and PG Counties
- Show all practices personally
- NO fees to the buyer
- ONLY seller fees: Commission and valuation (if needed)
- All calls returned within hours if not immediately
- Fair commission rates usually lower than our competition

Recently Sold Dental Practices

- Dr Ronald Grossman To Dr Deepa Suryanarayanan
Hyattsville, MD
 - Dr Michael Blicher to Dr Samantha Siranli
Washington, DC
 - Dr. James Chun to Dr Amsan Zaiber
Springfield, VA
- see more details in our website*

Selling or Buying a Dental Practice?

Visit www.karpadentalbrokerage.com for more information or call 301-233-1814 or fax 301-664-7903 for a **Free Consultation**

Takoma Park, Maryland— University Blvd and New Hampshire

2 operatories recently redone, 746 sf, very nice building with free parking
 Digital radiography, 990 active patients, very reasonable rent
 Call Bill Karpa at Karpa Dental Brokerage (301) 233-1814

Washington, DC—Chevy Chase Circle

High end general practice in Upper NW Washington, 5 treatment rooms,
 CONDOMINIUM, 2100 sf, 3410 active patients, digital radiography, digital panorex, Planmeca E4D for making crowns while you wait, FFS and PPO, grossing \$2.1 M
 Call Bill Karpa at Karpa Dental Brokerage (301) 233-1814

N/L Transitions

Dental Practice Sales · Practice Value Assessment · Buyer's Representation

www.nltransitions.com

10626 York Road, Suite H, Hunt Valley, MD 21030 410-616-2042 edorner@nltransitions.com

DENTAL PRACTICE SALES

Whether you are in the beginning stages or ready to transition out of your dental practice now, N/L Transitions will guide you through the process with expertise, integrity, and experience.

- Free Consultation
- Transition Planning
- Backed by a team of Dental Professionals
- No Dual Representation
- Market Price Assessment



Ellen Dorner
Director, N/L Transitions

"After a few attempts to sell my practice with other brokers, Ellen and N/L Transitions not only brought in more prospective buyers, but also sold the practice quickly and efficiently. She managed the entire process from the beginning through to settlement

– her performance was stellar"

Stuart Gordon, DDS

Other references available upon request

NEW LISTING – GP PRACTICE – ELLICOTT CITY, MD – Currently a part-time practice waiting to grow in a highly desirable area – open 1 day/week and 1 Saturday/month. @1,000 active patients. 3 OP's, Dentrix software, digital x-rays, intraoral camera, Paterson Imaging. Refers specialty procedures out. For more information, contact Ellen Dorner at 410-616-2042 or email edorner@nltransitions.com

GP PRACTICE – CARROLL COUNTY, MD – Excellent opportunity to practice in area with little competition. Close to Frederick and Westminster. Currently a 4 day/week practice – great growth opportunity. Converted house with plenty of parking. **House is also for sale and produces rental income.** 4 OP's @1700 S/F. Refers out all specialty procedures. Softdent software. Extremely low A/R. Digital x-ray, digital pan, intra-oral camera, implant surgical unit, Piezotome surgical unit. For more information, contact Ellen Dorner at 410-616-2042 or [email edorner@nltransitions.com](mailto:edorner@nltransitions.com)

ORTHO PRACTICE - FREDERICK, MD – Outstanding Ortho practice in growing area. Excellent growth opportunity. 4 chairs open bay – 1 additional chair in private op. Located in professional bldg. with free pkgng. @1600 S/F in professional bldg. Easy Dent software. Panorex. Strong referral base. For more information, contact Ellen Dorner – 410-616-2042 – or edorner@nltransitions.com.

GP PRACTICE - ASPEN HILL, MD – Outstanding practice- Located in professional bldg. with excellent exposure – free pkgng. 1300 S/F – 4OP's – right or left-handed. Eagle Soft software. Digital radiography, intra-oral cameras. New chairs, x-ray units, compressor and vacuum pump. Plumbed for nitrous. Rent includes all utilities. Over 4,000 active patients. PPO's only. Not actively marketing practice. An immaculate practice that won't last long. For more information, contact Ellen Dorner – 410-616-2042 – edorner@nltransitions.com.

GP PRACTICE - OXON HILL, MD – Great opportunity to own a practice in one of the fastest growing areas of MD; located one mile from new MGM Grand at National Harbor – near I495 and I95– outstanding visibility in converted single dwelling with ample free park-

ing – building is also for sale. 4 OPs. **Seller works at another location; this location currently open 1 day/week – plenty of patients to increase days - huge growth opportunity – Dr booked out @ 5 weeks -@ 10 new patients/month.** Practice equipped for all specialty procedures. PPO's only. Extremely low A/R. Digital x-rays, digital Pan, electronic charts. For more information, call or email Ellen Dorner at N/L Transitions, 410-616-2042/ edorner@nltransitions.com

BEDFORD, PA. – GP PRACTICE– Located on main highway right off Pennsylvania Turnpike– great visibility. Stand-alone building with abundant free parking– 3,000 S/F with additional 1200 S/F available for expansion. 7 OPs. Dentrix software. Currently 4-day/week practice. Seller wants to stay on after sale. 70% FFS – 30% Insurance. Average 50 new patients/month. Over 10,000 active patients. For more information, contact Ellen Dorner at NL Transitions – 410-616-2042 or email edorner@nltransitions.com

ANNAPOLIS, MD. TURN-KEY - DON'T DO A START-UP UNTIL YOU CHECK THIS OUT! GP practice in the heart of Annapolis - 1200+ S/F - 2 OP's with top-grade equipment – 2 more OP's plumbed- Dexis digital radiography and digital Pan, massage patient chairs, electronic charts. Fully equipped lab and sterilization area with 2 autoclaves. Dentrix software. 425 active patients. **TRULY SPECTACULAR WITH BEAUTIFUL FINISHES. A MUST-SEE!** For more information, contact Ellen Dorner at NL Transitions – 410-616-2042 or email edorner@nltransitions.com

SEE WHAT OTHER SELLERS ARE SAYING ABOUT N/L TRANSITIONS - After a few attempts to sell my practice with other brokers, Ellen and NL Transitions not only brought in more prospective buyers, but also sold the practice quickly and efficiently. She managed the entire process from the beginning through to settlement – her performance was stellar! **Stuart Gordon, DDS – Timonium, MD** For more information, contact Ellen Dorner – 410-616-2042 – edorner@nltransitions.com.

N/L Transitions

Dental Practice Sales · Practice Value Assessment · Buyer's Representation

www.nltransitions.com

10626 York Road, Suite H, Hunt Valley, MD 21030 410-616-2042 edorner@nltransitions.com

DENTAL PRACTICE SALES

Whether you are in the beginning stages or ready to transition out of your dental practice now, N/L Transitions will guide you through the process with expertise, integrity, and experience.

- Free Consultation
- Transition Planning
- Backed by a team of Dental Professionals
- No Dual Representation
- Market Price Assessment



Ellen Dorner
Director, N/L Transitions

"After a few attempts to sell my practice with other brokers, Ellen and N/L Transitions not only brought in more prospective buyers, but also sold the practice quickly and efficiently. She managed the entire process from the beginning through to settlement – her performance was stellar"

Stuart Gordon, DDS

Other references available upon request

COLUMBIA, MD Turn-key dental suite for sale in prime location; in close proximity to Route 100, Route 29, I95, BW Pkwy., and Route 32. Located in Snowden Professional Center, a Class A office building with bright, 2-story atrium. Beautifully landscaped with public utilities and high-speed internet access. Includes completely built out dental suite, ample free parking, 2,000 S/F, 4 OP's, A-dec modular cabinetry & chairs, Panorex, X-ray units (hard-wired for digital), Intra-oral camera, centrally plumbed for nitrous. For more information, contact Ellen Dorner at NL Transitions – 410-616-2042 or email edorner@nltransitions.com

WALDORF, MD –GP PRACTICE in growing area– Great location in a professional office park with plenty of free parking. Over 2350 S/F with 4 OP's. Digital radiography, digital charts, Panorex. EagleSoft software. Loyal patient base and staff. **Over 6,000 active patients; 30+ new patients/ month.** PPO's only. Truly an outstanding opportunity with great potential. For more information, contact Ellen Dorner – 410-616-2042 – or edorner@nltransitions.com.

ROCKVILLE, MD – GP PRACTICE Outstanding opportunity in most desirable location. GP practice with huge potential for growth. 3 OPs in @1500 S/F in professional hi-rise. Located across from White Flint redevelopment project. EZ Dental software, Dexis digital x-ray, intra-oral camera. Currently a 2-day/week practice. 15-20 new patients/month. For more information, contact Ellen Dorner at NL Transitions – 410-616-2042 – edorner@nltransitions.com.

LAUREL, MD – GP PRACTICE **Ideal situation for satellite location or solo practice** – great location near Route 1 and right off of Rte 198 in office park – abundant free parking. 1100 S/F - 3 OP's with 2 more plumbed. Reasonable rent. Currently a 2 ½ day/week practice. Easy Dental software, digital radiog-

raphy, digital charts. Over 600 active patients. PPO's and MD Healthy Smiles for children only. Refers out all specialty procedures. No current marketing – just waiting to grow! For more information, contact Ellen Dorner – 410-616-2042 – or edorner@nltransitions.com.

SEE WHAT OTHER SELLERS ARE SAYING ABOUT N/L TRANSITIONS- I interviewed multiple brokers for the sale of my dental practice. Ellen Dorner, exceeded my financial and professional expectations and was optimistic and realistic about the entire transition process. She was focused, managed the process well, and achieved an excellent outcome. The final sale was easier and faster than I was led to believe by other brokers. I thank Ellen for making this a reality. **Stanley B. Foxman, DDS – Rockville, MD** For more information, contact Ellen Dorner – 410-616-2042 – or edorner@nltransitions.com.

ELLICOTT CITY, MD – GP PRACTICE –Located in 1-story office bldg. with free parking- very reasonable rent. Right off Rte 40 and Rte 29 FFS GP practice. Refers out all specialty procedures. 2 OP's in @700 S/F. @600 active patients. This practice is just waiting to be marketed and is great opportunity for a satellite practice. For more information, contact Ellen Dorner – 410-616-2042 – or edorner@nltransitions.com.

N/L TRANSITIONS – LISTING YOUR PRACTICE WITH N/L TRANSITIONS MEANS you will get **PERSONALIZED, EXPERIENCED SERVICE** with the **UTMOST INTEGRITY**. N/L Transitions **PERSONALLY SHOWS YOUR PRACTICE** to prospective buyers and prepares a complete packet for the buyer so there is no delay in the loan process. Call or email Ellen Dorner for more information at 410-616-2042 or email edorner@nltransitions.com. Ask to see the **TESTIMONIALS FROM SATISFIED SELLERS!**

HAPPY BUYERS! HAPPY SELLERS!

POLCARI ASSOCIATES, LTD.

www.polcariassociates.com

Practice Sales

WHEN YOU LIST WITH US:

- Free Consultation
- No Up Front Fees
- Appraisal Fee Included
- Free Financing Help
- We Show Our Practices Locally
- All Cash Sales
- Low Commission
- No Buyer's Fees
- Single Representation
- Dentist Owned

OVER 30
YEARS OF
SERVICE

Practice Appraisal Services

- Full accurate market value appraisals for sales, purchase, mediation, partnership, estate, transition planning
- Especially For Buyers: **DENTAPRAISE™** "ballpark" approximation of market value

800-544-1297

410-997-4427 (FAX)

info@polcariassociates.com

DENTAL PRACTICE APPRAISALS- DENTAPRAISE™ since 1992. "Ballpark" (\$195) and "Premier" (\$995) editions. For buyers, sellers, estate planning, mediation, partnership, general and specialty practices. info@polcariassociates.com. For details visit www.dentappraise.net

PRACTICE FOR SALE- ANNAPOLIS. 2 ops room for 3, established practice in office condo. Moving from state. At door parking. Grossing over \$300K part time, 3 day week. Rent or buy condo. POLCARI ASSOCIATES, LTD (800)544-1297. info@polcariassociates.com

PRACTICE FOR SALE- MONTGOMERY COUNTY- Modern 4 ops. 2/12/18. Mostly adult restorative. Prof. Bldg. Free parking. Well equipped grossing \$435K on limited schedule. Digital records. Polcari Associates, Ltd. 1-800-544-1297 info@polcariassociates.com

PRACTICE FOR SALE- CARROL COUNTY. Shopping center PT grossing 4325K. Fee for service. Priced to sell. . Polcari Associates, Ltd. 1-800-544-1297 info@polcariassociates.com

PRACTICE FOR SALE ANNE ARUNDEL COUNTY- 4 ops grossing \$575K. Great Staff. Great location. Well Run office. Retiring. Recall oriented. POLCARI ASSOCIATES, LTD (800) 544-1297. info@polcariassociates.com

PRACTICE FOR SALE- HOWARD COUNTY. Modern 3 ops grossing \$470K. Free standing. . Visibility. Retiring. Great staff.. POLCARI ASSOCIATES, LTD (800)544-1297. info@polcariassociates.com

CLASSIFIED ADS ARE FREE FOR ALL SMDS MEMBERS. All others will be charged a \$50.00 fee. Ads should be 5 lines or 50 words. An additional fee will be charged for longer ads. All ads must be legible and typed copy is preferred. You may fax copies to 240-542-4774. All payments must be paid in advance.

APPROVAL The Southern Maryland Dental Society reserves the right of